‘It’s all the little things you miss, that other people take for granted’

Fintan, Focus Ireland customer
Access to housing is vital to tackle and prevent homelessness. Our target is to settle 2010 households by the end of 2010. We aim to achieve this by providing 800 homes and supporting 1210 households to secure a permanent place to call home through our tenancy support and settlement work.

We successfully delivered 109 new homes around the country in 2007 bringing our provision to 233 homes since 2005 – this has nearly doubled our housing stock since then. We now provide a place to call home for nearly 550 households in Dublin, Limerick, Waterford, Cork and Sligo through our housing developments and in partnership with local authorities and other voluntary sector housing providers.

Our Tenancy Support and Settlement services supported 189 households to settle into new homes and communities during the year. This combined work has changed the lives of 444 households (families, children and single people) since 2005.

However, there are challenging times ahead and our ability to deliver on our target of 800 homes by 2010 is in question. Key issues we have encountered include a marked stall in funding towards the end of 2007. This could impact on our future delivery despite all the hard work and investment we have made to bring us to this point.

Homelessness can be solved and the key foundation stone of any solution is providing better access to appropriate housing. Continued Government failure to meet housing targets will undo progress made and lead to a growing homeless and social housing crisis in the future.

The National Economic and Social Council have argued that between 2004 and 2012 a total of 73,000 new social housing units are required. Despite a substantial increase in output for 2007 the Government is still well behind schedule if this amount of social housing is to be delivered by 2012.

We have a history of advocating for change through research, policy development, communications, education and lobbying. This work continued in 2007 to help identify and deliver long-term solutions to homelessness while also building the public and political support required for successful implementation.

Our research helps to inform service development and 2007 saw the publication of Homeless Pathways which traced individuals’ paths into, through and out of homelessness. Keeping the issues on the agenda is vital and 2007 saw development of a TV and Radio campaign aimed at breaking down stereotypes about homelessness.

Through the MakeRoom Alliance (a partnership between Focus Ireland, The Society of St. Vincent de Paul, Threshold and the Simon Communities of Ireland) we continued our work with the Government to inform policy developments. This included a submission to the review of the homeless strategy which is due for publication in 2008.

This work compliments our main driver which is to settle our clients; to provide them with homes and the individual care and support they require; and to ensure they can live independently in their own homes.

This makes sense at a human level and also at a financial level as providing support and access to relevant services can prevent people from becoming or returning to homelessness.

One of our core values is “Quality”. We endeavour to achieve this at all times. Our staff are professional and we continue our comprehensive training programme to ensure their skills are constantly developing. Our services are independently evaluated to ensure that they effectively meet client needs while providing value for money.

In keeping with our value of stewardship we have highly transparent accounting procedures. As testament to our high standards our Annual Report 2006 won the Leinster Society of Chartered Accountants Published Accounts recognising excellence in financial reporting. We have won this award three times since 2003.

We cannot carry out all this work without adequate resources. History has shown that in hard times it is often the case that cuts which affect the most vulnerable are made first. It is vital we do not let this happen. This means we will be even more dependent on the great support we receive from individual and corporate donors. These funds are vital and I would like to thank everyone who supports our work.

Joyce Loughnan
Chief Executive Focus Ireland
The Government has reneged on its housing target for 2010 – by which time homelessness was to be eliminated. The current backlog of 43,000 households on waiting lists (which represents up to 150,000 people) is not reducing. As a result, Focus Ireland is preparing people for homes that are not available.

Yet the cost of homelessness is enormous. The figures for private rental accommodation has run into the millions. There are currently two or three hundred children in B&Bs in Dublin. Instead of being reared into order and security, they are being reared into disorder and chaos. This, in turn, can lead to crime and imprisonment, which can place a huge cost on the State.

In a civilized society with the right priorities, there should be as few people as possible becoming homeless. When it does occur, the timeframe for homelessness should be as short as possible and people should be supported to move on to a home as soon as they can. Homelessness should be no more than just a stage on the road to a more successful and fulfilling life.

It is an honour to be providing help to those who need it but it is frustrating to see so little done to address the circumstances that produce homelessness. Likewise, it is disheartening to know that we will see many of those we help again, simply because homes that were promised have not been provided.

