Everyone has the right
to a place they can call home.
There are many causes of homelessness but the effects always remain the same. The loss associated with homelessness is evident in the lives of everyone who has experienced it. This is true from the youngest child who has no place to play, to the older man or woman who is lonely and afraid.

Focus Ireland believes that the problem of homelessness in Ireland is solvable. We have a track record of working to understand the environment and are committed to trying to implement positive change within it.

The past 15 years have been the most prosperous in Ireland’s history. The annual Wealth of the Nation report by the Bank of Ireland shows Ireland per capita as the second richest country in the world. It is a sad indictment of successive Governments’ commitment to end poverty that homelessness and the number of people without a secure home has nearly doubled over this time.

Official figures show over 43,000 households on local authority housing waiting lists today compared to 23,000 in 1991 - with some 5,000 people homeless in 2006 compared to 2,700 in 1991. Unfortunately children remain among the innocent victims of poverty with more than 90,000 living in consistent poverty in Ireland. Meanwhile UNICEF research recently ranked Ireland as 22nd out of 25 OECD countries in terms of the care of our children. Ireland is a small country of 4.3 million people, no bigger than a large British city. The problem is not a numbers one.

Homelessness and the lack of access to appropriate long-term accommodation is a structural problem. Focus Ireland consistently sees people with complex needs coming from specific geographic locations and similar economic and social groups. If we want to end homelessness, interested parties must examine all areas of inequality in society and find the will to change things once and for all.

We are proud of what Focus Ireland has achieved over the past year. Young people leaving state care remained a major concern for our staff and we have expanded our services in Dublin for this vulnerable group. Work also started on a pilot in-reach programme for young people leaving prison and 2006 also saw the beginning of the expansion and refurbishment of our SPOKES education and training programme for young people.

Making home a reality for 2,010 households remains top of our strategic commitments working towards December 2010. At present we have already achieved over 25% of this target through building, buying and partnership schemes such as the Rental Assistance Scheme (RAS). This includes the addition of 105 units of accommodation to our own housing stock during 2006. Our commitment to helping people to find appropriate long term accommodation was also furthered during the year by our successful tender to provide a new tenancy support and settlement service in Kilkenny.

We also remain committed to partnership projects, both in the development of a strategy that will serve all those who are at risk or have become homeless (Homeless Action Plan 2007 - 2010), and in the implementation of both housing and day service projects that will provide relief for thousands of people. For instance, 2006 saw the reorganisation of our working relationship with the HSE in the area of youth homelessness to the Crisis intervention Service partnership. This is a day service for people under 18 years of age who are either homeless or at risk of becoming homeless.

While there is much Focus Ireland can do alone and in partnerships, change at a policy level is fundamental to creating a future without homelessness. Again, this year, the MakeRoom Alliance established between Focus Ireland, The Society of St. Vincent de Paul, Threshold and the Simon Communities of Ireland - has made a clear statement: that homelessness is serious but solvable, if policy is changed. This campaign has ensured these issues remained on the political agenda over the year.

2006 also saw us working hard to raise awareness and understanding of homelessness. Our Festival of Home Conference and Exhibition in November stimulated debate on the issues surrounding homelessness in the public and political arena. Meanwhile, our innovative Hearth exhibition at the Irish Museum of Modern Art bought together Focus Ireland, IMMA staff and our customers. This event was a huge success in raising public understanding of the meaning of home and also in empowering people using our services.

We always strive for excellence both in the services we provide for our customers and the services we provide to our other stakeholders including board members, volunteers and donors. In 2006 our 2005 Annual Report won the Leinster Society’s Published Accounts Award in the non-profit sector, and our Christmas Campaign - “Without Your Home You’re Lost”, won a silver award at the Irish Direct Marketing Awards.

Looking forward to challenges ahead, all of us at Focus Ireland never forget that our work would not be possible without the support of private and public organisations and individuals who share our vision that everyone has a right to a place they can call home.

Yours sincerely

Declan Jones
Chief Executive
Focus Ireland
Nobody chooses to become homeless. Though that may seem like an obvious statement, the reactions, responses, provisions and supports encountered by those seeking help, often make them feel as if they have brought it upon themselves.

This is tragic in many ways. To begin with, it belies the extraordinary resourcefulness and resilience of people faced with homelessness. Whether parents, single adults or children, we see the most extraordinary ingenuity and determination people demonstrate in trying to hold onto their homes or find their own alternatives.

After striving so hard, facing the reality of homelessness is a crushing experience. In a very short time self confidence, self respect and self esteem can be eroded. Pride and dignity can quickly turn to defeat and, the longer people are homeless, the harder it is to restore these essential human qualities.

No two situations are the same, all are horrific. With each new story I hear, I ask myself if I would have the resilience to survive what I’ve heard.

A proper place to call home is a basic human right. A basic right, in the sense that once it’s taken away, other rights go with it: education, a place to cook, privacy, shelter, security and safety.

Once a person becomes homeless, they are at the bottom of the ladder and the first rung of that ladder is the hardest to reach. Lack of self esteem combined with lack of resources can lead one to feel at best invisible, at worst scorned.

With the absence of social housing, what are meant to be temporary measures – hostels, B&Bs, transition housing – become a way of life, with an enormous emotional impact, especially on families with children.

In today’s Ireland finding, having and keeping a home is complex and challenging and those coming out of the cycle of homelessness are ill equipped for it. This is where Focus Ireland’s services help people find the inner resources and ability to set up and manage their new home.

Through the provision of these services, which have been created with and in reponse to the practical needs of people who are homeless, we have developed models for solutions to homelessness. Models which have been which adopted and developed further by other organisations and statutary bodies. Recognising the need for good quality emergency and long term housing our latest model of service focuses on the provision of permanent homes, we have made this the cornerstone of our latest strategy – “A home a day for thousands who are homeless”.

Ireland needs good quality emergency housing with practical supports and appropriate long-term availability. We need support services that will help people as they move from shelters, to transition housing, to long-term housing. Above all, we need the process to move quickly, so that we can raise hopes and preserve dignity.

It’s impossible for those of us who have never experienced homelessness to visualise the experience. Perhaps if we try to imagine being a child, at night, lost in a strange city – with the fear, helplessness and insecurity that conjours up – we might begin to get an idea. There are 43,000 on housing lists at present which means many, many people are experiencing that insecurity, fear and loss of self esteem.

A home isn’t a building, it’s an extension of the people or person that live in it. People in need of a home need support as they move through the transition period so that they will be ready when a home becomes available. The longer people are in temporary situations, the longer the human right of a home is on hold.

Sr. Stanislaus Kennedy
Life President
About Focus Ireland

Focus Ireland is a housing and homelessness charity working to prevent people becoming, remaining or returning to homelessness through the provision of quality services, supported housing, research and advocacy. Founded in 1985 by Sr. Stanislaus Kennedy, we work with single adults, families and young people believing everyone has a right to a place they can call home which is safe, secure, affordable and appropriate to their needs.

Mission
Focus Ireland aims to advance the rights of people out-of-home to live in a place they call home through quality services, research and advocacy.

Vision
Focus Ireland believes that everyone has the right to a place they call home.

Objectives
Focus Ireland’s objectives are to:
• respond to the needs of people out-of-home and those at risk of becoming homeless, through a range of appropriate high quality services
• provide emergency, transitional and long-term accommodation for people out-of-home
• campaign and lobby for the rights of people out-of-home and the prevention of homelessness

Values
Focus Ireland’s models of service provision are dictated by the needs of our customers. We believe that the quality of service delivery is as important as the kind of service we provide. There are eight primary values that underpin our models of service delivery, both to our staff and our customers:
• respect
• safety
• accessibility
• empowerment
• stewardship
• quality
• partnership
• integration

Current Directors
Sr Stanislaus Kennedy (Life President)
Mr Desmond Byrne (Chairman)
Ms Trudi Devereux
Mr Patrick Griffin (Retired 29/11/2006)
Dr Valerie Richardson
Mr John O’Haire
Mr William K Nowlan
Mr Paul Finnerty
Mr Matthew Walsh (Retired 29/11/2006)
Ms Helen Kilroy (Appointed 29/03/2006)
Mr David Martin (Appointed 25/01/2006)

Solicitors
Arthur Cox
Ferrys Solicitors
McCann FitzGerald

Trustees
Sr Marie Helen Hicks (Retired 30/11/2005)
Mr Dermot Hussey
Mr Donal Nevin
Sr. Sheila Wall (Appointed 30/11/2005)

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Ulster Bank Limited
Bank of Scotland (Ireland) Ltd

Auditors
PricewaterhouseCoopers
Chartered Accountants and Registered Auditors
Wilton Place
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Ireland

Architects
Gerry Cahill
CJ Falconer & Associates
Homelessness and inadequate housing affects people of all ages; from single adults to young people; even children within families who are homeless, each with their own individual needs. The work of Focus Ireland centres on helping these men, women and children move out homelessness.

Through our research and experience we have identified different stages to homelessness. From this understanding Focus Ireland has developed models of service which address the differing needs of our customer groups.

Homelessness is rarely sudden; people will often experience a stage of crisis where they are at risk of homelessness and it is at this stage where services targeted at prevention can help stop them becoming homeless. The Focus Ireland Tenancy Support and Settlement Team support households who are at risk of homelessness or those who are finding it difficult to sustain their tenancy by providing the supports necessary to help them maintain their home.

For those who do become homeless we have a variety of day services which offer places of safety and comfort as well as care facilities and activities. These services also provide access to key workers who provide advice, Information and support and help customers plan a way forward.

Typically the second stage is a stage of transition and focuses on stabilisation whether it is in short-term accommodation, participation in transitional programmes or participating in training or education programmes.

The third stage concentrates on settlement; it’s at this stage that our customers are offered a long-term home whether it is with Focus Ireland or other voluntary housing providers, the local authority or in the private rented sector. Support is often key to the successful transition from homelessness to home. Tenants are provided with the assistance they require to live independently in our many housing projects throughout the country. Those who are housed in local authority or private rented accommodation are linked in with our Tenancy Support and Settlement Teams who provide them with the emotional and practical support they need to help them to settle into their new homes and communities.

Not everyone who comes to us will experience all stages. However through our models of service within each stage, we can provide people with the support to assist them negotiate their individual journey through homelessness to a permanent home that is safe, secure and adequate for their needs.
Malcolm

When my parents moved away from Dublin, I moved in with my fiancé’s family until we got a house. I had been working with my father but we had a row. He gave me some customers so that I could set up my own business.

It went well until I discovered I was being ripped off by my staff, who were using my gear to set up in competition with me. Then there was a fault with an alarm I was agent for and it had to be recalled. The company went bust but I had to carry the cost of refitting the faulty units.

The pressure made a rocky marriage worse. She was violent and had a drink problem. She tried to stab me a couple of times. The second time was very serious and that’s more or less when I become homeless.

I went back and forth to England, then I tried working with my father again but it didn’t work out. I ended up homeless from March to December. It was the worst time of my life. I was sleeping in the car up in Sally’s Gap. No one knew, not even the kids. I’d pick them up for our days out and have to pretend everything was OK.

The Homeless Persons Unit had suggested a hostel but I didn’t like the idea and stayed in my car. I started going to the Focus Ireland coffee shop, the food was good and cheap. Then I got talking to people there. Emma advised me to go up to a hostel nearby. When I went there they told me to come back at 4pm sharp if I wanted a place. It was my son’s birthday and I was supposed to be taking him out. I felt so guilty, I had one eye on the clock so that I could be sure to get back to the hostel on time. But I couldn’t let on to him.

I’m still in the hostel but Focus Ireland have helped me get my name on an apartment. I can’t wait. I won’t believe it until I have the key and I move in. They’ll have to take me out in a wooden box.
Focus Ireland provides various services aimed at meeting the immediate needs of people in the early stages of their journey back home. These services provide advice and information to people in crisis as well as providing a place of safety and welcome where good quality, inexpensive food is available.

Our Coffee Shop continues to be a haven for many adults who find themselves without a place to go during the day. Inexpensive meals, advice, information and support as well as a programme of activities are available to everyone who crosses the door. 4,000 people used the coffee shop during the year, the majority of whom were men and over 26 years of age.

The Crisis Team and Advice and Information Service worked with over 800 people in 2006 (generating 1,336 queries which, in turn, resulted in 1,671 referrals). The majority of these were related to general homelessness issues (payments of rent allowance, information on services etc). However, over 300 were referrals directly to the hostels or through HPU/night bus/ freephone services. The team case managed 249 people (roughly 60% male) and assisted 77 households to find a home.

The Outreach & Extension Team works both on the street and in the Extension day service. The Street Outreach Team works with people who are sleeping rough, building relationships with them and helping them to move away from the streets by encouraging them to use other services that will help them out of homelessness. The Extension Service provides support and practical facilities including laundry and showers for young people aged between 16 and 25 years. Each person attending the Extension is linked in with a keyworker who will help them address their problems so they can move out of homelessness.

Aylward Green, Finglas provides families in crisis with short-term accommodation. Families can stay in the accommodation for nine months and are given the support they need to help them address the issues which have led them to become homeless. Creche facilities are available to families with young children, whilst the Schoolmate project, funded by the AIB Better Ireland Programme, provides school going children with the opportunity to get help with their homework, as well as participate in activities including swimming and drama. The presentation of families with very complex needs that require intensive support and flexibility from the project staff continued to be the trend in 2006. This service was evaluated by the Homeless Agency this year with very positive feedback on the service and the quality standards it operated.
Stephen

I left home at twelve because me Da beat me and kept me locked in a bedroom all the time. I was the 5th of 8 children. The older ones had gone their own way and I couldn’t do anything for the younger ones, so I left them.

I stayed at my nanny’s a while but when I went home, it started again. Social workers got involved and mam signed me away. She couldn’t cope.

I went mad, doing whatever I liked, robbing cars. I slept in the street or in hostels. I was in and out of prison. At 14 I smoked heroin for the buzz, soon I was injecting. It takes over, it becomes the centre of your life, I’d be robbing people to pay for it.

Then my younger brothers and sister ran away from my parents and I took them under my wing as best I could. I didn’t let them see me robbing but I showed them the ropes. After that my parents got evicted by the council. The neighbours had had enough of the drinking and partying. For the sake of the younger ones, I helped them out too. Family is family. I’m really proud of the younger ones, they stayed clean and built lives for themselves. They have their own places now.

A judge offered me probation if I cleaned up. I got into Coolmine and after two years of hard work I was off heroin, in semi-independent accommodation at Belvedere and studying with Focus Ireland’s SPOKES Programme. That helped me catch up on the education I’d missed and it gave me employement skills.

Focus Ireland helped me get a place to live and get the confidence I needed to be independent.

I’d met a girl in ’97, she stuck through it all with me and now we have an 8 year old son.

I work with young people in care and I’m helping Focus Ireland develop a Charter of Rights and Responsibilities for their customers. I want to use my life experience to help other people.
The journey from homelessness can be a particularly difficult and dangerous time for young people and children. For this reason, Focus Ireland has several services specifically tailored to help children and young people who are currently homeless and in crisis. We provide one-on-one key working and hostel accommodation for young people and we offer childcare for young children whose families are homeless.

The Crisis Intervention Service Partnership, managed by the HSE, is a partnership with Focus Ireland responding to young people under 18 years of age who are homeless or at risk of homelessness. The CISP works with the local social work service in developing a care plan for the young person, providing care and either offering accommodation or supporting a return to home. CISP also helps young people to access education or training.

The Caretakers is a partnership project with The Society of St Vincent de Paul. This project provides hostel accommodation for young people aged between 16 and 21, who are using drugs and sleeping rough. Typically, those who come to Caretakers have come from chaotic family lives and have a history of State Care which precedes their homelessness. During 2006, 40 young people used The Caretakers (32 males and 8 females). Caretakers has formal links with the HSE, CISP and Trinity Court Drug Treatment Centre. The project aims to prevent young people becoming long-term homeless by supporting their access to treatment and helping to stabilise their lives, so that they can begin their journey home.

The Childcare Centres - John’s Lane West and Waterford, provide care for young children of families who are homeless. Trained staff work to ensure that each child is given the chance to play, make friends and explore in a warm caring environment. It’s a place of fun, learning and development for many children who previously had little structure in their young lives.

Capital and revenue funding was approved for the expansion of the Childcare Centre in Waterford. Construction was completed during 2006 and additional staff were recruited so that operation could begin in January 2007.
Paul

My mother left when I was 3. I never met her and I was too young, too helpless and too powerless to deal with it. My father didn’t like us asking about her. We never knew why and we had no one else to give us answers.

I rebelled because I craved the attention. I was the class fool. I stole stuff. One time I stole three grand’s worth of jewellery from my stepmother and gave it away for a bar of chocolate. My father and stepmother put me in an empty room for 3 months, only letting me out for school.

At eighteen I was a functioning alcoholic but I was starting to get noticed – I had black-outs, I was using abusive language and I was going around the place saying sorry to people half the time. That’s a sure sign, when you have to say sorry for what you ‘might’ have done.

I left home, living on the streets with winos, drinking and speeding. My father tried to help but he’d be away with the army for months.

I went to England, met a girl and, when she got pregnant, I looked for treatment. I thought treatment would work just by me being there. It doesn’t work that way. Soon I was back drinking, speeding and seeing my daughter when my girlfriend’s ma wasn’t looking.

Eventually I broke down. All I could think of was the drug treatment centre. I made it there on January 11th and got the last place available.

After 5 months a place came up on the The Focus Ireland Transition Programme. Focus Ireland have given me a home and the support I need to get through the 12 steps. There’s a guy there who’s 7 years clean. That’s a great help. I’m 14 months clean. I’ve gone from telling lies to getting honest with myself. My sub-conscious remembers everything.

I’m a great worker. I’m very motivated. And now, I’m ready for anything.
Many people who come to us after a period of homelessness need to do groundwork before moving on to the final stage of their journey. Education, training, practical skills and self-development are key to a successfully moving from homelessness to home. We have developed a number of short-term residential programmes tailored to suit young people, adults and families. These programmes aim to prepare people for a time when they are ready to move on to a home of their own.

**Families** – our transitional housing programme for families in Waterford normally takes place over a period of 12 months. It can work with up to seven families at a time and is supported by a childcare facility.

**Single Adults** – Transitional programmes for single adults are typically 9 months in duration. Our Waterford, Limerick and Dublin housing projects provide programmes for this group and are helping over 30 people at any given time. The Homeless Agency commenced an evaluation of this service this year as part of their evaluation of all Transition services in Dublin. The George’s Hill evaluation will be completed in 2007.

**The Step-Down Programme** – is a residential programme for men and women who have completed a drug rehabilitation programme with the HSE. The programme provides the skills and education required to enable participants to move on to independent living in a home of their own.
Jessica

I’m Eighteen, I’m the eldest of nine kids and I don’t get on with my mother. My father was an addict, I really loved him. No one can replace him. When he died three years ago I went to live at my Nan’s.

I tried going back to Mam but there was a really bad fight. I love her too but she’s sort of jealous. It doesn’t help that she never had a job but at 14 I was working to bring her money to feed the others.

My boyfriend and I had an apartment but we couldn’t keep up the payments even though we had jobs. He moved home, I went to a shelter. You had to be out by 10am and you’d go to work and pretend things were great.

I moved into Parkview and had to give up my bar job because of the curfew. I got a job with great pay but they let me go when I got pregnant because I wasn’t up to it.

After this I got into Off-the-Streets with Focus Ireland. The project leader and two keyworkers are helping me. They’re trying to get me a social worker, I’m waiting ages. I’m not on drugs, I don’t drink. I’m just a girl who watched her da pump himself with drugs and who’s ma doesn’t want her round.

My boyfriend’s excited about the baby and gives me money for stuff I need. I didn’t say I’d wanted an abortion. It would have been so much simpler. I’m very motivated, I’d have a job. My ambition is to own my own pub.

I’m looking for something I can do pregnant. I’m bringing my CVs around town and I’m doing a FETAC childcare qualification. I’d love to work with children who are in my situation. It’s been one of the hardest things in my life and if I can help make it easier for someone else going through it, it would be great.
Transitional Services

Short term transitional programmes tailored to suit young people

Off-the-Streets offer a short-term residential programme to young people between 16 and 18 years of age as part of the HSE Crisis Intervention Services. The young people referred avail of a structured individualised programme tailored to their specific needs and focused on their move-on to a more permanent home.

Aftercare Programmes Focus Ireland has offered residential support to young people leaving care in our housing projects in Dublin, Waterford and Limerick for many years. However, dedicated residential and individualised support services are now being developed to assist young people in the transition from care to Independent living.

The Young Women’s Aftercare Project is a residential programme for young women leaving the care system, offering semi-independent living and support both during their time in the project and after they move-on. A partnership with the HSE Dublin North East was established in 2006 that will allow the expansion of The Young Women’s Aftercare Project to an Aftercare Hub with 15 units of self contained accommodation. This facility will be fully functional in May of 2007. In addition two dedicated aftercare workers were employed during the year to work with young people in preparation for leaving care and in an aftercare support capacity in the HSE Dublin North East area. Aftercare services are also planned in Tallaght for 2007.
Patrick

I’d met the kids’ mother back in 1992 and we separated in 2005. We fell out because she’d been carrying on with my brother behind my back. It was messy and nasty as these things can be. She got access to my daughter taken away from me and my son decided to live with me. It’s really hard on the two of them.

My son and I lived at a friend’s for four months before Focus Ireland helped us get a B&B.

We’re there a year now and we have to keep to ourselves because there’s loads of drug dealers around. I don’t want to be exposed to that stuff myself but, most of all, I don’t want my boy seeing that kind of behaviour – it could destroy every chance he’s got. No, I try to keep things as normal as I can. We watch TV, we talk, that kind of thing.

My main concern is having a base for my two kids after school. I don’t want to move miles away and move the young lad from school when it’s the one constant in his life. Focus Ireland are helping us to get a place that’s suitable, in the area around the school – where we call home. Focus Ireland have been great.

It isn’t just helping us find a place it’s helping us to deal with the paperwork, the council officials and helping us know our rights. We really could do with a place. I’ve had to turn down security work because of the curfew in the B&B.

The whole situation hurts. 2005 was a great year for us as a family. I’d a good job and a new car, then all of this happened. Just as I got the cherry, the cake got smashed.
Focus Ireland believes that Education and skills training is a key component in supporting a journey home. We provide support for children of families who are homeless to ensure they do not miss out on their education as well as offering customers education, training and employment programs to ensure they end their journey successfully.

The SPOKES Programme offers young people and adults the chance to take part in education, employment and training programmes. Many of the training programmes offered in SPOKES are Further Education Training Attainment Courses (FETAC) accredited. Work is underway to refurbish a new center for the SPOKES service in Georges Hill. We expect to move to the new center early in 2007. The service is also working towards a Quality Mark which we hope to achieve in 2007.

The Schoolmate Project is sponsored by the AIB Better Ireland Programme. This programme works to ensure that children of homeless families do not miss out on their education, or indeed on the fun and play activities that are fundamental to most children’s development. Children are supported to stay in school despite the disruption of homelessness. Help is given with homework, tutors are provided to help children catch up if they’ve missed school and a School Liaison Officer works with the school and the family helping to resolve any difficulties the child may be having, either settling into a new school, or after a period of absenteeism from school. After the homework is done, fun is had by all whether it’s African drumming, drama, swimming or art, the children need little encouragement to get into the spirit of it all and express themselves in a safe and carefree environment. Trinity College Children’s Research Centre continued their evaluation of the service in 2006.
Siobhan

Before my leaving, I wanted to be a prison officer but I got pregnant and that put an end to studying.

My partner worked hard on the sites, while I stayed at home with the three kids. We were very young and we both had our demons to fight. For me, it was my ‘decent’, church-going family, who’d disowned me for getting pregnant. For him it was his abusive, alcoholic father who beat him and his mother. About four years ago he started taking heroin. Like so many people, he thought he could handle it. In six months I was doing it too. It was an escape. It seemed so warm, so welcoming, so harmless – but it’s like cheese in a mousetrap.

We lost everything we had and came to Dublin for a fresh start. He stayed with his sister and I went to the refuge with the kids. I got hold of methadone to drink, thinking I’d get myself off heroin on my own.

We got a house in Clondalkin and methadone went out the window – I was back to the old ways. Then, one day, his sister came and took the kids. She’d told social services I was a heroin addict and I was abusing the kids. I was an addict sure enough but God I love those kids.

With the kids gone we were evicted. We’d nowhere to go but the park, where another homeless person lent us a blanket to sleep under. Eventually we got a B&B and we got onto a proper Methadone programme. We were in the B&B a year and a half, trying so hard to get it together, when my partner died in the bed beside me. I was three months pregnant.

That’s when I came into contact with Focus Ireland’s Intensive Family Support Group. The baby had been taken off me when he was born but Focus Ireland helped me get him back. The older three are still with my partner’s sister. Two won’t talk to me but the youngest wants to come home.

Focus Ireland have helped me get a two bedroom apartment, through Threshold, so I’ll be ready when my other son joins us. Child Support visit the baby once a week and my key worker helps with budgeting and housekeeping. I’ve never worked but I’m doing a course on landscaping, I’ve always loved Gardening.
Focus Ireland provides various services which help people take the final steps in their journey home. Where possible we directly provide homes to people who have made the journey from homelessness with supports to live independently. We also provide support and settlement services to people moving into new homes after periods of homelessness and provide intensive support to families with high support needs.

**Long Term Housing** – Focus Ireland provides long-term housing in Dublin, Waterford and Limerick for individuals and families with support needs. Tenants are given an optimum level of individually tailored support to assist them to live independently in a home of their own.

**Tenancy Support and Settlement Services** – Customers who move into local authority or private rented accommodation are linked in with our Tenancy Support and Settlement team. The Tenancy Support and Settlement Teams working in Dublin, Waterford and Limerick were created to work with previously homeless families and single adults as they move into a home of their own and to provide a crisis intervention with households at risk of losing their home. The teams provide support with the practical things like connecting utilities, budgeting and finding schools, in addition to providing personal support to help customers overcome the initial isolation and stress that goes with settling into a completely new community. The teams also work with households who have been identified as being at risk of becoming homeless in order to prevent this from happening.

In 2006 the TSS teams settled 166 households surpassing their target of 148 households. In Limerick 2 households were settled, Waterford successfully settled 29 while Dublin saw 125 households settled into a new permanent home. In addition the pilot programme based at our Waterford project working with households at risk of loosing their tenancy successfully settled 13 households.

**Intensive Family Settlement** – works with families with high support needs moving from homelessness into their own home. This pilot service provides a very structured skills development programme to families and also a childcare worker who works directly with children of all ages. The team works very intensively with families and may visit the family up to four times per week. This has been seen by families and other organisations as having very benifical outcomes for the families.
Catherine

I’d gone to the refuge because my ex partner was violent and they introduced me to Focus Ireland. I was back and forth, then Focus Ireland helped me find an apartment of my own. It was a real home.

I ended up going back to him but they didn’t judge me for it. We tried to make a go of it and had another baby. But after he was drinking, he tried to strangle my 7 year old. My kids were taken off me and if it wasn’t for Focus Ireland I mightn’t have got them back.

I used to think it was my fault. We’d had problems in my family and I felt as if I’d brought those problems into my new life. I had boarded in places like Madonna House from the age of four. We weren’t wanted.

Knowing that there is help from people like Focus Ireland makes you stronger. I almost didn’t get the Breach of the Peace protection order … I almost gave up on it. It was still my decision to go ahead but Focus Ireland backed me. The judge gave out to the social workers for taking the children from me when it was their father that was the danger and not me.

I never got a leaving certificate but Focus Ireland have helped by introducing me to Business in the Community. I started writing a book and I’ve done a computer course - I’m feeling more confident in myself.

In my relationship I wasn’t allowed to have friends. I wasn’t even allowed to dress myself. Now I can make friends.

I’m in a different house on the same estate. I still get harassment. They’d be throwing stuff at me, mistreating me and the kids but I’m happier in my life because I’m moving forward. I look forward to having a real house one day. I’ll have a mortgage one day. Some people are afraid to get help but everyone needs support at some time in their lives.
Focus Ireland’s current strategy commits us to increasing our own housing stock so we can directly supply a greater number of long term homes to our customers. 2005 marked our first year for this strategy and saw the delivery of 39 homes; 25 of which were provided directly by our own approved housing body, Focus Housing Association, and another 14 by our partner, Oaklee Housing Trust. 2006 built on this momentum and saw Focus Ireland securing 105 additional homes.

Dublin remained a particularly challenging environment in which to secure homes. A total of 30 units were secured in the city centre in two pilot projects under the new Rental Accommodation Scheme undertaken with Dublin City Council and a private developer.

Another 24 apartments were secured in Tallaght in partnership with South Dublin County Council and will be available for letting in early 2007.

A building with 13 apartments was secured in the City Centre with the support of Dublin City Council. This will allow us to expand our Aftercare Programme for young people moving on into independent living. An apartment in Dublin City Centre bequeathed to Focus Ireland was brought into use during the year.

In Limerick we secured 2 additional houses for families with the support of Limerick City Council. We also worked with Limerick City Council and a private developer on a Rental Accommodation Scheme pilot project providing supported housing services to 7 households in a new apartment block.

In Waterford City Focus Ireland secured an additional 16 individual houses and 3 apartments in conjunction with Waterford City Council. 9 apartments were purchased in Tramore in conjunction with Waterford County Council.

In total, therefore, over the first two years of our current strategy Focus Ireland has secured 144 additional homes. Securing the homes in the first instance is a challenging enterprise. Putting them to the best possible use is also a very involved process. We have been busy bringing the apartments and houses up to a very high, safe standard and ready for letting. We have also been working with the tenants in preparing for their new responsibilities and ensuring they are well supported in establishing themselves in their new homes.

2007 will see us consolidating this work whilst also securing access to a greater number of homes than 2006. Within this we will also establish a presence in at least two additional local authority areas, including Sligo and Cork, with an emphasis on providing housing and integrated support services for the homeless or those vulnerable to homelessness.
Focus Ireland’s vision is that everyone has a right to a place they can call home. The Advocacy unit works towards helping to ensure this vision becomes a reality by taking action to ensure a receptive political landscape and the required social supports and services are in place to help people to find a way home.

The Advocacy unit works to raise awareness and understanding of the complex issues of homelessness and housing need in Ireland, and to inform and influence the development of national policy by carrying out research into the causes and emerging issues in homelessness and housing provision.

During 2006 our research, policy and public awareness work continued, working closely with Focus Ireland’s services and other organizations that share our goals.
Research and Policy Development

Improving Access to Housing

Focus Ireland recognises access to safe, secure and affordable housing as critical to helping people find a way home. In 2006 our efforts to improve access to housing included the following:

- In July we published the research report ‘Building for Inclusion? – Housing Output and Part V of the Planning and Development System’. The research was the first in-depth examination of the operation of Part V of the Planning and Development Act. This research added to the on-going debate around the effectiveness of Part V in delivering housing to those most in need and contained recommendations for reform which – if implemented – would produce improved output of social housing through Part V.

- Focus Ireland believes that access to housing need can also be improved by reforming the operation and financing of the rental sector – both public and private. With this aim in mind in 2006 we held a series of policy think tanks in partnership with the Centre for Urban Studies in Trinity College Dublin to explore the issue. The workshops explored the potential for movement towards a unitary rental model in an Irish context and included contributions from a range of policy analysts, practitioners and academics – a report emerging from the workshops will be published in 2007.

- Publication of pre-budget submission ‘Time to Step Up for Social Housing’

Homeless Policy

Focus Ireland actively contributed to the development of the new Homeless Agency Action Plan 2007 – 2010 including the development of a written submission to the plan.

It is also important to develop a better understanding of pathways through homelessness to enable Focus Ireland to develop our strategies to prevent and combat homelessness. In 2006 Focus Ireland initiated a ‘Pathways Through Homelessness’ qualitative research project, which explores the pathways into, through and out of homelessness of people using our services. A report of the research will be published in 2007.
Quality Services
Focus Ireland is committed to supporting the development of our services and delivering services of the highest standard. As part of an ongoing programme of evaluations the Advocacy Unit completed an evaluation of the Limerick Transitional Housing Programme and commenced work on an evaluation of the tenancy support programme in Waterford, as well as supporting the evaluations work of the Homeless Agency in Dublin.

The Unit also worked closely with services on reviewing the housing situation of tenancy support and settlement customers in Dublin, in developing a customer consultation programme, and promoting good nutrition and healthy eating through the publication of the ‘Eat Well Be Well’ magazine for people out of home.

Partnerships
Focus Ireland works to build effective partnerships with voluntary and statutory bodies in pursuit of common goals and to influence positive change. The Advocacy Unit represents Focus Ireland and the interests of our customers across a wide range of fora including: Dublin City Council Strategic Policy Committee on Housing; Homeless Agency fora on research, evaluations and data collections and Feantsa (European Network of National Homelessness Organisations).

A significant development in 2006 was the establishment of an alliance between Focus Ireland, the Simon Communities of Ireland, the Society of St Vincent de Paul and Threshold. The alliance builds on past collaborative work and is an important development to ensure maximum impact of our shared campaigning goals.

In October 2006 the alliance launched the MakeRoom campaign seeking public and political support for an agreed agenda of reforms central to ending homelessness by 2010. Details of the campaign are available at www.makeroom.ie. The campaign secured the support of all political parties in December 2006 when a political hustings was addressed by party leaders and attended by over 300 people.

The needs of the most marginalised young people remains a core focus of the work of the agency and the advocacy unit. During 2006 we continued to campaign for reforms to enhance children’s rights, child protection and to reduce child poverty through activities including participation in the End Child Poverty Coalition and contributing to the Children’s Rights Alliance Shadow Report to the UN on children’s rights.
Public Awareness

The public awareness programme for 2006 was developed on a theme of ‘Without Your Home You’re Lost’. The campaign sought to develop public, political and policy understanding of the impacts of homelessness, not just in terms of absence of shelter but on fundamental needs for privacy, freedom and dignity. The campaign included a number of activities including:

HEARTH Exhibition
The Heath exhibition was a collaborative exhibition between Focus Ireland and the Irish Museum of Modern Art (IMMA). In a unique move the works featured in the exhibition were selected from the permanent IMMA collection following a process of consultation between IMMA and people using the SPOKES adult education service of Focus Ireland. The exhibition won widespread critical acclaim and was open to the public from November 2006 to April 2007.