Sr. Stanislaus Kennedy
Life President

Without your home, your life develops differently

Simply having shelter does not provide all of our basic human needs and entitlements. Home is much more than a place – it is a state in which we can be who we really are. It is a place of security, certainty, reassurance and peace of mind where we can foster positive relationships. Home is a place we can return to and expect to find it as we left it. A physical place is only a home once our attitudes and relationships – with ourselves and with others – allow it to become a home.

Without a home – a home we are born into, raised in and live in – we do not learn to relate to others or how to become part of a community. This sense of disconnectedness begins early and we see it among homeless children as they go to school and mix. The reference points and examples that represent normality for other pupils are foreign to the child who has either lost them or never experienced them. If the child does not develop these abilities then their growth and development is random, even chaotic.

Without the supports and relationships or the confidence and security that a true home gives, the problems of homelessness remain. In that sense, we see people beginning to become homeless before they even lose their house.

Relationship breakdown, poverty, despair, abuse and addiction are both causes and effects of the condition of homelessness. Young people reared in State or foster care, those with addiction problems and people leaving prison are all at serious risk of homelessness. Several of Focus Ireland’s services have grown out of these targeted needs. Through Tenancy Support and Settlement services we help people hold onto their homes by helping them to address the issues and challenges they are facing. The Prison In-Reach programme helps prisoners prepare for the task of creating a home on their release.

While the last 15 years have brought wealth to many, the consequent rise in rents and living costs has brought a huge increase in homelessness. Now, the slowing economy and increased unemployment will have their effect, particularly on migrants with no security, family or connections here.

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About Focus Ireland

Focus Ireland is a housing and homeless charity working to prevent people becoming, remaining or returning to homelessness through the provision of quality services, supported housing, research and advocacy. Founded in 1985 by Sr. Stanislaus Kennedy, we work with single adults, families and young people believing everyone has a right to a place they can call home which is safe, secure, affordable and appropriate to their needs.

Mission
Focus Ireland aims to advance the rights of people out-of-home to live in a place they call home through quality services, research and advocacy.

Vision
Focus Ireland believes that everyone has the right to a place they call home.

Objectives
Focus Ireland’s objectives are to:
• respond to the needs of people out-of-home and those at risk of becoming homeless, through a range of appropriate high quality services
• provide emergency, transitional and long-term accommodation for people out-of-home
• campaign and lobby for the rights of people out-of-home and the prevention of homelessness

Values
Focus Ireland’s models of service provision are dictated by the needs of our customers. We believe that the quality of service delivery is as important as the kind of service we provide. There are eight primary values that underpin our models of service delivery, both to our staff and our customers:
• respect
• safety
• accessibility
• empowerment
• stewardship
• quality
• partnership
• integration

Directors and Other Information

Current Directors
Sr Stanislaus Kennedy  (Life President)
Mr Desmond Byrne  (Chairman)
Ms Trudi Devereux
Dr Valerie Richardson
Mr John O’Haire  (Resigned 28 March 2007)
Mr James Curran  (Appointed 25 July 2007, Resigned 28 November, 2007)
Mr William K Nowlan
Mr Paul Finnerty
Ms Helen Kilroy
Mr David Martin
Mr Gerry Danaher  (Appointed 31 January, 2007)

Trustees
Mr Dermot Hussey
Mr Donal Nevin
Sr. Sheila Wall

Chief Executive
Mr Declan Jones  (Resigned 16th January 2008)
Ms Joyce Loughnan  (Appointed 3rd March 2008)

Secretary and Registered Office
Ms Evelyn Fitzpatrick
9-12 High Street
Christchurch
Dublin 8

Registered No: 106149

Charitable Status No: CHY 7220

Auditors
PricewaterhouseCoopers
Chartered Accountants and Registered Auditors
One Spencer Dock
North Wall Quay
Dublin 1
Ireland

Solicitors
Arthur Cox
Ferrys Solicitors
McCann FitzGerald

Bankers
Bank of Ireland
Allied Irish Banks plc
Permanent tsb
Anglo Irish Bank Corporation
Ulster Bank Limited
Bank of Scotland (Ireland) Ltd

Architects
Gerry Cahill
CJ Falconer & Associates
Focus Ireland works to prevent people becoming, remaining or returning to homelessness through the provision of quality services, supported housing and advocacy. We work with young people, single adults and families and believe that everyone has a right to a place they can call home which is safe, secure and appropriate to their needs.