Festival of Home
This two-day event held in November stimulated national debate on the meaning of home. The first day featured Show Home- an exhibition of mixed media that explore our understanding of home through writing, art, photography, film, exhibitions and workshops.

The event featured work by established artists as well as work produced by Focus Ireland tenants and people using our services.

The conference "Building Housing or Creating Homes?" was held on the second day and featured contributions by Irish and international speakers, including President Mary McAleese.

Media Campaign
Without You’re Home, Your Lost was also developed as a radio and TV campaign for the final quarter of 2006 highlighting the causes and consequences of homelessness. The hard-hitting and informative campaign, which integrated with the Focus Ireland fundraising programme, received very positive response.
Education and Training

A central part of our public awareness work is the development of education and training programmes to promote improved responses to homelessness. Our education work in 2006 focused on the following:

Schools Based Resources

- We commissioned the Curriculum Development Unit to update and develop new resources on homelessness and related issues for use in secondary schools, Civic, Social and Political Education (CSPE).

- Development also began on a new DVD to supplement our school education programmes and also for use in professional development.

- Focus Ireland also initiated the development of a primary school module on homelessness in partnership with the Curriculum Development Unit at Mary Immaculate College in Limerick.

All of these educational resources will be available from the academic year 2007/2008

Professional Training

Professional training was also a central part of our education and training work throughout 2006 and included

- Providing a training programme on homelessness to over 1,000 Garda Trainees in Templemore Garda Training College. Gardai have a high level of interaction with people experiencing homelessness and the training provides a platform to develop professional understanding of the nature of homelessness, the role of Focus Ireland and the benefits of positive policing responses.

- Delivery of training as part of the MA Family Studies in NUI Galway

- Providing information to college students, school students, professionals working in the area and the general public, enabling us to further raise awareness around the issues of homelessness in Ireland. In 2006 we responded to approximately 250 requests for information.
Focus Ireland - Annual Report 2006

Fundraising

Thank you
Without the support of the tens of thousands of people, hundreds of companies and Trusts who in 2006 entrusted us with their support either through their donations or time, we simply would not have been able to carry out all the work described in this report or support over 5,000 men women and children who accessed these services in 2006.

In 2006 yet again we were humbled by your generosity which saw Focus Ireland receive over €5.3 Million in response to our fundraising activities. Everything you contributed helped achieve the advances, provided the vital services and ensured a place called home became a reality for our customers during 2006. Thank you.

Personal Supporters
Each year we believe that our supporters have surpassed all our expectation in their support of our work. This year was no exception with support from individuals accounting for more than 53% of our overall fundraising income for 2006.

This year individuals who supported us through a direct debit or standing order accounted for more than €1.29M. Those who make a monthly commitment to our work are not only helping us financially, they are also helping us plan for the long-term. The knowledge that there is regular income every month helps us plan for our service provision, whether it is developing a new project, expanding an old one, or simply re-decorating projects that are getting a bit worn around the edges. Ongoing support ensures we can continue to provide our customers with quality services, ensuring that they get the best possible chance to make positive changes in their lives and move from homelessness once and for all.

The launch of our Christmas Campaign - “Without your home you’re lost”, heralded an outstanding response from thousands of individuals, families and children who donated more than €648,000 to help children, families, young people and adults who were homeless in 2006.
Company Supporters

In 2006 the corporate sector contributed 22% of the €5.3M raised. We have a number of long term supporters who have worked with us over the last few years towards eliminating homelessness. 2006 also saw some new companies supporting our work.

Some of the companies who made a significant donation in 2006 in support of our work included:

AIB’s Better Ireland Programme funds our Schoolmate Project in our Stanhope Green and Aylward Green Projects in Dublin. This project allows young people out of home to benefit from continued education, advocating on their behalf in schools and offering further one to one educational support when required.

Anglo Irish Bank helped us to provide vital services to those who need them most again in 2006. This unrestricted funding is central to Focus Ireland’s ability to change our services to suit the needs of our customers over time.

Staff from Hibernian Insurance raised €27,000 through their annual fundraising activities. In addition their volunteer programme provided us with assistance in a variety of areas including Human Resources, Organisational Risk Management, Services Development and Fundraising.

Marks and Spencer made a donation to Focus Ireland at Christmas for every item of their Food To Go range sold and from the sale of their charity Christmas cards.

ESB Electric Aid Ireland helped us to refurbish the basement area of our George’s Hill project to increase our ability to deliver one to one services to our Step-Down participants.

The Irish Property Owners Association ran a Christmas raffle amongst their members and raised €25,000 for Focus Ireland at the same time!

Avoca Capital Holdings generously donated vital unrestricted funding towards our services.

We also received invaluable support from Today fm, who facilitated us in recruiting participants for our Four Peaks Challenge 2006 by providing free advertising and promotional opportunities. This event has grown into our flag ship fundraising event, raising over €400,000 with Today fm’s help. Spin 1038, for the second year running, supported our schools fundraising event for 12 – 16 year olds, The Schoolmate Sleepover.

Our Christmas Tree for People who are Homeless, a campaign that asks businesses to support our work by offering them the opportunity to purchase a star on the Christmas Tree at the top of Grafton Street, raised over €365,000 in 2006. We would like to thank the Irish Independent for providing free advertising and the McGrath Group and QK Living for sponsoring Platinum Stars worth €10,000.

In addition many other companies, some of which are provided at the end of this report, have generously donated unrestricted funding to help us deliver and develop our services with significant support given by Anthony Donnelly and Sons Fruit Ltd, Microsoft, HomeBond, Statoil and Depfa Bank.
Supporters who participate or organise Fundraising Events

2006 was an exciting and rewarding year for Events Fundraising. The commitment, energy and good will generated by event participants and those who organised their own events helped to make 2006 a resounding success.

The 2006 Four Peaks Challenge was once more a very successful fundraising event with 75 teams of climbers and drivers successfully conquering the four highest peaks in Ireland: Carrauntoohil in Kerry, Mweelrea in Mayo, Slieve Donard in Down and Lugnaquilla in Wicklow with the event raising over €402,000 in 2006.

2006 also saw the successful growth of the two new fundraising events introduced the previous year to the fundraising calendar. The Focus Ireland Triathlon kindly supported by Q102 took place in July at Golden Falls Lake in Blessington and attracted over 230 participants who raised over €105,000 in participant sponsorship. The October Schoolmates Sleepover saw over 1,000 primary and secondary school students take part again in a sponsored sleepover in their own or a friend’s home. The students raised €30,000 in sponsorship. AIB generously awarded two computers to the best fundraisers and Spin 103.8 supported the event.

The Focus Ireland Annual Golf Classic Tournament was held at Carton House Golf Club in Wicklow during July and is firmly established in the corporate entertainment calendar. In 2006 the event successfully raised over €80,000. The GAFF Committee had another successful year and raised €10,000 through two new events, a comedy night in Dublin’s ‘Sugar Club’ and a Music Session in ‘Crawdaddy’.

Many community groups, schools and sporting clubs held exciting and imaginative fundraising events to support our work throughout 2006. There was no shortage of enthusiasm and energy as people of all ages: ran in a Marathon and ran Dublin’s Port Tunnel; produced CD’s, held Birthday Parties, Concerts, Race Nights, Rap Nights, Tables Quizzes, Christmas Swims, non uniform days and flag days; sang carols; played golf or bridge; auctioned paintings or sold hotdogs to name just a few of the many different ways people dreamed up to raise funds to support our work.

To all groups and individuals sincere thanks and particularly to the pupils and past pupils of Belvedere College who spent the night on the streets to fundraise for Focus Ireland and to the organizer of the ‘Home for Christmas CD’ which was very generously supported by the people of Kildare.

Where our fundraising comes from

2006 Income Breakdown

- Individual Supporters
- Company Supporters
- Event Fundraising
- Community & Schools Fundraising
- Tax Reclaim
- Bequests & Trusts
In 2006, the training and development programme was evaluated to ensure that training needs throughout the agency were being met. This was in order to encourage and support continuous learning and to add value. Further training for line management commenced in 2006 with a view to capturing on-the-job practice and developing managers to new levels of capability in the area of people management and HR practice. Staff have also been encouraged and supported to upskill themselves by seeking further qualifications and to apply continuous learning and growth in their areas of expertise.

With the expected growth of the organisation, the HR team will look to provide extra support throughout all regions and to ensure that best practice procedures are in place to assist and support staff to manage efficiently and effectively.

Human Resources will continue to work in partnership with all our customers to ensure a professional level of service is provided and to support the achievement of the agency’s objectives and strategy in line with the values of the organisation.
Developments for 2007

2007 promises to be an exciting year for Focus Ireland. Not only are new services planned but 2007 will also see us move into new areas of the country for the first time.

- Hard to Reach Project – In partnership with the HSE, Traveller Family Care and Trinity Court Drug Treatment Centre, Focus Ireland will pilot an outreach and support service to young people who are homeless, drug using and hard to reach.

- Prison In-Reach – In partnership with the Probation and Prison services Focus Ireland is establishing a two year pilot project in Clover Hill Prison aiming to support offenders who are homeless in the transition from prison to community.

- New Aftercare Projects – Focus Ireland is establishing three new aftercare programmes for young people in 2007:
  - The residential aftercare programme in North Dublin will be expanded funded by the HSE. Project workers will work in partnership with HSE social work teams and Don Bosco Aftercare workers. The new premises for this project contains 10 apartments with a further 5 Step-down apartments.
  - Another aftercare service, also funded by the HSE, will also be established in Tallaght where a facility similar to the North Dublin Programme is anticipated.
  - Focus Ireland is also hoping to establish an Aftercare Programme for young people in Waterford. This is a two year pilot to be funded by Focus Ireland.
  - The Schoolmate Projects at Stanhope Green and Aylward Green will be reorganised.
  - Sligo Services - Focus Ireland will open services in Sligo for the first time. We will be providing supported housing in a new 26 unit project which we will take ownership of at the beginning of the year. We will also begin Tenancy Support and Settlement services in the area.
  - The Childcare Centre in Dublin – The Childcare Centre will move into its own premises. This follows the redevelopment of our Johns Lane West facility.
  - Southern Region Pilot - 2007 will be an exciting time for our southern region services where we will be piloting a southern region management scheme in order to facilitate and aid a wider provision of services in this area.

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- Southern Region Pilot - 2007 will be an exciting time for our southern region services where we will be piloting a southern region management scheme in order to facilitate and aid a wider provision of services in this area.

- Focus Ireland have won a contract to establish an Outreach and Tenancy Support and Settlement service for Kilkenny City and County. This project will work alongside local authority and voluntary housing projects in the area to support clients into long term accommodation. Focus Ireland have also been allocated housing under Part V in the area for long term supported housing.

- Cork Region - 2007 will see Focus Ireland move into the Cork region for the first time. A member of staff will be employed in order to manage our first allocation of Long Term and Rental Accommodation Scheme housing from Cork county and City Local Authorities. We also hope to develop a TSS programme in the area.

- Standards and Model of Services - We will continue to document our services polices and standards with the publication of the Focus Ireland Housing Policies and the documenting of our model of Tenancy Support and Settlement; Aftercare and Transitional programmes.
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<th>Service objectives</th>
<th>Projects</th>
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| Case management and advocacy  | To provide advice, information and advocacy, regarding accessing services and accommodation for families and adults who are homeless or at risk of homelessness  
To assist customers in identifying and addressing contributory causes of their homelessness and obstacles to settlement and to assist them in finding appropriate routes out of homelessness  
To provide crisis intervention to customers by offering assessment, support and appropriate action in response to their immediate circumstances. | Youth Services Case Management Team (18 – 25s yrs), Dublin  
Crisis Team, Housing Advice Centre, Eustace St, Dublin | Information and advice service provided to empower customer  
A case management service ensuring continuity of support while accessing other services  
Crisis management and support  
Referral and advocacy to access accommodation, services and housing. | Emergency accommodation accessed  
Services accessed  
Long term housing secured  
Settlement  
Improved personal wellbeing & sense of personal empowerment |
| Outreach and Day Services      | To provide easy access to personal care facilities and food 365 days a year for people who are homeless and sleeping rough, dosing or accessing emergency accommodation  
To provide a comfortable, welcoming and safe place to be away from the streets with access to social activities  
To encourage street contacts and rough sleepers to engage with services and avail of support and assistance, at any stage from crisis to settlement  
To work with the HSE in engaging young people (12-18 yrs) who are out of home, supporting access to services and care. | Coffee shop, Eustace St, Dublin  
Youth Services Extension day centre (16-25 yrs)  
Street Outreach (12 -25 yrs)  
John Lane West, Dublin | Advice and information service  
Referral to services and accommodation  
Nutritious meals and washing facilities  
Child protection  
Behaviour management  
Day and night street outreach  
Emergency clothing and sleeping kits  
Social activities | Social inclusion  
Emergency support  
Food  
Shelter  
Safety  
Social contact  
Professional advice  
Information on services  
Gateway to services |
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| Under 18’s Day service         | To support young people out of home to re-settle either in the family home or in a suitable safe environment  
To support young people out of home to engage with education services | Crisis Intervention Service Partnership (partnership with HSE)             | One to one support  
Structured support working within guidelines of HSE care plan  
Safety and respite from street culture | Settlement into home or care  
Safety  
Nutrition  
Re-engagement with school or Youthreach |
| Short term accommodation       | To enable families and individuals to experience homeliness within quality short term accommodation.  
To support and facilitate families and individuals in making positive move-on from short term accommodation to appropriate secure accommodation.  
To support families and individuals in personal and family development, attainment of independent living skills and social integration | Step-down project - George’s Hill, Dublin  
Transitional accommodation (single adults), George’s Hill, Dublin  
Transitional accommodation (single adults), Limerick  
Transitional accommodation (single adults), Waterford  
Transitional accommodation (families), Waterford  
Aftercare (18-21 yrs) Waterford  
Young Peoples Programme - Stanhope Green (18-21 yrs), Dublin  
Aylward Green Emergency accommodation (families), Dublin  
Young Women’s Aftercare (18-21 yrs), Dublin  
Off-the- Streets, (Residential care for 16-18 yrs), Dublin | Short term home with professional accommodation management  
Identification of customer’s short term support needs and developmental goals  
One-to-one support in achieving goals  
Social and personal skills development  
Age appropriate duty of care | Age appropriate independent living  
Safety  
Improved social integration  
Increased capacity for responsibility |
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| Emergency Hostel accommodation               | To provide emergency overnight accommodation for young people aged 16-21 yrs who are homeless, actively drug using and have a history of care  
To meet the primary care needs of the young people  
To support the young people in accessing appropriate services to assist in their personal development, healthcare and well-being | Caretakers, Dublin – A partnership project with the Society of St Vincent de Paul               | Supervised living space  
Emergency accommodation in individual bedrooms  
Behaviour management  
Case management with one to one support and advocacy  
HSE care plan for young people (16-18yrs)  
Provision of nutritious meals and washing facilities | Improved health and inclusion  
Positive social contact  
Respite from street culture in a safe place  
Primary needs met  
Access to health services and drug treatment  
Care or Settlement plan                                                                                           |
| Childcare                                      | To provide quality, developmentally led and professional childcare within a custom designed environment  
To support parents and children in engaging with health and other appropriate services  
To promote the development of parenting skills | Childcare Centre, John’s Lane West, Dublin  
Childcare Centre, Waterford  
Childcare Centre, Finglas, Dublin | Child development programme  
Parenting skills training  
Individual care plans for each child  
Nutrition  
Child welfare and protection | Cared for child  
Improved health and development  
Child engaged with Health and Education services  
Parents with improved care skills                                                                                     |
| Education, training, employment               | To engage children and adults in education and training to support personal development, social and community integration  
To support access and continued engagement into primary, secondary and tertiary education, vocational training and work  
To promote education as a preventative factor in reducing the risk of homelessness | SPOKES, Georges Hill, Dublin  
AIB Schoolmate - Stanhope Green, Dublin  
AIB Schoolmate - Finglas, Dublin | Life skills training  
CV & work preparation programmes (16+ yrs)  
Education programmes FETAC modular education (16+ yrs)  
One to one tutoring  
Nutrition  
Child welfare and protection  
After school programme  
Family and school liaison | Social integration & educational sustainment  
Accreditation in adult education  
Improved employment and education opportunities  
Improved social skills  
Child welfare  
School sustainment and progression                                                                  |
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| Tenancy Support and Settlement (TSS) | To enable families and individuals, to sustain their tenancy and settle in their home and community  
To support families and individuals in gaining skills and confidence to manage their own home and relationships  
To assist families and individuals to establish and maintain a safe and functional home environment  
To facilitate families and individuals access to and integration into their local community facilities and services | Tenancy Support and Settlement, South Dublin  
Tenancy Support and Settlement, North Dublin  
Tenancy Support and Settlement, Limerick  
Tenancy Support and Settlement, Waterford  
Tenancy Support and Settlement (Preventative service), Waterford  
Intensive Family Settlement, Dublin  
Aftercare Support Service (17-21 yrs), North Dublin  
Aftercare Support Service (17-21 yrs), South Dublin | Establishing/re-establishing a home  
Acquisition of basic household requirements  
One to one support in the home working to agreed goals  
Referrals to specialist services  
Support to access education, training and employment  
Social support to access social networks and facilities  
Life skills training and guidance  
Home management training  
One to one child support  
Parenting skills support  
Volunteer befriending service | Settlement  
Community integration  
Personal wellbeing  
Family wellbeing  
Secure home |
| Long term housing          | To provide homes which are safe, secure and affordable for adults and families who have experienced homelessness or are at risk of homelessness  
To provide a professional housing management service  
To offer optimum support to tenants in the achievement of independent living and personal wellbeing | Stanhope Green, Dublin (including Basin Lane, Buckingham Street, Thomas Court)  
George’s Hill, Dublin (including apartments in James’ Street and RAS, North Richmond Street)  
Limerick (including Parnell Place, Corbrac House, Edward Street Mews, Hillcroft)  
Grange Cohen, Waterford (including Carrigreen Park, La Palais Apt., Strand St., Tramore, Meeting House Lane, St Johns Avenue)  
Alyward Green, Finglas, Dublin | Self contained apartment or house  
Permanent home with tenancy agreement  
Professional housing management  
Ongoing one to one support as required  
Estate management with community development | Social integration & citizenship  
Community integration  
Tenancy sustainment  
Safety |
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and our current reserves equate to 5 weeks running costs. This is a concern for us in the event there is a downturn in the economy which would impact on income streams. We would ideally like to hold between 3 and 6 months running costs in unrestricted reserves. We are however holding restricted and designated funds which are earmarked for specific work in the future and will allow the charity to take advantage of the opportunities of new projects.

In 2006 we invested heavily in upgrading our IT systems. This investment has helped us to maximise the use of information in monitoring projects and has enabled us to measure project outcomes. This information is invaluable in assessing service delivery and progress of our work and it will be included within our 2007 accounts. These IT systems have also enabled us to streamline our processes and ensure the security of all our systems and information.

We will continue to invest in our housing expansion and although we receive substantial funding from statutory bodies, the high cost of fitting out these properties is not state funded and will be funded by us from our reserves.

2007 promises to be an exciting and challenging year for Focus Ireland. We look forward to expanding our work to new regional centres throughout the country, further expanding our housing properties, supporting more tenants in these homes and developing new services across all areas. It will cost us €9M to run our planned services next year. Our total projected income will not meet all this cost and the deficit will be funded from our designated Reserves.

Evelyn Fitzpatrick
Director of Finance and Administration

Introduction

2006, the 2nd year of Focus Ireland, was a year which saw the organisation progress our 2005-200 Strategic Plan. We have further expanded our housing stock and innovative services in response to the changing needs of our customers. As we stated in the 2005 Annual Accounts we used part of our designated fund from 2005 to fund these services and expansions in 2006.

We are extremely grateful to all our donors for their great generosity which has enabled us to provide high quality services to our customers. Our total income for the year was €6,989K which is an increase of 0% on 2005. Statutory grants to our organisation amounted to €0,58K (an increase of 6% on 2005) and represented 62% of our total income. Through fundraising we raised €5.3M which was an increase of 7% on 2005 and accounted for 3% of our income for the year. The remainder of our income came from rents and food sales to our customers, Bank Interest and Annual Conference fees.

This year the increase in expenditure reflects the growth in our services provided as outlined earlier in this report. We have invested in new services, expanded our research programme, upgraded our IT systems, developed educational programmes on housing and homelessness and invested in recruiting new long term committed donors. All of the above were in line with delivering our strategy and has ensured we are well positioned to provide the best quality professional services to our customers. The costs for existing Services were held within the inflation rate for the year.

Our paid VAT costs for the year were €735K which we are unable to reclaim as charities are VAT exempt. As this is an ongoing problem for us and other charities we are part of a lobby group working for change in this legislation.

Our Accounts for 2006 fully comply with the required Company Law, Accounting Standards and in compliance with the Charities SORP 2005 (Charities Statement of Recommended Practise) As recommended by the Charities SORP, we are showing both Grant and Fundraising income by source throughout our project groups.

We remain committed to streamlining our costs and ensuring that most of our expenditure is on direct services to our customers. Over the last five years we have succeeded in bringing administration cost down from 7% to 3% of our expenditure. We are also committed to providing the best quality professional services to our customers and to this end we have invested in recruiting, training and retaining good calibre staff for our services.

We are pleased to report that our direct service costs in 2006 were 88% of our total costs. The remaining 2% is broken down as follows: 2% was spent on the market rents for our premises, 3% on administration costs and 7% was spent on fundraising costs, including the investment to recruit new committed donors. We are happy to report that 80% of our fundraising income goes directly to the cause.

In order to ensure the sustainability of a charity, SORP 2005 recommends that charities hold sufficient unrestricted reserve...
Focus Ireland Limited and Subsidiaries
Directors’ Report and Financial Statements
Year Ended 31 December 2006

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2006, the 21st year of Focus Ireland, was a year which saw the organisation progress our 2005-2010 Strategic Plan. We have further expanded our housing stock and innovative Services in response to the changing needs of our customers. As we stated in the 2005 Annual Accounts we used part of our designated fund from 2005 to fund these Services and expansions in 2006.

We are extremely grateful to all our donors for their great generosity which has enabled us to provide high quality Services to our customers. Our total income for the year was €16,989K which is an increase of 10 % on 2005. Statutory grants to our organisation amounted to €10,518K (an increase of 6% on 2005) and represented 62% of our total income. Through fundraising we raised €5.3M which was an increase of 17% on 2005 and accounted for 31% of our income for the year. The remainder of our income came from rents and food sales to our customers, Bank Interest and Annual Conference fees.

This year the increase in expenditure reflects the growth in our Services provided as outlined earlier in this report. We have invested in new Services, expanded our research programme, upgraded our IT systems, developed educational programmes on housing and homelessness and invested in recruiting new long term committed donors. All of the above were in line with delivering our strategy and has ensured we are well positioned to provide the best quality professional Services to our customers. The costs for existing Services were held within the inflation rate for the year.

Our paid VAT costs for the year were €735K which we are unable to reclaim as charities are VAT exempt. As this is an ongoing problem for us and other charities we are part of a lobby group working for change in this legislation.

Our Accounts for 2006 fully comply with the required Company Law, Accounting Standards and in compliance with the Charities SORP 2005 (Charities Statement of Recommended Practice). As recommended by the Charities SORP, we are showing both Grant and Fundraising income by source throughout our project groups.

We remain committed to streamlining our costs and ensuring that most of our expenditure is on direct Services to our customers. Over the last five years we have succeeded in bringing administration cost down from 7% to 3 % of our expenditure. We are also committed to providing the best quality professional Services to our customers and to this end we have invested in recruiting, training and retaining good calibre staff for our Services.

We are pleased to report that our direct service costs in 2006 were 88% of our total costs. The remaining 12% is broken down as follows: 2% was spent on the market rents for our premises, 3% on administration costs and 7% was spent on fundraising costs, including the investment to recruit new committed donors. We are happy to report that 80% of our fundraising income goes directly to the cause.

In order to ensure the sustainability of a charity, SORP 2005 recommends that charities hold sufficient unrestricted reserves and our current unrestricted reserves equate to 5 weeks running costs. This is a concern for us in the event there is a downturn in the economy which would impact on income streams. We would ideally like to hold between 3 and 6 months running costs in unrestricted reserves. We are however holding restricted and designated funds which are earmarked for specific work in the future and will allow the charity to take advantage of the opportunities of new projects.

In 2006 we invested heavily in upgrading our IT systems. This investment has helped us to maximise the use of information in monitoring projects and has enabled us to measure project outcomes. This information is invaluable in assessing Service delivery and progress of our work and it will be included within our 2007 accounts. These IT systems have also enabled us to streamline our processes and ensure the security of all our systems and information held.

We will continue to invest in our housing expansion and although we receive substantial funding from statutory bodies, the high cost of fitting out these properties is not state funded and will be funded by us from our reserves.

2007 promises to be an exciting and challenging year for Focus Ireland. We look forward to expanding our work to new regional centres throughout the country, further expanding our housing properties, supporting more tenants in these homes and developing new Services across all areas.

It will cost us €19M to run our planned Services next year. Our total projected income will not meet all this cost and the deficit will be funded from our designated Reserves.

Evelyn Fitzpatrick
Director of Finance and Administration
The directors present their annual report together with the audited financial statements of the Company and of the Group for the year ended December 31 2006.

**Principal activities**

The Company is a registered charity and hence the report and results are presented in a form which complies with the requirements of the Companies Acts, 1963 to 2006 and although not obliged to comply with the Statement of Recommended Practice (SORP) as issued by the Charity Commissioners for England and Wales in October 2005 the Group has implemented its recommendations where relevant in these accounts. The main activities of the Group are charitable.

**Legal status**

Focus Ireland Limited is a company limited by guarantee, not having a share capital, incorporated in Ireland on March 7, 1985 under the Companies Acts, 1963 to 1983, registered number 106149.

The objectives of the Company and of the Group are charitable in nature with established charitable status (Registered Charity No. CHY 7220). All income is applied solely towards the promotion of the charitable objectives of the Group.

**Results for the year and review of operations**

The results for the year as set out on page 60 are considered satisfactory by the Board.

Statutory funding represents 62% of its total income. We had a very successful year in Fundraising with donations and contributions, which include a gift of an apartment valued at €165K, are up 17% on 2005 and represent 31% of its total income.

Focus Ireland had designated €200K of the 2005 surplus to delivering research. This was used to undertake research on housing policy reform, and a research report on Part V on the Planning and Development Acts was published in July 2006.

Focus Ireland recognised the need to increase public and political awareness of the causes of and solutions to homelessness and housing need. To this end, substantial new activity was undertaken in the advocacy unit including hosting a national conference, development of campaigns and educational programmes on housing and homelessness.

In the last quarter of 2006 we invested in recruiting new members of the public as committed long term donors. In line with our prudent policy we recognised this cost in 2006 even though the financial benefit will realise over future years. As a result fundraising costs are up 22% against income increase of 17%. We have succeeded in retaining our cost income ratio to 20%.

We opened the following new Services in 2006:
- CIS (Crisis Intervention Service) partnership
- Leapfrog childcare centre in Waterford
- Tenancy Sustainment and Settlement in Limerick and Waterford
- Opened 50 new housing units in Dublin, Limerick and Waterford

We have increased our Reserves to ensure the continuity of our Services in the event of a temporary down turn in funding. We have also designated €400K of this year’s surplus towards staff costs to provide support services to tenants in our new housing properties.

Despite net incoming resources arising in the year, the Group holds only sufficient unrestricted reserves to accommodate 5 weeks operational costs but are working towards holding the SORP recommended reserves.

**Housing Properties**

The board is conscious of the continuing need for accommodation for the homeless and disadvantaged and is fully committed to playing our part in meeting those needs. We have a strategic plan to deliver 800 new homes by 2010. This represents a significant expansion of our housing stock through the acquisition and development of suitable accommodation. We are on target to achieve this and have delivered 144 homes to date. In addition there is a need for major expenditure on structural upkeep and refurbishment of our existing housing stock, to maintain it in good order and to modern accepted standards.

**Future developments**

The directors intend to develop the existing activities of the Group in pursuit of its established charitable objectives. We have set aside a designated housing fund, to fund shortfalls in the statutory funding of the Capital expansion programme. In this respect €30K of the designated housing expansion fund was utilised in 2006 (2005: €300K provided). The fund currently stands at €870K In 2006 we opened 50 housing units in Dublin, Waterford and Limerick and secured 63 housing units in Dublin, Waterford and Limerick which will open in 2007.
We will also deliver the following elements of the strategic plan in 2007
- Provision of housing and Tenancy support and Settlement in Sligo
- Provision of Tenancy support and Settlement in Kilkenny
- Expansion of Rental Accommodation Scheme (RAS) pilots
- Provision of Aftercare residential and support services in South Dublin and Waterford
- Piloting engagement with hard to reach young people in Dublin City in partnership with the HSE, Trinity Court Drug Treatment centre and Traveller Family Care
- Pilot a youth liaison service in Dublin working with the probation and prison services to prevent young people returning to homelessness
- Development of a career guidance and work placement programme within the Spokes education programme and the relocation of Spokes to a permanent location
- Increasing the capacity of the Case Management team in the housing advice centre to engage families in B&B accommodation
- Launch of the national schools curriculum on homelessness in partnership with Mary Immaculate training college in Limerick

Upkeep of housing properties
The Group’s policy is to maintain its housing properties (mostly listed buildings) in a state of good repair. In order to provide for this expenditure, which is not grant-assisted, we have set up a designated fund for the structural upkeep of housing properties. This fund is shown in our reserves and is based on condition audits carried out by the Group’s architects.

Based on these reports there is a rolling programme in place to carry out structural repairs on our buildings.

During the year €36K of the fund has been utilised for upkeep and major structural repair of certain properties (2005: €57K utilised, €40K provided). As at 31st December, 2006, the aggregate designated fund amounted to €1,405K (2005: €1,441K).

Pensions
The Group operates a defined benefit pension scheme, of which the Company provides two-thirds of the contribution and the employees contribute one-third. The pension scheme assets and liabilities are administered and held independently of the agency under an approved trust.

FRS17 Retirement Benefits
The Accounting Standards Board (ASB) issued Financial Reporting Standard 17 (FRS 17) Retirement Benefits on 30th November 2000. FRS 17 deals with the treatment of pensions and other retirement benefits in an employer’s accounts and abandons the use of long term actuarial values for assets in a pension scheme in favour of a market based approach for valuing both assets and liabilities.

On a FRS 17 basis the scheme disclosed a deficit of €694k as at 31st December, 2006. However at the date of the last ongoing actuarial valuation, 31st December 2005, on the basis of the funding programme recommended by the scheme’s actuaries, Watson Wyatt (Ireland) Limited, the Scheme disclosed a surplus of €410K. In placing a cost on the liabilities, FRS 17 dictates that the discount rate/investment return should be a corporate bond yield (4.75%) whereas the actuaries use a rate determined by the actual investment strategy being pursued by the fund (5.9%). All other key assumptions used in determining the financial commitment of the company in respect of retirement benefits are identical under the FRS 17 and actuarial funding determination.

The deficit as at 31st December, 2005 under FRS 17 amounted to €1,104k. The improvement in the FRS17 funding position over the year was due to both a rise in corporate bond yields over 2006 and also the out performance of the assets compared with the expected returns at the start of the year. The pension expense for the year amounted to €449k.

The scheme met the statutory minimum Funding Standard as at 31st December 2006.

Corporate governance
The Directors are committed to maintaining the highest standard of Corporate Governance and they believe that this is a key element in ensuring the proper operation of the Company’s activities. Although the Company is not a listed company and therefore not subject to the “Principles of Good Governance and Code of Best Practice” (as adopted by the Irish Stock Exchange), the Board nevertheless has determined that the Group should, at the very least comply with the basic principles of Corporate Governance as outlined in this code. As part of this policy an effective Board and a competent Executive team head the company. The Board is responsible for providing leadership, setting strategy and ensuring control. It comprises of 9 non-executive directors including one employee director. The Board’s non-executive directors are...
drawn from diverse backgrounds in business and professions, who bring to Board deliberations, their significant business and decision-making skills achieved in their respective fields together with a broad range of experience and views.

There is clear division of responsibility at the company with the Board retaining control of major decisions under a formal schedule of matters reserved to the Board for decision, with the Chief Executive responsible for devising strategy and policy within the authorities delegated to him by the Board.

The Company has a comprehensive process for reporting management information to the Board. The Board is provided with regular information, which includes key performance and risk indicators for all aspects of the organisation. The Board meets regularly as required and met 6 times during 2006 (6 in 2005).

On appointment directors receive briefing sessions and comprehensive briefing documents designed to familiarise them with the company’s operations, management and governance structures. All non-executive directors are appointed for an initial 3-year term, which may be renewed for one further 3-year period, giving a maximum of six continuous years for any director. The employee director is appointed for a term of 3 years following a nomination and election process among the staff.

One-third of directors are required to retire annually by rotation and if eligible may offer themselves for re-election. During the year Ms Trudi Devereux, Ms Valerie Richardson and Mr Des Byrne retired from the board and were re-elected. The role of Chairman and Chief Executive are separate and all directors are independent of the management of the company.

**Board committees**

Committees of the Board are established for good governance under the code of practice as follows:

1. **Audit committee**
   
The function of the audit committee is to review internal financial controls and risk management processes. It liaises with external and internal auditors and reports directly to the Board. The Committee has met 3 times in 2006 (3 in 2005).

2. **Nominations committee**
   
   Assists the Board in ensuring that the composition of the Board and its Committees have the appropriate skills, knowledge and experience. It also ensures that there is effective succession planning. The Committee met 5 times in 2006 (4 in 2005).

3. **Remuneration committee**
   
   Established in 2004, it determines and approves remuneration for the senior management of the organisation. The Committee met 3 times during 2006 (3 in 2005).

Sub-committees established for good governance including but not confined to Board members are:

1. **Finance committee**
   
   Monitors and reviews the financial performance of the group. It provides an independent review of the annual budgets, monthly management and financial accounts and makes recommendations to the Board where relevant. The Committee met 6 times during 2006 (6 in 2005).

2. **Property committee**
   
   This Committee is charged with considering key policy decisions relating to the acquisition, holding and use of property by the Group. The Committee met 8 times during 2006 (8 in 2005).