Focus Ireland has identified several different stages to homelessness which are illustrated in the diagram below. People may engage with services at any point in this cycle and an individual service and accommodation plan will be developed to support them in settling successfully in the local community.
After I split with my wife seven years ago, I went to live with my Dad. She was causing hassle and ended up coming to stay in the house, so that when my Dad died four years ago, she was still on the will.

My son and daughter were with us and I thought it wasn't fair on them to see us fighting, so I moved out. She had me barred, even though in 26 years together, I never raised a hand to her.

I had a nervous breakdown and jumped into a local river but the guards pulled me out and I was put in a hostel for people who are homeless for seven months. It was cruel, my Dad’s house had been my life. My mother, father and two brothers died in that house – but I wouldn’t take it from my son or daughter.

Lorraine and Louise at Focus Ireland were brilliant. They got me into the hostel but it wasn’t very private; I couldn’t see my son and daughter there.

Focus got me training and helped me get this apartment. I’ve been here sixteen months now. It’s given me back my dignity and self respect. My children and grandchildren can visit and, if I’m down, my son might stay the night and keep me company. I’m not well, I’m on medication. I’ve had two heart attacks.

I meet Louise once a week and she keeps an eye on me and gives me the support I need. I have a new partner who comes over and stays three nights a week or so. I also have a very good friend living down stairs, his name is Frank. I often do dinner for him and he’d do dinner for us in return. He’s very down to earth.

Life’s begun again for me. My new partner and I get on brilliantly. Fair play to Peter, Sarah and Louise in Focus Ireland. I’ve had a lot of doors slammed in my face but Focus Ireland really believed in me. I had almost given up. It is marvellous.

Tom

\textit{‘I’ve had a lot of doors slammed in my face but Focus Ireland really believed in me’}
Prevention Stage

A key element of Focus Ireland’s work has increasingly been to address homelessness before it occurs through implementing preventative measures. This has been achieved through identifying target groups that are particularly vulnerable to the risk of homelessness. These groups include households at risk of tenancy breakdown; young people leaving state care; people leaving rehabilitation programmes; and people leaving prison. These have each been identified as areas in which some people may lack the necessary supports or skills to be able to settle independently in a home of their own. Focus Ireland provides support and settlement services to many people who would otherwise be at serious risk of becoming homeless and prevention remains a priority for services operating in 2008.

Prevention Services

Preventative Tenancy Support and Settlement (TSS) services merge the activities of preventing homelessness, sustaining a home and settling into a community. For households at risk of homelessness the TSS service will intervene to support the individual or family through the crisis and to gain the skills and understanding needed to manage their tenancy. This will usually involve an advocacy role on behalf of individual members of the household in relation to their landlord and support services.

Throughout 2006/07 a preventative TSS model has been piloted in Waterford and work has been undertaken with individual families on behalf of South Dublin County Council and Dun Laoghaire Rathdown County Council. Focus Ireland opened a new service in Sligo in 2007 undertaking preventative TSS, which will be further developed as part of the regeneration of the Cranmore Estate in 2008.

Chéad Chéim aftercare service was developed in recognition of the need to provide young people leaving state care with support and settlement services to ensure they acquire the skills necessary to live independently and to avoid the risk of becoming homeless. It is a residential aftercare service which provides a semi-independent, residential programme for young people leaving state care. It was established in 2006 in partnership with the HSE Dublin North East and moved to new premises in 2007, which more than doubled the capacity of the service. The new premises were acquired with the support of Dublin City Council and the Irish Youth Foundation.

During 2007 Chéad Chéim provided a service to 16 young people. Seven of the young people are in the process of completing the residential programme, four have moved on to our residential step-down programme, two have moved on to long-term transitional housing and three young people are currently in their own private rented homes.

South Dublin Aftercare Support and Settlement Service: In recognition of our expertise in the area of aftercare and the success of our existing aftercare services in north Dublin, the HSE in Dublin Mid-Leinster agreed to work in partnership with Focus Ireland to provide a range of aftercare services in the greater south Dublin area. The first stage of our collaboration was the establishment of our South Dublin Aftercare Support and Settlement Service in April 2007.
By the end of 2007, 32 young people were being provided with specialized one-to-one support. The second stage of this collaboration will be setting up a residential aftercare facility in the south Dublin area in 2008.

In 2008, Focus Ireland is looking forward to working in partnership with the HSE and South Dublin County Council with a view to investing more resources in the provision of both residential and settlement services. A leaving care and aftercare handbook is being developed in partnership with the Irish Association of Young People in Care and Rainbow Community Services.