**Internal controls**

The Directors acknowledge their overall responsibility for the Group’s systems of internal control and for reviewing its effectiveness. They have delegated responsibility for the implementation of this system to the Executive Management. This system includes financial controls, which enable the Board to meet its responsibilities for the integrity and accuracy of the Group’s accounting records.

The Board has also established a process of compliance which addresses the Board’s wider responsibility to maintain, review and report on all internal controls, including financial, operation and compliance risk management.

**The key elements of internal control systems**

1) The Group has strict policies and procedures in place for the receipt, recording and control of donations received from private individuals and the corporate sector. These procedures are regularly reviewed and independently audited.

2) The Board has set up a Risk Management Programme with the
assistance of external advisers designed to identify, evaluate and minimise the impact of potential risks across all areas of the Group. The Group Risk Manager is responsible for annually evaluating the risks and reporting the findings to the Board. IT security was identified as a risk area. Last year the company commissioned a review of its IT Security. The scope of this review included both process-based and technical controls around Focus Ireland’s information systems, and the recommendations arising from the report were implemented during 2006.

3) An independent internal audit is conducted annually to evaluate the internal financial controls and assessment of business risk. They submit their report to the Audit Committee. This year we had a second independent unannounced internal audit concentrating mainly on our capital expansion programme, and the control and capture of fundraising income and expenditure. This report was also submitted to the Audit Committee. The findings of both audit reports were positive stating that the internal controls of the organisation were well documented and sufficiently robust to safeguard the assets of the company.

4) An Audit Committee reports independently to the Board on all aspects of controls and risks.

5) Procedures and control systems are formally documented in a series of Service Level Agreements, which were implemented in 2003 within all departments of the Group. These were comprehensively reviewed and reissued in 2006 reflecting the introduction of new services. The Service Level Agreements are monitored and updated on an ongoing basis.

6) There is a formal organisational structure in place with clearly defined lines of responsibility, division of duties and delegation of authority.

7) Detailed budgets are prepared annually, which are reviewed by the finance sub-committee and further reviewed and approved by the Board. Actual results and service outcomes are compared regularly against these Budgets to ensure tight budgetary control and value for money.

Organisational structure
The Group includes the Holding Company, its wholly owned Subsidiary – Focus Housing Association Limited, and its joint venture undertaking – The Caretakers Project Limited. The Holding Company is principally concerned with the provision of support with services to homeless people and the conduct of research and advocacy. The Subsidiary Company provides accommodation in Dublin, Limerick and Waterford and the joint venture undertaking provides overnight accommodation and support to young people in Dublin.

The Board of directors who meet approximately six times annually retains overall responsibility for the strategic development of the charity in close liaison with the executive officers.

Mr. Declan Jones, Chief Executive, manages the operation of the charity with delegated divisional responsibility to the following:

Services
Orla Barry
Finance, Human Resources & Administration
Evelyn Fitzpatrick
Fundraising & Marketing
Mark Mellett
Advocacy
Caroline McGrath

Services provided
Support Services
1. Drop-In Coffee Shop and Housing Advice Centre – this open access service is often the first port of call for people in crisis. In addition to providing a Case Management service it is also our central referral point and refers customers to either Focus Ireland or other Agencies’ Services. The coffee shop is a popular social meeting place for people who are homeless and serves high quality, hot, nutritious meals 365 days a year.

2. The Extension & Street Outreach Service – is a day service for young people aged between 16-25 years who are out-of-home. It provides practical facilities including showers, laundry and cooking facilities 365 days a year. Each person is assigned a key worker who helps them to identify their needs, provides them with support and also acts as advocate with organisations on their behalf. The team also provides a day and night street outreach service making contact with young people who are sleeping rough or begging in Dublin city.
3. Day Service for young people under 18 years of age – A partnership project with the HSE aiming to link young people to community services, as part of the network of Crisis Intervention Services for young people out of home or at risk of homelessness.

4. Child Care Centres – in Dublin and Waterford provide a safe, developmental learning environment for babies, toddlers and pre-school children. Support is also offered to their parents. Children’s nutritional and health needs are provided for and families have access to Health professionals, including GP’s, Public Health nurses and Speech and Language Therapists. In 2006 we expanded the Leapfrog childcare centre in Waterford providing for children in the local community.

5. Education – The education programme brings together the existing Spokes and Schoolmate programmes which focus on the benefit in breaking cycles of homelessness. The Spokes programme offers FETAC qualifications and preparation for work and training for adults who are experiencing homelessness. Schoolmate, supported by the AIB better Ireland programme, provides after school programmes, one to one tuition and advocacy with schools for the children of families who are homeless.

6. Tenancy Support and Settlement services – in Dublin, Waterford and Limerick provide a preventative tenancy support to single adults and families who are at risk of homelessness and post settlement support to those who have recently acquired secure accommodation following a period of homelessness. The service is delivered in the customer’s home. The customer is given practical assistance and support in managing their home and in accessing local services and facilities.

7. Pilot Intensive Family Settlement service – provides a high level of support to families with multiple needs, who are settling into a new home.

8. Aftercare Support – on behalf of the HSE Dublin North-east this new service provides aftercare support to young people leaving residential care and foster care, enabling them to settle in their first home and to access education; employment; health and community facilities.

Housing and Accommodation
1. Emergency accommodation – The Aylward Green project provides 13 units of emergency accommodation for families with high support needs. Families are supported to stabilise their lives and enable them to move on to long-term accommodation. The childcare facility and after-school club provides for the individual needs of the children.

2. The Caretakers Project – provides overnight accommodation and daily support services to young people (16-21 years of age) who are drug using and homeless in Dublin City.

3. Off the Streets – operating as part of the network of HSE Crisis Intervention Services, Off the Streets provides a short-term residential programme for young people aged 16 -18 who are out of home. The young people are supported to stabilise their lives; engage in education, training or work and to move on to more stable accommodation.

4. Transitional accommodation – in Dublin, Waterford and Limerick assist participants to make decisions about their future, address personal issues that have contributed to their homeless status and provide them with skills to sustain a home. A Stepdown Programme for people leaving Keltoi rehabilitation programme is being piloted.

5. Young Women’s project - is an aftercare programme for girls who have experienced homelessness or are leaving the care of the HSE, each of the young women has her own apartment and is supported to gain the skills and confidence to live independently. A new facility, which will treble the capacity of the service has been acquired in 2006, this facility will open in 2007.

6. Long-term accommodation – in Dublin, Waterford and Limerick provides good quality, secure and supported accommodation. The level of support required by single people and families varies depending on individual needs.

7. The Rental Accommodation Scheme (RAS) allows local housing authorities secure rental housing from other providers for households who have a long-term housing need. Focus Ireland
offer local authority and private housing providers, housing management and support services in return for access to good quality stable homes for vulnerable households.

Advocacy
The Advocacy Unit within Focus Ireland contributes to the work of the organisations through the following activities.
- Campaigning and lobbying for the achievement of Focus Ireland’s vision through the coordinated use of research, policy analysis and public awareness.
- In particular research and policy work focuses on:
  - Improving access to housing for those at risk of or experiencing homelessness
  - Investigating and developing policy responses which improve access to supported housing
  - Blocking established pathways to homelessness
  - Investigating emerging trends which may impact on future homelessness
  - Carrying out research, providing information and policy input that will assist in the development of quality services provided by Focus Ireland
  - Preventing homelessness through education, training and public awareness programmes that directly and indirectly target people at risk of homelessness.

The Caretakers Project Limited
The Caretakers Project Limited was incorporated on April 3, 2003 (Company No. 369456 CHY 15489) as a company limited by guarantee, for the purposes of operating short term emergency accommodation and social services to young people (16 - 21 years of age) from a property made available to the Company by the Society of St. Vincent de Paul. All operational and financial activities are administered by Focus Ireland Limited and the Company is controlled jointly by the Group and the Society of St. Vincent de Paul to reflect their joint participation in the project. The Company prepares separate statutory audited financial statements, which are filed at the Companies Registration Office as required by law.

Relationships with Charities and Statutory Bodies
Focus Ireland actively promotes partnership working with statutory bodies and other charitable organisations in the provision of services and the pursuit of its advocacy goals. Examples of this work include participation in the Homeless Agency in Dublin and partnership work with local authorities and health services around the country. In addition Focus Ireland has progressed its objectives through partnerships with other voluntary organisations, including the ‘MakeRoom’ campaign (a joint initiative between Focus Ireland, the Simon Communities of Ireland, the Society of St Vincent de Paul and Threshold), membership of the Irish Council for Social Housing, the Irish Charities Tax Reform Group and Feantsa (European network of organisations working with homeless people).

The Group has entered into a joint venture with the Society of St. Vincent de Paul, known as The Caretakers Project Limited, as disclosed above.

Management and staff
We acknowledge with appreciation the committed work of our staff and volunteers. Our success and achievements of our work is due to their dedication and tremendous contribution. We are committed to the development of our staff and we allocate resources annually towards their training and development. We have a programme of care and counselling for our employees and are planning to further expand this in 2007. Focus Ireland is an equal opportunities employer and recognises the need to attract the best staff and volunteers to achieve our vision and objectives.

Our Volunteer programme expanded in 2006 with the launch of our volunteer befriending pilot for the Tenancy Support and settlement services. The work of these volunteers greatly enhances the work of the project. Focus Ireland also benefits from voluntary work under corporate social responsibility from Hibernian insurance and Savills Hamilton Osborne King, whilst we do not recognise the monetary value of this volunteer work (under SORP 2005 guidelines) we greatly appreciate the breadth of experience this brings to the organisation.

Dividends and retention
The Company is precluded by its Memorandum of Association from paying dividends either as part of normal operations or on a distribution of its assets in the event of a winding-up.

Post balance sheet events
There were no significant events affecting the Company or the group since the year-end.
Companies (Amendment) Act, 1986

The reporting requirements of the Companies (Amendment) Act, 1986 relating to financial statements do not apply to the Company, as it is a company limited by guarantee not having a share capital.

Health and safety

It is the policy of the group to ensure the health and welfare of its employees and clients by maintaining a safe place and systems in which to work. This policy is based on the requirements of the Safety, Health and Welfare at Work Act 2005. In 2006 we appointed a Health and Safety officer for the company, who works with the safety officers at each location in implementing a full programme of staff training in Health and Safety in regard to all aspects of their duties and responsibilities. The Health and Safety officer role is appointed to ensure that the agency is fully compliant with legislation and best practice principles in its management of health and safety. A general statement of Health and Safety policy and an internal auditing system was rolled out to all staff during the year.

Environment

The Group has a proactive approach to assisting all personnel to conduct our business in a manner that protects the environment of our customers, employees and the community.

During 2006 the Group looked at new ways of reducing its impact on the environment. Volume of office waste that was recycled increased in 2006 against previous years. In addition to office waste recovery according to Repak regulations, the Group is now recycling its domestic waste through DCC. In 2006 an audit commenced on total waste production, to identify other potentially recoverable materials used by the Group, and develop a more comprehensive waste management plan in 2007.

The Group is compliant with relevant environmental legislation.

Statement of directors’ responsibilities

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable Irish law and Generally Accepted Accounting Practice in Ireland including the accounting standards issued by the Accounting Standards Board and published by The Institute of Chartered Accountants in Ireland.

Irish company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors confirm that they have complied with the above requirements in preparing the financial statements.

Books of account

The measures taken by the directors to secure compliance with the company’s obligation to keep proper books of account are the use of appropriate systems and procedures and employment of competent qualified persons. The books of account are kept at 9/12 High Street, Dublin 8.

Auditors

The auditors, PricewaterhouseCoopers will continue in office in accordance with the provisions of Section 160 (2) of the Companies Act, 1963.

On behalf of the board

P Finnerty

D Byrne
We have audited the group and parent company financial statements (the “financial statements”) on pages 60 to 63. These financial statements have been prepared under the accounting policies set out in the statement of accounting policies on pages 65 and 66.

Respective responsibilities of directors and auditors
The directors’ responsibilities for preparing the Annual Report and the financial statements in accordance with applicable Irish law and the accounting standards issued by the Accounting Standards Board and published by the Institute of Chartered Accountants in Ireland ( Generally Accepted Accounting Practice in Ireland) are set out in the Statement of Directors’ Responsibilities on page 57.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland). This report, including the opinion, has been prepared for and only for the company’s members as a body in accordance with Section 193 of the Companies Act, 1990 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

We report to you our opinion as to whether the financial statements give a true and fair view, in accordance with Generally Accepted Accounting Practice in Ireland, and are properly prepared in accordance with Irish statute comprising the Companies Acts, 1963 to 1983 and 1990 to 2006, and the European Communities (Companies: Group Accounts) Regulations, 1992. We state whether we have obtained all the information and explanations we consider necessary for the purposes of our audit, and whether the company balance sheet is in agreement with the books of account. We also report to you our opinion as to:

• whether the company has kept proper books of account;
• whether the directors’ report is consistent with the financial statements; and

We also report to you if, in our opinion, any information specified by law regarding directors’ remuneration and directors’ transactions is not disclosed and, where practicable, include such information in our report.

Basis of audit opinion
We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the group’s and company’s circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion
In our opinion the financial statements:

• give a true and fair view, in accordance with Generally Accepted Accounting Practice in Ireland, of the state of the group’s and company’s affairs as at 31st December 2006 and of the group’s surplus and cash flows for the year then ended; and

• have been properly prepared in accordance with the requirements of the Companies Acts, 1963 to 1983 and 1990 to 2006 and the European Communities (Companies: Group Accounts) Regulations 1992.

We have obtained all the information and explanations which we consider necessary for the purposes of our audit. In our opinion proper books of account have been kept by the company. The company’s balance sheet is in agreement with the books of account.

In our opinion the information given in the directors’ report on pages 51 to 57 is consistent with the financial statements.

PricewaterhouseCoopers
Chartered Accountants and Registered Auditors Dublin 2
Breakdown of Income and Expenditure

Where our money comes from

- Fundraising & Donations
- Revenue Based Grants
- Rent & Food
- Other

How we spent our money

- Crisis intervention, needs assessment and care management for people who are homeless
- Supported housing and resettlement services
- Advocacy
- Fundraising and events costs
## Consolidated Statement of Financial Activities For the year ended 31 December 2006

<table>
<thead>
<tr>
<th>Notes</th>
<th>2006 Restricted Funds (€’000)</th>
<th>2006 Unrestricted Funds (€’000)</th>
<th>2006 Designated Funds (€’000)</th>
<th>2006 Total (€’000)</th>
<th>2005 Total (€’000)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Income and expenditure</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Incoming resources</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Voluntary Income</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Donations and fundraising income</td>
<td>2</td>
<td>395</td>
<td>4,422</td>
<td>400</td>
<td>5,217</td>
</tr>
<tr>
<td>Gifts in Kind</td>
<td></td>
<td>165</td>
<td>-</td>
<td>-</td>
<td>165</td>
</tr>
<tr>
<td><strong>Incoming Resources from Charitable Activities</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Revenue based grants</td>
<td>4</td>
<td>10,518</td>
<td>-</td>
<td>-</td>
<td>10,518</td>
</tr>
<tr>
<td>Rents and charges to residents</td>
<td>-</td>
<td>661</td>
<td>-</td>
<td>-</td>
<td>661</td>
</tr>
<tr>
<td>Restaurant sales</td>
<td>-</td>
<td>115</td>
<td>-</td>
<td>-</td>
<td>115</td>
</tr>
<tr>
<td>Other income</td>
<td>-</td>
<td>214</td>
<td>-</td>
<td>-</td>
<td>214</td>
</tr>
<tr>
<td><strong>Activities for generating funds</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Investment Income</td>
<td>-</td>
<td>99</td>
<td>-</td>
<td>-</td>
<td>99</td>
</tr>
<tr>
<td><strong>Total incoming resources</strong></td>
<td>11,078</td>
<td>5,511</td>
<td>400</td>
<td>16,989</td>
<td>15,378</td>
</tr>
<tr>
<td><strong>Resources expended</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Charitable Activities</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Crisis intervention, needs assessment and care management for people who are homeless</td>
<td></td>
<td>6,518</td>
<td>994</td>
<td>270</td>
<td>7,782</td>
</tr>
<tr>
<td>Supported housing and resettlement services</td>
<td></td>
<td>4,199</td>
<td>2,073</td>
<td>67</td>
<td>6,339</td>
</tr>
<tr>
<td>Advocacy</td>
<td></td>
<td>175</td>
<td>888</td>
<td>200</td>
<td>1,263</td>
</tr>
<tr>
<td><strong>Costs of generating funds</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Fundraising and events costs</td>
<td>2</td>
<td>-</td>
<td>1,125</td>
<td>-</td>
<td>1,125</td>
</tr>
<tr>
<td><strong>Governance Costs</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Governance Costs</td>
<td>-</td>
<td>36</td>
<td>-</td>
<td>-</td>
<td>36</td>
</tr>
<tr>
<td><strong>Total resources expended</strong></td>
<td>10,892</td>
<td>5,116</td>
<td>537</td>
<td>16,545</td>
<td>14,332</td>
</tr>
<tr>
<td><strong>Net movement in funds</strong></td>
<td>6</td>
<td>186</td>
<td>395</td>
<td>-137</td>
<td>444</td>
</tr>
</tbody>
</table>
### Statement of Total Recognised Gains and Losses For the year ended 31 December 2006

<table>
<thead>
<tr>
<th>Notes</th>
<th>2006 Restricted Funds €’000</th>
<th>2006 Unrestricted Funds €’000</th>
<th>2006 Designated Funds €’000</th>
<th>2006 Total €’000</th>
<th>2005 Total €’000</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net incoming resources for year</td>
<td>186</td>
<td>395</td>
<td>-137</td>
<td>444</td>
<td>1,046</td>
</tr>
<tr>
<td>Actuarial loss/ gain in respect of pension scheme</td>
<td>20</td>
<td>-</td>
<td>652</td>
<td>-652</td>
<td>-238</td>
</tr>
<tr>
<td>Total recognised gains and losses relating to the year</td>
<td>186</td>
<td>1,047</td>
<td>-137</td>
<td>1,096</td>
<td>808</td>
</tr>
</tbody>
</table>

There is no difference between the surplus for the period and the surplus retained for the period and their historical cost equivalents.