The Step-Down Programme is a residential programme for men and women who have successfully completed a drug rehabilitation programme with the HSE. Step-Down supports people to move onto and manage a home of their own after completing a drugs rehabilitation programme. The Step-Down programme is a partnership between Focus Ireland, the HSE Keltoi residential therapeutic rehabilitation facility and the Rehabilitation Integration Service.

The three services worked in partnership to establish the programme at the end of 2005 when it was identified that many people who had successfully taken part in the 8 week programme at Keltoi did not have a secure home to return to. This put them at very serious risk of homelessness and relapsing into chronic long-term drug use.

16 customers were involved in this service in 2007. Of those, 13 people have successfully completed the programme, have remained drug free and have moved on to emergency, transitional, or independent living.

Prison-in-Reach is run in partnership with the Probation Service and the Irish Prison Service and aims to provide a seamless response between prison services, homeless services and housing services to prevent people becoming or returning to homelessness on leaving prison.

Focus Ireland’s research, Crime and Homelessness (2002), in collaboration with PACE, found that there was a complex relationship between release from prison and entering a cycle of homelessness, crime and re-offending behaviour. Unplanned release can be detrimental in that it opens up the risk of homelessness. In recognition of this, prison visits to maintain contact with young people and ensure a service link on their release has been an element of Focus Ireland’s youth service for many years.

Prison-In-Reach builds upon this experience and knowledge. Staff provide case management and pre-settlement services to people who are on remand in Clover Hill Prison. The service supports people in accessing appropriate housing, external services and other Focus Ireland services so that they can live independently in a home of their own as soon as possible when they leave prison.

The Prison-In-Reach service was set up in September 2007 and is funded by Focus Ireland’s fundraising. The service worked with 8 men in its first three months of operation.
Maureen

My partner John was a great provider but a hopeless father. He reckoned raising the children was my job because he brought in the money. I tried to keep the boys on the straight and narrow. I’d physically drag John home when he was out drinking cans with his mates.

I even got him into a treatment centre. The boys had drinking sessions while we were out and the council got reports of anti-social behaviour. The neighbours told me nothing, I had to hear it from the guards.

I receive support from Louisa every week, she accompanies me to appointments with MABS, the Community Welfare officer and to any meetings I’ve had with the local Country Council.

Louisa encouraged me not to give up with the council, to wait and see what happens, to stay in my home until the court case comes up and not move into private rented accommodation like I thought I had to do.

Louisa linked with the council on my behalf as I found it worrying and always got nervous when I had to go and meet with them. We set goals together so that I could clear my bills, find a job and manage my drinking. I am now working part time and have not had a drink since before Christmas.

We looked at how I spend my money and my bills are now all nearly up to date. I also lost my long-term payment after my partner left so Louisa helped me apply for carers allowance because I have to be here when Sarah comes home from school – she depends on having me around. She’s 19 but has the mental age of 12. I have now secured that regular payment each week.

The best thing for me was knowing I had the contact for support if I needed it. Like now, one of my older sons is homeless and I know Louisa will do all she can to help.
Focus Ireland provides an extensive range of services specifically targeted at meeting the needs of people who are in the “crisis” stage of homelessness. These services aim to help people to tackle issues which may have contributed to them becoming homeless and to support them to secure a permanent place to call home.

Becoming homeless has a very serious impact on young people and children and it can be a difficult and dangerous time for people who should be enjoying the journey towards becoming an adult. Focus Ireland provides a range of services specifically designed to reach out and offer support to young people who are currently homeless to help them move on from homelessness. We provide hostel accommodation for young people who are homeless and childcare for children whose families are homeless.

**Crisis Services**

Focus Ireland’s Coffee Shop based in Temple Bar in Dublin provides a welcoming environment and support for people who are homeless or at risk of becoming homeless. The flagship service is open seven days a week and provides low-cost, high quality meals for single people, families and children. A total of 4,917 people accessed the Coffee Shop in 2007 which was a 25% increase since 2005.

The service provided 44,228 meals to men, women and children during the year and holds an Irish Heart Foundation “Happy Heart Catering Award” which recognises provision of healthy food choices and compliance with food safety legislation. The Coffee Shop also won top prize in the Temple Bar Green, Clean ‘n’ Safe Awards in 2007 which recognised the high level of service our staff deliver to all customers and the importance Focus Ireland places on key issues such as safety, staff training and recycling.

The Crisis Team and Advice and Information Centre based at the Coffee Shop worked with over 2,068 people in 2007. In order to both prevent and find solutions to homelessness our staff link in with customers to provide support, advice and information on accessing short-term and permanent housing, addiction related issues, accessing health services, and linking with Community Welfare Officers in relation to accessing rent allowance for a home.

Our research has shown that early access to information, rights and entitlements is crucial to providing a route out of homelessness or to prevent people becoming homeless in the first place. The team dealt with 225 cases in 2007 and directly assisted 72 people to secure a home in 2007. The service also announced a partnership agreement with the Citizens Information Services during the year which means the CIS offices in Dublin 2, 4 and 6 areas now refer people seeking information on housing options and homeless services to our team.

Our work saw many successes in helping people to find a route home in 2007. However, it is important to stress that the lack of access to permanent housing is acting to hinder some of this work. During 2007 the team worked with over 60 families/households who were ready to move on but they remained homeless as there was no suitable accommodation available for them. This in turn led to blockages in the emergency accommodation system as some people who are ready to settle in a home of their own sadly could not do so.
The Crisis Intervention Service Partnership (CISP) is the day service of the HSE out-of-hours service for young people under 18 years of age and is staffed by the HSE and Focus Ireland under the management of the HSE. CISP began in 2005 after the closure of Focus Ireland’s Loft day service, which marked the reduction in the number of young people becoming homeless in Dublin city centre. CISP aims to return young people to their family, local community services or to fund an appropriate care setting for them. Young people who are engaged in street homelessness will be linked with Focus Ireland’s Outreach team and Youth Services.

Thanks to the AIB Better Ireland Programme, Schoolmate was funded from 2001 to the end of 2007. In 2008 this service will develop to become part of an integrated service to all families living in private emergency accommodation in Dublin.

The Street Outreach & Extension Team works on the streets of Dublin and through a drop in day service to help young people find a route out of homelessness. The Outreach team goes out onto the streets during the day and at night to link in with young people who are homeless. Our staff work to build trusting relationships with people who are seriously marginalised and vulnerable to help them access services that will get them off the streets.

Our Extension service is a drop in centre where young people aged 16-25 can get a shower, something to eat and do laundry as well as get advice and referral to accommodation services. Each young person is linked in with staff that work with them towards addressing issues so their life can develop and move on from homelessness. In 2007 this service was used by 973 young people and advice and information was given to approximately 200 young people per month.

Our Aylward Green development in Finglas in Dublin provides high quality emergency housing for families in crisis situations who are homeless. Families can stay in the accommodation for up to nine months and staff support parents and children to address issues which have contributed to them becoming homeless.

Staff provide intensive support in relation to a variety of support needs including drug and alcohol addictions, parenting issues, budgeting, relationship difficulties, anger management, mental and physical health issues, literacy and numeracy needs, experiences of physical, emotional and sexual abuse and of course homelessness. A total of 37 families, including 44 adults and 76 children, were living in emergency housing at this project during 2007.

The focus of the work with the families is to provide a safe, supportive and secure environment where they can begin to explore and address the issues that have contributed to their homelessness. This is facilitated by a number of services including a key working service for adults, regular visits to the families in their accommodation, on site childcare facilities where the children’s social and developmental needs can be assessed and addressed, a breakfast club to ensure school-going children have access to nutritional food, an after school club which provides assistance with homework, one-to-one mentoring for children as required, therapeutic play sessions and a variety of other services that are identified following a holistic needs assessment of all the family members.

Developments in 2007 saw the outdoor play area totally refurbished by the Bright Horizons Foundation which specialises in developing play areas specifically designed to meet the needs of children in individual housing developments.
The Caretakers is a partnership project with The Society of St. Vincent de Paul and operates as part of the HSE Crisis Intervention Service Partnership. The innovative project targets hard to reach young people aged between 16 and 21 who are sleeping rough and actively using drugs. Young people in this vulnerable position are at serious risk of getting trapped in long-term drug abuse which can often lead to an early death.

People coming to the Caretakers typically come from a chaotic family life and frequently have a background of leaving State care before they became homeless. During 2007 a total of 14 young people used the Caretakers with 9 of the young people eventually moving on to live in supported accommodation while 6 people returned to live with family and friends.