Incoming resources and net incoming resources arose solely from continuing operations.

On behalf of the board

P Finnerty

D Byrne
Balance Sheet For the year ended 31 December 2006

<table>
<thead>
<tr>
<th>Notes</th>
<th>2006 €’000</th>
<th>2005 €’000</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Fixed assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Properties</td>
<td>9</td>
<td>27,614</td>
</tr>
<tr>
<td>Less Capital assistance scheme loans</td>
<td>9</td>
<td>22,597</td>
</tr>
<tr>
<td></td>
<td></td>
<td>5,017</td>
</tr>
<tr>
<td>Other tangible assets</td>
<td>10</td>
<td>472</td>
</tr>
<tr>
<td></td>
<td></td>
<td>5,489</td>
</tr>
<tr>
<td><strong>Current assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash in bank and at hand</td>
<td>11</td>
<td>4,165</td>
</tr>
<tr>
<td>Debtors</td>
<td>12</td>
<td>46</td>
</tr>
<tr>
<td>Grants receivable</td>
<td></td>
<td>1,060</td>
</tr>
<tr>
<td></td>
<td></td>
<td>5,271</td>
</tr>
<tr>
<td>Creditors - amounts due within one year</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Creditors, accruals and deferred income</td>
<td>13</td>
<td>2,544</td>
</tr>
<tr>
<td>Grants received in advance</td>
<td></td>
<td>199</td>
</tr>
<tr>
<td></td>
<td></td>
<td>2,743</td>
</tr>
<tr>
<td><strong>Net current assets</strong></td>
<td></td>
<td>2,528</td>
</tr>
<tr>
<td><strong>Total assets less current liabilities</strong></td>
<td></td>
<td>8,017</td>
</tr>
<tr>
<td><strong>Long term liabilities and provisions</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Bank loan</td>
<td>14</td>
<td>204</td>
</tr>
<tr>
<td><strong>Net assets excluding pension liability</strong></td>
<td></td>
<td>7,813</td>
</tr>
<tr>
<td>Pension liability</td>
<td>20</td>
<td>694</td>
</tr>
<tr>
<td><strong>Net assets including pension liability</strong></td>
<td></td>
<td>7,119</td>
</tr>
<tr>
<td><strong>Capital and reserves</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Capital grants and donations</td>
<td>15</td>
<td>2,698</td>
</tr>
<tr>
<td>Accumulated funds - restricted</td>
<td>16</td>
<td>134</td>
</tr>
<tr>
<td>Accumulated funds - unrestricted</td>
<td>16</td>
<td>1,613</td>
</tr>
<tr>
<td>Designated funds</td>
<td>16</td>
<td>2,674</td>
</tr>
<tr>
<td></td>
<td></td>
<td>7,119</td>
</tr>
</tbody>
</table>

On behalf of the board

P Finnerty
D Byrne
Cashflow Statement For the year ended 31 December 2006

<table>
<thead>
<tr>
<th>Notes</th>
<th>2006 €'000</th>
<th>2005 €'000</th>
</tr>
</thead>
<tbody>
<tr>
<td>18</td>
<td>1,203</td>
<td>119</td>
</tr>
</tbody>
</table>

**Net cash inflow from charitable activities**

**Capital expenditure and financial investment**

| Payments to acquire tangible fixed assets | 9 | -2,868 | -985 |

**Financing**

| Capital donation received | 542 | - |
| Capital element of term loan repaid | -50 | -51 |

(Decrease)/Increase in cash

| (Decrease)/Increase in cash | 17 | -1,173 | -917 |

**Reconciliation of net cashflow to movement in net funds**

| (Decrease)/increase in cash in the year | 17 | -1,173 | -917 |
| Cashflow from changes in borrowings | 17 | 50 | 51 |

| Movement in net funds in the year | 5,033 | 5,899 |
| Net funds at 1 January | 5,033 | 5,899 |

| Net funds at 31 December 2006 | 3,910 | 5,033 |
### Reconciliation of Cashflow Movements

#### Cash as at 1st Jan 2006

<table>
<thead>
<tr>
<th></th>
<th>2006 (€’000)</th>
<th>2005 (€’000)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash in bank</td>
<td>5,338</td>
<td>6,255</td>
</tr>
<tr>
<td>Amts due within 1 year (incl in creditors)</td>
<td>51</td>
<td>51</td>
</tr>
<tr>
<td>Amounts due over 1 year</td>
<td>254</td>
<td>305</td>
</tr>
<tr>
<td>Per Cashflow</td>
<td>5,033</td>
<td>5,899</td>
</tr>
<tr>
<td>Profit for year</td>
<td>444</td>
<td>1,046</td>
</tr>
<tr>
<td>Add back depreciation</td>
<td>62</td>
<td>42</td>
</tr>
<tr>
<td>Less amortisation</td>
<td>-28</td>
<td>-</td>
</tr>
<tr>
<td>Less loan repayment</td>
<td>-51</td>
<td>-50</td>
</tr>
<tr>
<td>Movement in provisions</td>
<td>243</td>
<td>-</td>
</tr>
<tr>
<td>Less Money spent on additions during year</td>
<td>-7,079</td>
<td>-985</td>
</tr>
<tr>
<td>Add back Money received for additions during year</td>
<td>4,211</td>
<td>-</td>
</tr>
<tr>
<td>Less increase in debtors</td>
<td>-242</td>
<td>-208</td>
</tr>
<tr>
<td>Add increase in creditors</td>
<td>724</td>
<td>-755</td>
</tr>
<tr>
<td>Cashflow from changes in borrowings</td>
<td>51</td>
<td>50</td>
</tr>
<tr>
<td>Add capital donations rec’d during year excl amortisation</td>
<td>542</td>
<td>-</td>
</tr>
<tr>
<td>Pension movement</td>
<td>-</td>
<td>-6</td>
</tr>
<tr>
<td><strong>Cash as at 31st December 2006</strong></td>
<td><strong>3,910</strong></td>
<td><strong>5,033</strong></td>
</tr>
</tbody>
</table>

On behalf of the board

P Finnerty

D Byrne
The significant accounting policies and estimation techniques adopted by the company are as follows.

**Accounting convention**
The financial statements are presented in Euro (€) under the historical cost convention. The Group, in common with many similar charitable organisations, derives a proportion of its income from voluntary donations and fund raising activities held by individuals/parties outside the control of the Company. The income from these sources is necessarily accounted when received.

**Basis of consolidation**
Focus Housing Association Limited became a Subsidiary by alteration of its Memorandum and Articles of Association on March 5, 1998. These Articles provide that Focus Ireland Limited shall at all times hold voting control of the Subsidiary Company.

The Caretakers Project Limited is treated as a subsidiary and the full financial results of the Company are incorporated in the Group accounts as the Group has control of the management and administration of all the financial activities of the entity.

The financial statements are prepared under the Irish GAAP and the Charities SORP 2005. The financial statements do however depart from the Charities SORP 2005 in regard to the accounting for Capital Assistance Scheme Loans (‘loans’).

The departure arises as a result of the financial statements of Focus Housing Limited, a subsidiary of Focus Ireland Limited, being prepared in accordance with the Statement of Recommended Practice (SORP) for registered social landlords - update 2005. The loans have been accounted for using the registered landlords SORP as the Directors of Focus Ireland believe it to be the most appropriate method of accounting for the Loans.

By adopting the registered landlords SORP instead of the Charities SORP the loans are recognised as a deduction from the properties in the Balance Sheet rather than as incoming resources in the Statements of Financial Activity (SOFA).

The financial impact on the accounts if Focus Ireland were to adopt the Charities SORP to account for the loans would result in the cumulative restricted reserves and net assets of the Charity increasing by the loans recognised in note 9 of the accounts.

**Fixed assets**
Fixed assets are stated at cost less accumulated depreciation. Depreciation is provided on a straight line basis to write off the cost of the assets over their estimated useful lives at the following annual rates:

- Housing properties (refer page 66) nil
- Leasehold improvements 5%
- Office furniture and equipment 25%
- Housing furniture and equipment 10%
- Motor vehicles 20%

Assets are eliminated from the balance sheet when fully depreciated.
Housing properties
Depreciation is not provided on housing properties on the basis that these properties have been financed by way of capital assistance loans which are repayable in full for twenty years (purchases prior to 2002) or thirty years (purchases post 2002). Expenditure on these properties is capitalised as incurred and depreciated on an annual basis.

Capital Assistance Scheme loans (C.A.S)
Loans under capital assistance schemes have not been amortised on the basis that they remain repayable in full for period as noted above from the date of advance. On completion of the loan period, provided certain conditions are met, the loans and interest, if applicable, are relieved in full and will be released to reserves.

Recognition of income and capital contributions
Items of income, principally revenue based grants and rents, are recorded on an accruals basis. Restricted contributions and donations are recorded in or deferred to the period in which the related expenditure is charged.

In accordance with best practice, Fundraising Income is shown gross without deduction of any overhead costs involved in raising such funds. Fundraising and Event costs, shown separately in the financial statements, include staff, direct and indirect overheads and Event costs.

Contributions received towards capital projects are taken directly to Capital Reserves.

Grants
Grants received to fund housing properties are deferred and not amortised to income. Grants received to fund other capital expenditure are deferred and amortised to income over the estimated useful lives of the related fixed assets. Grants and assistance to fund non-capital expenditure are credited to income and expenditure in the period in which the related expenditure is incurred. Grants and assistance due but not yet received are included as “Grants receivable” in the balance sheet. Grants and assistance received which relate to the funding of expenditure not yet incurred are deferred and included under “Grants received in advance” in the balance sheet.

Leases
All operating lease rentals are charged to the income and expenditure account on a straight line basis.

Income
All unrestricted income and donations are included in the financial statements on the basis of amounts received and receivable.

Retirement benefits
We comply fully with FRS 17 basis of calculation of pension liability in the accounts.

On this basis, defined benefit pension scheme assets are measured at fair value. Defined benefit pension scheme liabilities are measured on an actuarial basis using the projected unit credit method and discounted at the current rate of return on a high quality corporate bond of equivalent term and currency to the liability. The excess of scheme liabilities over scheme assets is presented on the balance sheet as a liability.

The defined benefit pension charge to operating profit comprises the current service cost and past service costs. The excess of the expected return on scheme assets over the interest cost on the scheme liabilities is presented in the income and expenditure account as other finance income. Actuarial gains and losses arising from changes in actuarial assumptions and from experience surpluses and deficits are recognised in the statement of total recognised gains and losses for the year in which they occur.

In previous years, the defined benefit pension charge to the income and expenditure account comprised the regular cost calculated by the actuary, as adjusted by the effect of allocating any variations from that regular cost over the expected remaining service lives of employees in the scheme. Such variations from regular cost arose from changes in actuarial assumptions and from experience surpluses and deficits.
1 Ownership and operations

The Company is limited by guarantee and does not have a share capital.

The Company is precluded by its Memorandum of Association from paying a dividend either as part of normal operations or on distribution of the Company’s assets in the event of it being wound up. All income must be applied solely towards the promotion of the charitable objectives of the Company.

2 Fundraising income and costs

Fundraising income represents the gross money raised including all gross income from events held. Fundraising costs cover all costs incurred in raising funds including staff and event costs. These costs are 20.9% of funds raised and include an investment in future streams of fundraising income. The increase in costs is due to recognition in 2006 of investment in future of recruitment of new members of the public as committed long term donors. Although the financial benefit will be realised over future years, we have recognised this cost in 2006 in line with our prudence policy.

3 Breakdown of Costs of Charitable Activity

The resources expended on charitable activities have been reclassified in 2006 to comply with SORP 2005. Such costs include the direct costs of the charitable activities together with those Support costs (Finance and Administration cost) incurred that enable these activities to be undertaken. These have been allocated across the activities based on headcount and floor space occupied. Total support costs for 2006 were 4.9% (2005 4.9%) of total costs. This presentation format is a requirement of SORP 2005 paragraph 164/165.

These costs totaling €816,000 and comprising Headcount costs of €536,000 and Administration costs of €280,000 are reflected in the Statement of Financial Activity as follows:

Headcount costs traditionally reflected in Support Services have been allocated to the activities based on direct headcount in the Direct Services as follows:

<table>
<thead>
<tr>
<th>Activity</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Crisis intervention needs assessment and care management</td>
<td>47.4%</td>
</tr>
<tr>
<td>Supported housing and resettlement services</td>
<td>49.3%</td>
</tr>
<tr>
<td>Advocacy</td>
<td>3.3%</td>
</tr>
</tbody>
</table>

Administration costs traditionally reflected in Support Services have been allocated based on Floor space occupied by the Direct Services as follows:

<table>
<thead>
<tr>
<th>Activity</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Crisis intervention needs assessment and care management</td>
<td>22.5%</td>
</tr>
<tr>
<td>Supported housing and resettlement services</td>
<td>75.0%</td>
</tr>
<tr>
<td>Advocacy</td>
<td>2.5%</td>
</tr>
</tbody>
</table>

Included in note 4 is a Breakdown of these Costs by Project.
## 4 Revenue Based Grants

<table>
<thead>
<tr>
<th>€000's</th>
<th>Tenancy &amp; Family related Services</th>
<th>Aylward Green</th>
<th>Georges Hill</th>
<th>Limerick</th>
<th>Open Access Services</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Grant Income</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Pobail</td>
<td>73</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>City of Dublin Youth Services Board</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Dept. of the Environment, Heritage and Local Government</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Dept. of Gaeltacht &amp; Community Affairs (Note 1)</td>
<td>9</td>
<td>10</td>
<td>8</td>
<td>2</td>
<td>11</td>
</tr>
<tr>
<td>Dublin City Council - Through Homeless Agency</td>
<td>752</td>
<td>856</td>
<td>289</td>
<td>-</td>
<td>1,084</td>
</tr>
<tr>
<td>- Other</td>
<td>-</td>
<td>15</td>
<td>16</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>FAS</td>
<td>40</td>
<td>-</td>
<td>233</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Limerick City Council</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>119</td>
<td>-</td>
</tr>
<tr>
<td>HSE - Childcare Services</td>
<td>80</td>
<td>-</td>
<td>90</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>- Through homeless Agency</td>
<td>121</td>
<td>319</td>
<td>165</td>
<td>-</td>
<td>371</td>
</tr>
<tr>
<td>- Other areas</td>
<td>-</td>
<td>-</td>
<td>61</td>
<td>76</td>
<td>-</td>
</tr>
<tr>
<td>Waterford City Council</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Other Grant</td>
<td>-</td>
<td>-</td>
<td>10</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total Grant Income</strong></td>
<td>1,075</td>
<td>1,200</td>
<td>872</td>
<td>197</td>
<td>1,466</td>
</tr>
</tbody>
</table>

### Non Grant Income

| | | | | | |
|---|---|---|---|---|
| Rents and Charges to Residents | - | 33 | 125 | 19 | - |
| Restaurant Sales | - | 2 | 3 | - | 105 |
| Gifts in Kind (Note 2) | - | - | - | - | - |
| Investment Income | - | - | - | - | - |
| Other Income | - | 16 | 7 | 16 | - |
| Administration income Allocated (Note 3) | 39 | 42 | 32 | 9 | 45 |
| Donations and Fundraising Income | 395 | 357 | 197 | 126 | 163 |
| **Total Income** | 1,509 | 1,650 | 1,236 | 367 | 1,779 |

### Spend

| | | | | | |
|---|---|---|---|---|
| Direct Resources Expended | 1,423 | 1,555 | 1,165 | 346 | 1,677 |
| Support Costs Allocated (Note 3) | 86 | 95 | 71 | 21 | 102 |
| **Total Resources Expended** | 1,509 | 1,650 | 1,236 | 367 | 1,779 |
| **Net Movement in Funds** | 0 | 0 | 0 | 0 | 0 |

---

**Note 1** - Grant re. volunteer training and support  
**Note 2** - Monetised value of an apartment bequeathed to Focus  
**Note 3** - For Breakdown of costs by Charitable activity see Notes to the Financial statement - 3
<table>
<thead>
<tr>
<th></th>
<th>Stanhope Green</th>
<th>Waterford</th>
<th>Young People Care</th>
<th>Youth &amp; Outreach</th>
<th>Caretakers</th>
<th>Advocacy</th>
<th>Fundraising</th>
<th>Admin- including Governance</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>106</td>
<td>106</td>
<td>106</td>
<td>106</td>
<td>106</td>
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<td>106</td>
<td>106</td>
<td>106</td>
<td>106</td>
<td>106</td>
<td>106</td>
</tr>
</tbody>
</table>

Note 1 - Grant re. volunteer training and support
Note 2 - Monetised value of an apartment bequeathed to Focus
Note 3 - For Breakdown of costs by Charitable activity see Notes to the Financial statement - 3
5 Resources Expended

<table>
<thead>
<tr>
<th>Description</th>
<th>€'000 2006</th>
<th>€'000 2005</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wages and salaries - Direct Services</td>
<td>9,555</td>
<td>8,627</td>
</tr>
<tr>
<td>Wages and salaries - Administration</td>
<td>497</td>
<td>428</td>
</tr>
<tr>
<td>Wages and salaries - Fundraising</td>
<td>207</td>
<td>245</td>
</tr>
<tr>
<td>Social welfare costs</td>
<td>1,009</td>
<td>901</td>
</tr>
<tr>
<td>Pension costs – Company contribution</td>
<td>262</td>
<td>214</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>11,530</strong></td>
<td><strong>10,415</strong></td>
</tr>
</tbody>
</table>

The average number of persons employed by the Group during the year was 284 (2005 - 278). In addition to this we have relief staff which equates to 15 full time equivalents (2005 - 16).