These figures show how services such as the Caretakers can reach people in the most chaotic situations and work with them towards getting their lives back on track. While not all of the people using the service during the year got clean of drugs or moved on from homelessness they were engaging with the service and getting support in a safer environment than when sleeping rough on the streets.

Our staff at the service work with young people to prevent them from falling into long-term homelessness by supporting their access to treatment facilities which will help stabilise them and get their lives to develop more positively into the future. Caretakers has formal links with the HSE and Trinity Court Drug Treatment Centre and is an example of the success of our partnership approach.

Our Childcare Centres in Dublin and Waterford provide care for young children of families who are homeless. Focus Ireland believes it is crucial to support families with children who are homeless or at risk of becoming homeless. Our trained staff work to ensure each child is given the chance to play, learn, develop and make friends within a caring and safe environment. The childcare provided makes a real difference in terms of bringing more structure to the lives of these children.

The childcare centre in Waterford expanded in the year with support from Pobal. This helped Focus Ireland to support more referrals from the local community and also to provide more affordable childcare to families living within the local community. The mix of children within the service plays a key role in supporting the social inclusion ethos within our childcare centres as well as providing a great resource for families within the local community and families who now have a permanent home provided by Focus Ireland.

A total of 172 children attended childcare during 2007 across our services in Waterford along with John’s Lane West and Aylward Green in Dublin. Nearly one-third of these children were living in Focus Ireland accommodation. Our services also engage with parents and an average of 21 parents per month participated in parenting skills sessions to support them in family life. Focus Ireland childcare centres also provided children with an average of 429 meals per month.
The Schoolmate project works to ensure the children of families who are homeless do not miss out on education or on the fun and play activities central to each child’s development in early life. Focus Ireland believes that sustaining a child’s education is one of the vital tools in breaking the cycle of homelessness.

Children from families who are homeless often suffer from low attendance at school or can even drop out altogether as the family struggles with issues including frequent changes of address, lack of transport, money shortages and additional issues affecting the children. Our staff support the families to keep children in school despite the disruption of being homeless. Help is given with homework and a School Liaison Service works with the school and the family to resolve any possible difficulties.

Since the service was established it has helped over 150 children from families who are homeless maintain their education. Our schoolmate services worked with 65 children in 2007 alone through the projects at Aylward Green and Stanhope Green in Dublin.

An independent evaluation of the service by Trinity College Dublin, Children’s Research Centre found that 81% of the children have benefited from attending Schoolmate. The positive impacts included increased attendance at school and higher self-esteem for the children.
‘We moved in on December 3rd, in time for Christmas – it was like winning the lottery’

Emilia

I was living with a guy and we had a daughter of about four. We had a fight and he threw me out. Although we had moved into the house together everything was in his name. I went to my mother’s but there wasn’t room for us all and my daughter had to stay with him. He wanted to fight me for custody. I got her back when we got a house but when it was sold we had to return to my mother’s house - with me on the couch and my daughter staying with my sister.

I was getting depressed. Someone advised me to call Focus Ireland. I didn’t know what they did but as soon as I spoke to them, they understood my problems. I’d been pleading with the Corporation but then Orlaith from Focus Ireland helped me. With her help, I got put on a waiting list.

On top of it all, last July I found I was pregnant again so a home became even more important. Focus advised and supported me all the way. They pushed for me and in November last year, I got a house. We moved in to our new home in time for Christmas – it was like winning the lottery. My baby was born in Spring and it was great, we had our new home.

I’m in contact with Focus weekly. They’ve advised me on health, fitness and self assertion and I did a three-month course on community care. Focus has a crèche just across the road, so I’m hoping to do another course in September when the baby’s 6 months. I’m interested in interpersonal skills. The last course really helped bring me out of my shell and helped me to deal with conflict.

I’d like to be a counsellor. I’d like to be able to help other people in similar situations – people who’ve come out of separations and divorces, people who’ve had trouble in their lives.

Orlaith from Focus Ireland visits to see how I’m getting on. She asks if there’s anything that needs to be done to the house. They’re very good that way. Things are looking up for me and my children.
People’s lives start to develop differently once they begin making the journey from homelessness to home. Many people who are on this journey need support before they can complete it successfully and sustain it in the long-term. Along with counselling and referral to other treatment and health services, they often need to gain practical skills and confidence to manage a home of their own.

We have developed a number of short-term residential programmes tailored to support young people, adults and families to make this transition a success and prepare them to move on to their own home. People can also benefit from gaining access to education, training and employment. These skills will help families and individuals live to develop positively and prevent them from becoming homeless again in the future.