The Group operates a contributory pension scheme which provides defined benefits for its employees. The assets of the Scheme are held separately from those of the Company under a Trust.

Under FRS17 a provision of €236K (2005: €213K) is reflected in Wages and Salaries.

Amounts outstanding at year end were €35K (2005: €27K) and were paid within thirty days of the year end.

No salaries or fees are payable to the directors of the Company. An employees’ representative to the Board is remunerated for employment only.

6 Net incoming resources

<table>
<thead>
<tr>
<th>Description</th>
<th>€'000 2006</th>
<th>€'000 2005</th>
</tr>
</thead>
<tbody>
<tr>
<td>Audit fees</td>
<td>16</td>
<td>15</td>
</tr>
<tr>
<td>Depreciation, net of capital grant amortization</td>
<td>34</td>
<td>42</td>
</tr>
</tbody>
</table>

The net incoming resources for the year is stated after charging:

7 Taxation

The charitable status of the Holding Company and its Subsidiaries has been approved by the Revenue Commissioner.
8 Financial assets

On March 5, 1998 the Company acquired control of Focus Housing Association Limited for €Nil consideration. The net assets acquired have not been treated under the equity basis of accounting as it is considered inappropriate to the operations of the Company and, accordingly, the provisions of FRS 2 have not been applied. The assets acquired by the Company are included at cost, namely €Nil, in the Company balance sheet.

The Caretakers Project Limited was established as a joint venture to manage a project under which Focus Ireland Limited would provide all the administrative and financial input into the Company and the Society of St. Vincent de Paul would make available the property from which the Company would operate.

The effect of the results of this joint venture (which is treated as a subsidiary) on the Group are summarised as follows:

<table>
<thead>
<tr>
<th></th>
<th>2006 (€'000)</th>
<th>2005 (€'000)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Statement of financial activities</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Grants received (HSE)</td>
<td>901</td>
<td>825</td>
</tr>
<tr>
<td>Restricted donation</td>
<td>2</td>
<td>8</td>
</tr>
<tr>
<td></td>
<td>903</td>
<td>833</td>
</tr>
<tr>
<td>Less:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Support and advocacy services</td>
<td>-882</td>
<td>-820</td>
</tr>
<tr>
<td>Surplus</td>
<td>21</td>
<td>13</td>
</tr>
<tr>
<td>Balance sheet</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash at bank and in hand</td>
<td>102</td>
<td>163</td>
</tr>
<tr>
<td>Creditors, accruals and deferred income</td>
<td>-99</td>
<td>-181</td>
</tr>
<tr>
<td>Net Assets/Liabilities</td>
<td>3</td>
<td>-18</td>
</tr>
<tr>
<td>Capital and Reserves</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Reserves brought forward</td>
<td>-18</td>
<td>-31</td>
</tr>
<tr>
<td>Reserves for the year</td>
<td>21</td>
<td>13</td>
</tr>
<tr>
<td>Accumulated Reserves</td>
<td>3</td>
<td>-18</td>
</tr>
</tbody>
</table>
### Housing properties and capital assistance scheme loans

<table>
<thead>
<tr>
<th></th>
<th>Properties</th>
<th>Capital Assistance Scheme Loans</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2006 €’000</td>
<td>2005 €’000</td>
</tr>
<tr>
<td><strong>Housing Properties</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Stanhope Green</td>
<td>3,022</td>
<td>3,022</td>
</tr>
<tr>
<td>George’s Hill</td>
<td>3,907</td>
<td>3,907</td>
</tr>
<tr>
<td>Buckingham Street</td>
<td>93</td>
<td>93</td>
</tr>
<tr>
<td>Ballybough</td>
<td>171</td>
<td>171</td>
</tr>
<tr>
<td>Finglas</td>
<td>4,895</td>
<td>4,895</td>
</tr>
<tr>
<td>Basin Lane</td>
<td>1,132</td>
<td>1,132</td>
</tr>
<tr>
<td>Parnell Street, Limerick</td>
<td>878</td>
<td>878</td>
</tr>
<tr>
<td>Ballytruckle, Waterford</td>
<td>5,667</td>
<td>5,387</td>
</tr>
<tr>
<td>Corbrac House, Limerick</td>
<td>1,064</td>
<td>1,050</td>
</tr>
<tr>
<td>Waterford units</td>
<td>4,420</td>
<td>-</td>
</tr>
<tr>
<td>Dublin units</td>
<td>220</td>
<td>-</td>
</tr>
<tr>
<td>Limerick units</td>
<td>26</td>
<td>-</td>
</tr>
<tr>
<td><strong>Sub Total Housing properties</strong></td>
<td><strong>25,495</strong></td>
<td><strong>20,535</strong></td>
</tr>
<tr>
<td><strong>Services Properties</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Young Womens / Aftercare</td>
<td>2,119</td>
<td>-</td>
</tr>
<tr>
<td><strong>Sub Total Services Properties</strong></td>
<td><strong>27,614</strong></td>
<td><strong>20,535</strong></td>
</tr>
</tbody>
</table>

The title deeds of the properties at Stanhope Green, George’s Hill, Buckingham Street, Ballybough, Finglas and Basin Lane are held by Dublin City Council. The title deeds of the properties at Parnell Street, Limerick and Ballytruckle, Waterford, are held by Limerick City Council and Waterford City Council respectively. In regard to certain properties legal charges are registered against the properties by the local authorities. The property Young Women’s / Aftercare is held by the Holding company, all other properties are held by the Subsidiary company, Focus Housing Association Limited.

Loans advanced by municipal (housing) authorities to the Subsidiary company have a twenty year repayment period for those advances prior to 2002, and a thirty year repayment period for those advanced post 2002. However, the Subsidiary company will be relieved in full of repayments of capital and interest so long as the housing authority is satisfied that the accommodation continues to be properly maintained and to be let to eligible categories of persons at reasonable rent levels.

In the event of the accommodation not continuing to be let in accordance with the terms of the scheme, the Subsidiary company will become liable for repaying the outstanding balance of the loan together with any accrued interest. In the event of default of repayments, the housing authorities may take appropriate steps to secure redemption of the loan. The Subsidiary company may not, if there is any balance outstanding on the loans, dispose of the accommodation without the consent of the housing authorities.
Movement on Properties acquired during the year

Capital Assistance Scheme loans (CAS) received during the year

<table>
<thead>
<tr>
<th></th>
<th>€’000</th>
</tr>
</thead>
<tbody>
<tr>
<td>Balance at 31st December 2006</td>
<td>22,597</td>
</tr>
<tr>
<td>Balance at 31st December 2005</td>
<td>18,386</td>
</tr>
<tr>
<td>Received during year</td>
<td>4,211</td>
</tr>
</tbody>
</table>

Costs of properties acquired during the year

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Balance at 31st December 2006</td>
<td>27,614</td>
</tr>
<tr>
<td>Balance at 31st December 2005</td>
<td>20,535</td>
</tr>
<tr>
<td>Cost during year</td>
<td>7,079</td>
</tr>
</tbody>
</table>

Cashflow movement on Properties acquired during the year

(2,868)

10 Other fixed assets

<table>
<thead>
<tr>
<th>Group</th>
<th>Freehold buildings €’000</th>
<th>Leasehold improvements €’000</th>
<th>Office furniture and equipment €’000</th>
<th>Housing furniture and equipment €’000</th>
<th>Total €’000</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cost</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>At beginning of year</td>
<td>32</td>
<td>754</td>
<td>216</td>
<td>610</td>
<td>1,612</td>
</tr>
<tr>
<td>Additions</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Assets fully depreciated</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>At end of year</td>
<td>32</td>
<td>754</td>
<td>216</td>
<td>610</td>
<td>1,612</td>
</tr>
</tbody>
</table>

Depreciation

<table>
<thead>
<tr>
<th></th>
<th>€’000</th>
</tr>
</thead>
<tbody>
<tr>
<td>At beginning of year</td>
<td>-</td>
</tr>
<tr>
<td>Charge for year</td>
<td>-</td>
</tr>
<tr>
<td>Assets fully depreciated</td>
<td>-</td>
</tr>
<tr>
<td>At end of year</td>
<td>-</td>
</tr>
</tbody>
</table>

Net book value

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>At 31 Dec 2006</td>
<td>32</td>
</tr>
<tr>
<td></td>
<td>403</td>
</tr>
<tr>
<td></td>
<td>-</td>
</tr>
<tr>
<td></td>
<td>37</td>
</tr>
<tr>
<td></td>
<td>472</td>
</tr>
<tr>
<td>At 31 Dec 2005</td>
<td>32</td>
</tr>
<tr>
<td></td>
<td>441</td>
</tr>
<tr>
<td></td>
<td>4</td>
</tr>
<tr>
<td></td>
<td>57</td>
</tr>
<tr>
<td></td>
<td>534</td>
</tr>
</tbody>
</table>

Holding company

All of the other fixed assets above, with the exception of housing furniture and equipment, are held within the holding company, Focus Ireland Limited. The housing furniture and equipment is held in the subsidiary company, Focus Housing Association Limited. The NBV of other assets in the holding company at 31 December 2005 and 2006 was €476K and €435K respectively.
11 Cash at bank and in hand

<table>
<thead>
<tr>
<th></th>
<th>2006</th>
<th>2005</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>€’000</td>
<td>€’000</td>
</tr>
<tr>
<td>Unrestricted</td>
<td>1,726</td>
<td>2,238</td>
</tr>
<tr>
<td>Designated</td>
<td>1,488</td>
<td>2,341</td>
</tr>
<tr>
<td>Restricted</td>
<td>951</td>
<td>760</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>4,165</td>
<td>5,339</td>
</tr>
</tbody>
</table>

Restricted cash represents unspent monies received from donors who have specified certain conditions for use. Designated cash represents monies fundraised in advance for future specific purposes as identified by the Board.

12 Debtors

<table>
<thead>
<tr>
<th></th>
<th>2006</th>
<th>2005</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>€’000</td>
<td>€’000</td>
</tr>
<tr>
<td>Amounts falling due within one year:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Amounts owed by subsidiaries</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Other debtors</td>
<td>32</td>
<td>36</td>
</tr>
<tr>
<td>Prepayments and accrued income</td>
<td>14</td>
<td>61</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>46</td>
<td>97</td>
</tr>
</tbody>
</table>

13 Creditors, accruals and deferred income

<table>
<thead>
<tr>
<th></th>
<th>2006</th>
<th>2005</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>€’000</td>
<td>€’000</td>
</tr>
<tr>
<td>Amounts falling due within one year:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Term loan (note 13)</td>
<td>51</td>
<td>51</td>
</tr>
<tr>
<td>Trade creditors</td>
<td>679</td>
<td>105</td>
</tr>
<tr>
<td>Accruals and other creditors</td>
<td>773</td>
<td>794</td>
</tr>
<tr>
<td>Deferred income</td>
<td>778</td>
<td>836</td>
</tr>
<tr>
<td>PAYE/PRSI</td>
<td>263</td>
<td>211</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>2,544</td>
<td>1,997</td>
</tr>
</tbody>
</table>

14 Bank loan

<table>
<thead>
<tr>
<th></th>
<th>2006</th>
<th>2005</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>€’000</td>
<td>€’000</td>
</tr>
<tr>
<td>Amounts falling due after more than one year</td>
<td>204</td>
<td>254</td>
</tr>
</tbody>
</table>

The term loan from permanent tsb, which is repayable by annual instalments over a period not exceeding ten years on a non-interest bearing basis, is secured by a guarantee from the HSE. The HSE agreed to fund the repayments by a grant amount equal to each annual loan repayment.
15 Capital grants and donations

<table>
<thead>
<tr>
<th></th>
<th>2006</th>
<th>2005</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>€’000</td>
<td>€’000</td>
</tr>
<tr>
<td>Received and receivable</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Balance at beginning of year</td>
<td>2,358</td>
<td>2,358</td>
</tr>
<tr>
<td>Transfer to subsidiary</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Elimination of grants fully amortised</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Amounts received during the year</td>
<td>542</td>
<td>-</td>
</tr>
<tr>
<td><strong>Balance at end of year</strong></td>
<td><strong>2,900</strong></td>
<td><strong>2,358</strong></td>
</tr>
</tbody>
</table>

Amortisation

<table>
<thead>
<tr>
<th></th>
<th>2006</th>
<th>2005</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>€’000</td>
<td>€’000</td>
</tr>
<tr>
<td>Balance at beginning of year</td>
<td>173</td>
<td>102</td>
</tr>
<tr>
<td>Transfer to subsidiary</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Elimination of grants fully amortised</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Released during year</td>
<td>29</td>
<td>71</td>
</tr>
<tr>
<td><strong>Balance at end of year</strong></td>
<td><strong>202</strong></td>
<td><strong>173</strong></td>
</tr>
</tbody>
</table>

Net book amount

<table>
<thead>
<tr>
<th></th>
<th>2006</th>
<th>2005</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>€’000</td>
<td>€’000</td>
</tr>
<tr>
<td><strong>Net book amount</strong></td>
<td><strong>2,698</strong></td>
<td><strong>2,185</strong></td>
</tr>
</tbody>
</table>

16 Reserves

<table>
<thead>
<tr>
<th></th>
<th>Accumulated Funds Restricted €’000</th>
<th>Accumulated Funds Unrestricted €’000</th>
<th>Designated Funds €’000</th>
<th>Total €’000</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 January 2006</td>
<td>-52</td>
<td>566</td>
<td>2,811</td>
<td>3,325</td>
</tr>
<tr>
<td>Net incoming resources</td>
<td>186</td>
<td>395</td>
<td>-137</td>
<td>444</td>
</tr>
<tr>
<td>Actual gain in respect of pension scheme</td>
<td>-</td>
<td>652</td>
<td>-</td>
<td>652</td>
</tr>
<tr>
<td><strong>Total recognised gains and losses relating to the year</strong></td>
<td><strong>186</strong></td>
<td><strong>1,047</strong></td>
<td><strong>-137</strong></td>
<td><strong>1,096</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>2006</th>
<th>2005</th>
</tr>
</thead>
<tbody>
<tr>
<td>At 31 December 2006</td>
<td>134</td>
<td>1,613</td>
</tr>
<tr>
<td></td>
<td>2,674</td>
<td>4,421</td>
</tr>
</tbody>
</table>

**Designated Funds**

The Net designated funding in the year of (€137K) is broken down as follows:

- €470K of previous years designation has been spent on the funding shortfall for pilot programmes and additional research in the year
- €30K of previous years designation has been utilised to fund the statutory funding deficit in our Housing expansion strategy.
- €36K of previous years designations for structural upkeep of housing properties was spent in 2006
- The group have designated €400K of this years surplus to fund staff to provide support services to tenants in our new housing properties.
17 Analysis of net funds

<table>
<thead>
<tr>
<th></th>
<th>At 01-Jan 2006</th>
<th>Cashflow</th>
<th>Non Cash Changes</th>
<th>At 31-Dec 2006</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>€’000</td>
<td>€’000</td>
<td>€’000</td>
<td>€’000</td>
</tr>
<tr>
<td>Cash in hand and at bank</td>
<td>5,338</td>
<td>-1,173</td>
<td>-</td>
<td>4,165</td>
</tr>
<tr>
<td>Overdrafts</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Total cash on demand</td>
<td>5,338</td>
<td>-1,173</td>
<td>-</td>
<td>4,165</td>
</tr>
<tr>
<td>Debt due within one year</td>
<td>-50</td>
<td>50</td>
<td>-51</td>
<td>-51</td>
</tr>
<tr>
<td>Debt due after one year</td>
<td>-255</td>
<td>-</td>
<td>51</td>
<td>-204</td>
</tr>
<tr>
<td>Total term finance</td>
<td>-305</td>
<td>50</td>
<td>-</td>
<td>-255</td>
</tr>
<tr>
<td>Net funds</td>
<td>5,033</td>
<td>-1,123</td>
<td>-</td>
<td>3,910</td>
</tr>
</tbody>
</table>

18 Reconciliation of new incoming resources to net cash inflow from charitable activities

<table>
<thead>
<tr>
<th></th>
<th>2006 €’000</th>
<th>2005 €’000</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net incoming resources</td>
<td>444</td>
<td>1,047</td>
</tr>
<tr>
<td>Depreciation, net of amortisation</td>
<td>34</td>
<td>42</td>
</tr>
<tr>
<td>(Decrease)/increase in provisions</td>
<td>243</td>
<td>6</td>
</tr>
<tr>
<td>(Increase)/decrease in debtors</td>
<td>-242</td>
<td>-208</td>
</tr>
<tr>
<td>(Decrease)/increase in creditors</td>
<td>724</td>
<td>-756</td>
</tr>
<tr>
<td>Net cash inflow from charitable activities</td>
<td>1,203</td>
<td>119</td>
</tr>
</tbody>
</table>

19 Capital commitments and contingent liabilities

a) Capital commitments
   The Board have approved a strategy of a housing expansion to be carried out over the next five years to meet the growing needs of people who are homeless. Company capital commitments approved by the Board at 31st December 2006 in respect of a proposed development of houses amounted to €2,344K

b) Leasing commitments
   The Company occupies a leasehold premises at 9/12 High Street, Dublin 8 for 15 years from August 1st, 2003, at a current rent of €260K per annum subject to five yearly reviews.

c) Contingent liabilities
   There were no contingent liabilities at 31st December 2006 (2005: Nil).
20  Pensions

This year full disclosures on the Focus Ireland Pension Scheme (the Scheme) were provided by Watson Wyatt (Ireland) Limited for inclusion in the Agency accounts. The Accounting Standards Board (ASB) issued Financial Reporting Standard 17 (FRS17) Retirement Benefits on 30 November 2000. The Standard deals with the treatment of pensions and other retirement benefits in an employer’s accounts. The Standard has replaced SSAP24 Accounting for pension costs and is now implemented in full for all accounting periods commencing on or after 1st January 2005.

FRS17 abandons the use of long term actuarial values for assets in a pension scheme in favour of a market based approach for valuing both assets and liabilities. This is consistent with global practice under both International and Financial Accounting Standards IAS19 and FAS87. The Standard also seeks to ensure that the operating cost of providing pension scheme benefits to employees are recognised in the accounting period in which the benefits are earned by the employees. The related finance costs and any other changes in the value of the assets and liabilities are also recognised in the accounting periods in which they arise.

On an FRS17 basis the scheme disclosed a deficit of €694K as at 31 December 2006. This compares with a deficit of €1,104K as at 31st December 2005. In placing a cost on the liabilities, FRS17 dictates that the discount rate should be a corporate bond yield. The deterioration in the FRS17 funding position over the year was due wholly to a fall in these bond yields over 2005. The pension expense for the year was €449K. The scheme met the statutory minimum Funding Standard as at 31st December 2006.

The full detailed disclosure of FRS17 is disclosed in the Statutory Accounts 2006.

21 Reconciliation of movements in capital and reserves

<table>
<thead>
<tr>
<th></th>
<th>2006</th>
<th>2005</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>€’000</td>
<td>€’000</td>
</tr>
<tr>
<td>Opening shareholders funds as previously reported</td>
<td>5,510</td>
<td>3,585</td>
</tr>
<tr>
<td>Prior year adjustments</td>
<td>-</td>
<td>1,187</td>
</tr>
<tr>
<td>Opening shareholders funds as restated</td>
<td>5,510</td>
<td>4,772</td>
</tr>
<tr>
<td>Total recognised gains and losses for the year</td>
<td>1,096</td>
<td>809</td>
</tr>
<tr>
<td>Movement on capital grants and donations</td>
<td>513</td>
<td>-71</td>
</tr>
<tr>
<td><strong>Closing shareholders funds</strong></td>
<td><strong>7,119</strong></td>
<td><strong>5,510</strong></td>
</tr>
</tbody>
</table>

22 Approval of financial statements

The financial statements were approved by the directors on 28th March 2007.
## 5 Year Financial Summary €’000

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Income</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Statutory Grants</td>
<td>10,518</td>
<td>9,894</td>
<td>10,463</td>
<td>10,126</td>
<td>8,042</td>
</tr>
<tr>
<td>Fundraising &amp; Donations</td>
<td>5,217</td>
<td>4,732</td>
<td>3,859</td>
<td>3,210</td>
<td>2,635</td>
</tr>
<tr>
<td>Rents &amp; Tenant Income</td>
<td>661</td>
<td>467</td>
<td>480</td>
<td>474</td>
<td>416</td>
</tr>
<tr>
<td>Gifts in Kind</td>
<td>165</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Other Income</td>
<td>428</td>
<td>286</td>
<td>354</td>
<td>268</td>
<td>219</td>
</tr>
<tr>
<td><strong>Total Income</strong></td>
<td>16,989</td>
<td>15,379</td>
<td>15,156</td>
<td>14,078</td>
<td>11,312</td>
</tr>
<tr>
<td><strong>Expenditure</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Staffing - Housing &amp; Homeless services</td>
<td>10,534</td>
<td>9,505</td>
<td>9,172</td>
<td>8,407</td>
<td>6,736</td>
</tr>
<tr>
<td>Staffing - Service supports &amp; fundraising</td>
<td>760</td>
<td>697</td>
<td>729</td>
<td>691</td>
<td>828</td>
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<tr>
<td>FRS17 Provision</td>
<td>236</td>
<td>213</td>
<td>-</td>
<td>-</td>
<td>-</td>
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<tr>
<td>Contribution to Pension Deficit</td>
<td>-</td>
<td>-</td>
<td>200</td>
<td>120</td>
<td>120</td>
</tr>
<tr>
<td>Customer Activities</td>
<td>732</td>
<td>562</td>
<td>579</td>
<td>558</td>
<td>515</td>
</tr>
<tr>
<td>Research &amp; Advocacy</td>
<td>399</td>
<td>155</td>
<td>136</td>
<td>169</td>
<td>273</td>
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<tr>
<td>Conferences</td>
<td>97</td>
<td>-</td>
<td>-</td>
<td>-</td>
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<tr>
<td>Curriculum Development</td>
<td>94</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>Administration</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Post, Print &amp; Stationery</td>
<td>104</td>
<td>106</td>
<td>116</td>
<td>109</td>
<td>110</td>
</tr>
<tr>
<td>Telephone</td>
<td>199</td>
<td>195</td>
<td>188</td>
<td>235</td>
<td>159</td>
</tr>
<tr>
<td>Insurance</td>
<td>121</td>
<td>102</td>
<td>212</td>
<td>203</td>
<td>145</td>
</tr>
<tr>
<td>Interest / Financial charges</td>
<td>9</td>
<td>2</td>
<td>9</td>
<td>4</td>
<td>2</td>
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<tr>
<td>Depreciation / Amortisation</td>
<td>34</td>
<td>42</td>
<td>136</td>
<td>175</td>
<td>116</td>
</tr>
<tr>
<td>Fundraising costs</td>
<td>901</td>
<td>677</td>
<td>682</td>
<td>543</td>
<td>272</td>
</tr>
<tr>
<td>Audit Fees</td>
<td>16</td>
<td>16</td>
<td>18</td>
<td>18</td>
<td>16</td>
</tr>
<tr>
<td>IT &amp; Systems Development</td>
<td>89</td>
<td>60</td>
<td>320</td>
<td>15</td>
<td>58</td>
</tr>
<tr>
<td>Professional fees</td>
<td>313</td>
<td>214</td>
<td>246</td>
<td>183</td>
<td>87</td>
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<tr>
<td>Subscriptions</td>
<td>11</td>
<td>33</td>
<td>15</td>
<td>11</td>
<td>15</td>
</tr>
<tr>
<td>Recruitment training &amp; staff development</td>
<td>278</td>
<td>171</td>
<td>312</td>
<td>211</td>
<td>261</td>
</tr>
<tr>
<td><strong>Premises Costs</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rent</td>
<td>297</td>
<td>298</td>
<td>189</td>
<td>74</td>
<td>74</td>
</tr>
<tr>
<td>Repair / Maintenance / Security / Cleaning</td>
<td>1,158</td>
<td>1,125</td>
<td>1,251</td>
<td>1,664</td>
<td>1,137</td>
</tr>
<tr>
<td>Energy</td>
<td>163</td>
<td>159</td>
<td>101</td>
<td>124</td>
<td>102</td>
</tr>
<tr>
<td>Provision for planned housing expansion programme</td>
<td>-</td>
<td>-</td>
<td>300</td>
<td>300</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>16,545</td>
<td>14,332</td>
<td>14,911</td>
<td>13,814</td>
<td>11,026</td>
</tr>
<tr>
<td><strong>Surplus / (Deficit)</strong></td>
<td>444</td>
<td>1,047</td>
<td>245</td>
<td>264</td>
<td>286</td>
</tr>
</tbody>
</table>
Five Year Financial Summary

Five Year cost trend

€'000

- Depreciation
- Fundraising
- Finance & Admin
- Advocacy
- Direct Service Costs

2002 2003 2004 2005 2006
Our Supporters

Corporate Supporters
A&L Goodbody
A.G.S.I.
Abhann Productions Ltd.
Actons Solicitors
AFC Security Ltd
AIB Bank
AIB Capital Markets
AIB Corporate Banking
All Print and Design
Allied Insurance Consultants Ltd.
Anglo Irish Bank
Anthony Donnelly & Sons Fruit Ltd.
ASTI
AstraZeneca
Autopilot Ltd.
Avis Fleet Services
Avoca Fleet Services
Avoca Fleet Holdings
Ballymun Regeneration Ltd.
Bank of Ireland
BDO Simpson Xavier
Benchmark Underwriting Ltd
BH Consulting
Blackrock Clinic
Bloxxham Stockbrokers
Blue Wave Technologies
BMG Leisure Products Ltd.
Bon Secours Hospital
Bord na Mona
Brian M. Lynch & Company
Broadcast Video Services Ltd
Broadcasting Commission of Ireland
Brogan Jordan Homestyle Limited
Brohooon & Associates
Brown Thomas
Bruce Shaw Partnership
Callaghan Engineering
Calor Gas
Calyx Group Plc
Canada Life (Santry Office)
Cantrell & Cochrane Group
Capel Developments

Carat Ireland
Carlisle Security Plus Ltd.
Casey Trailers
Castletown Construction
CB Richard Ellis Gunne
Central Bank & Financial Services Authority of Ireland
Charlestown Finglas
Chemistry Strategic Communications
Claddagh Contact Centres
Clarion
Client Solutions Limited
Coca Cola Bottlers Ireland
Conor Holdings Limited
Construction Industry Federation
Controlnet Ltd.
Conversation Piece Ltd.
Country Manor Bricks
CRH Plc
Curach Technologies Ltd.
Cybercom
Dalton + O’Donnell Architects Interior Designers
Dalton and Associates Ltd
Datalex
Davis Langdon PKS
Deloitte
Depfa Bank
Design IT
Designworks
Display Contracts Ltd.
Distrupol Ireland
Doherty Callan & Co. Solicitors
Doherty Finegan Kelly
Dorville Homes Ltd
Douglas Newman Good
Doyle Hanlon Solicitors
Dublin Airport Authority
Dublin County Sheriff Office
Dublin Shipping Agencies Ltd.
Dunnes Stores
Durkan New Homes

ESB Customer Supply
ESB ElectricAid Ireland
ESB Staff Insurance Schemes
Executive Travel Group
F & C Ireland Limited
Farrelly Industrial Supplies Limited
Felicity Fox
Felton McKnight & Co. Solicitors
Ferry Solicitors
Fitzgerald & Associates Limited, Dublin
Fitzgerald & Associates, Cork
Friends First
Fujitsu
Fuse Graphic Design Ltd
G J Moloney Solicitors
Galileo Ireland
Gilligan Architectural
Glenbeigh Construction Limited
Gleenealy Film Productions Ltd
Gore & Grimes Solicitors
Gotham City Café
Grafton Architects Ltd.
Greenstar
Griffin Personnel
Grosvenor Cleaning Services
Grundfos Ltd
Hackett Reprographics
Savills Hamilton Osborne King
Harcross Securities
Hay Management Consultants
Health Protection Surveillance Centre
Hegarty Demolition Ltd
Hewitt Associates Limited
Hibernian
HJ Heinz Co (Ireland) Ltd
HKR Architects
Home Managers
HomeBond
Horvath Bastow Charleton
Houseworks Limited
Hy-Tech Logistics
Idee Coffee Ireland Ltd
Indecon Economic Consultants
IntelliSo Software
Irish Life & Permanent plc.
Irish Life International
Irish Pride Bakers
Irish Property Owners Association
Irish Public Bodies Mutual Insurances Ltd
ITT Flygt Ltd
Jacob Fruitfield Food Group
Joe May’s Pub
John Cradock Ltd
John Paul Construction
John Sisk & Son (Holdings) Ltd.
Johnnie Fox’s Pub
“Jurys Doyle Hotel Group Plc”
K & M Evans Trading Ltd
Kenny Cunningham & Co.
Killarney Telecommunications
Kintetsu World Express
KMCS
KPMG
Krystyna Rawicz Associates
KSI Clinch
L.M. Ericsson Ltd.
Lafferty Design and Development
Lorraine O Rahilly & Associates Ltd
LPS Direct
Luxor Lighting
MacArdle McSweeney Associates
Mahoney Architecture
Mailbag Ltd
Maplewood Development Limited
MarCon Computations International Limited
Marine Advisory Services Ltd.
Mark John Limited
Marks & Spencer
Mary B Cremin Recruitment Ltd
Matheson Ormsby Prentice
McCoy Motors Ltd.
McEvoy Associates Signium International
McGrath Group
Metron International Ltd.
Michael McNamara & Co
Michael N Slattery & Associates
Michael Tynan Motors
Micro Hydraulics Ltd
Microsoft Ireland Ops Ltd.
Minorplanet
MKN Property Group
Moba Electric Ltd
Mr. John McKillen
Ms. Joy Stone
Ms. Maura Hussey
Murray Ó Laoire Architects
NAI Mason Owen & Lyons
National Standards Authority of Ireland
NCB Group Ltd
Newenham Mulligan & Associates
Nolan Ryan Partnership
Noonan Services Ltd.
O. J. Kilkenny & Co.
Office of the Revenue Commissioners
O’Hanahan Lally Solicitors
P. Kavanagh & Sons Ltd
PacNet Services (Europe) Ltd
Padraig O’Donovan & Company Solicitors
Pageboy Contact Centre
Panasonic Irl LTD
Patrick Brock & Sons Ltd
Pearse Trust
Pegasus Corporate Services Limited
permanent tsb
Pfizer Healthcare Ireland
Pioneer Investment Management Ltd.
PJ Boner & Co.
PJ Hegarty & Sons
Primary Insurance Company LTD
Prudential Europe
QA Living
Railway Procurement Agency
Reardon & Company
Reconair Services
Rice Jones Solicitors
Roadstone
Rohcon Ltd
Rott Systems
Royal College of Surgeons
Ryan Walsh Associates
Sabeco Technologies Ltd
SBA Architects
Screen Scene Ltd
Shop Equipment Limited
SIAC Construction Ltd
Simon J. Kelly & Partners Architects
Sky Media
Smith Fay & Partners
SMK Engineering Solutions Ltd
SoftCo Ltd.
Somora Motors Parts
SP Networks LTD
Specsavers Optical, Henry Street, Dublin
SSI Steel Services Irl Ltd
St Vincent’s Private Hospital
Stafford Holdings Limited
Standard Life Sports & Social Club
State Street International (Ireland) Limited
Statoil Ireland Ltd
Stone Solicitors
Storefit Shopfitters Ltd
Strategem
Sumitomo Mitsui Finance Dublin Ltd.
Sunworld
Sweden Networks IRE
The Fresh Breath Clinic
The Panel
The Piranha Bar
The Sunday Business Show
TRAMEX Ltd.
Treasury Holdings Ltd
Unilever Foods Ireland
URS Ireland
Vision Consulting
W O Morrissey & Son Architects
Wavin Ireland Ltd
WEEE Ireland
Wextrans
Wicklow Way Christmas Trees
Winthrop Engineering & Contracting Ltd
Woodleigh Ventilation
XMI Ltd
x-Yachts (group) Ltd.
Young Euro RSCG
Zurich Bank

Community Fundraising
Irish Medicines Board
Johnstown Girls
JP McManus Invitational Pro-Am
Keane’s Bar
LURG
Newbridge College
Nursing Staff, South Western Area Health Board
P & T Club
Pobalscoil Isolode
Rathmichael School NS/The Garland Clan
Rehabilitative Training Centre
Royal Irish Automobile Club
Sandford Park School
Seafield Singers
Sisters of Mercy
Society of St Vincent de Paul
St Josephs Lucan
St Mary’s College CSSp
St. Anne’s Golf Club
St. Raphaela’s Secondary School
The 6th Year Leadership Group
The Ladies Morning Charity
The Pachebel String Quartet
Think Pink
Construction Workers Benevolent Fund

Trusts and Foundations
Dublin Scottish Benevolent Society of St. Andrew
Tallco Homeless Persons Trust
The Brabazon Trust
The Ireland Funds
Jefferson Smurfit Foundation
Contact Us

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Fax 071 9138856

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www.focusireland.ie
To protect the identity and privacy of our customers, names, place names and references to family members have been changed in their stories otherwise all other details represent real life stories as told by our customers. Models have also been used for all photography and illustrations.
Everyone has a right to a place they can call home.