Transition Services

Families: Our transitional housing programme for families in Waterford takes place over a year. Our staff work with up to 7 families at a time to help them prepare to move on to independent living in their own home. This service is supported by a childcare facility allowing parents the time to focus on developing skills to protect them from becoming homeless again in the future.

Single Adults: We also run transitional programmes for single adults which typically last for nine months. These programmes are based at our housing projects in Dublin, Limerick and Waterford and work with over 45 people at any given time. The Homeless Agency carried out an independent evaluation of our transition service in George’s Hill in Dublin during 2007 which resulted in a positive report on the service and showed the service was delivering positive outcomes for people taking part in the programme.

Young People: Off-the-Streets provides a short-term residential programme for young people aged between 16 and 18 years of age as part of the HSE Crisis Intervention Services. Staff endeavour to provide a welcoming, safe and supportive environment for young people who are out-of-home or at risk of becoming homeless.

Our staff support young people throughout their placement and help to engage them with a range of external professionals. Each young person avails of a structured programme tailored to meet their specific needs, including assistance with education, training, employment and practical living skills. The aim of the programme is to enable young people to develop a positive self-image and to reach their full potential through helping them to move on and settle in a permanent home of their own. 18 young people used this service in 2007.

Focus Ireland’s Spokes education programme opened in 2002 as a result of the recognition that in order to tackle homelessness it is vital to provide access to education, training and employment programmes for young people and adults. These programmes have helped people gain future employment, build self-esteem and develop life skills. Many of the wide range of training programmes offered are Further Education Training Attainment Courses (FETAC) accredited.

The Spokes Programme’s holistic approach to education plays a key role in helping people who have been homeless, are currently homeless, or are at risk of becoming homeless to gain valuable skills and experience to support their progression through formal and informal education programmes.

A total of 171 people accessed both formal and informal education programmes through Spokes in 2007 – up from 113 in 2006. Developments during the year saw students presented with FETAC awards at a special ceremony held at the Irish Museum of Modern Art. 29 received their FETAC certificates and 52 accessed external employment/training/education with support from Spokes. In 2007 an average of 30 customers per month were involved in non-formal education programmes.

Over 80% of the funding to run this innovative education programme comes directly from the public which once again shows how important our supporters are in directly supporting our work.
Support is a key element of helping people to settle in their new homes after a period of homelessness, helping them to maintain and manage their tenancy so as to prevent them from becoming homeless again. Focus Ireland provides support and settlement services for people living with issues such as mental health or disabilities to ensure they can live long-term in their own homes. We also provide support and settlement services to people moving into new homes after being homeless, and our work includes providing intensive support to families with high support needs to help them maintain their tenancy and overcome the issues putting them at serious risk of becoming homeless.

**Settlement Services**

*Tenancy Support and Settlement Services*: Our Tenancy Support and Settlement teams were established to assist people as they adjust to independent living in their own homes. The teams work with people in local authority or private rented housing who were previously homeless. This service also provides a crisis intervention service to people who are at risk of becoming homeless through losing their tenancy and staff work with people to prevent this from happening. Our trained staff are there to offer direct support with practical aspects of home management, such as paying bills, budgeting, connecting utilities and finding schools. They also provide support to people to help them address the emotional, behavioural and health-related issues that have caused vulnerability and homelessness and to overcome the isolation and anxiety that can often be part of settling into a new community.

A new TSS service was established in Kilkenny in 2007 on behalf of Kilkenny County Council. In 2007 TSS provided services to 458 customers throughout the country and 178 households were settled.
I was born in Limerick in 1970 and brought up in Tipperary, where my father ran a cabaret.

After five years in boarding school, I went to College. It was there I developed the symptoms of schizophrenia. I’ve been hospitalised several times but for the last ten years I’ve been on medication. I got my cert in business studies but I’ve worked in hotels and bars since leaving school. For a while I worked in the tourist areas in Europe.

My mother committed suicide when I was eight – I tried to save her but I couldn’t. My childhood was difficult, I was very quiet. My father sold the pub in 1990 and moved to Limerick, he’s an alcoholic and he has diabetes. I used to fight a lot with my family.

I’ve been renting since I left school. I’ve lived in Limerick for the last 20 years, moving from job to job and flat to flat – a crazy kind of life. I lived in some very bad flats which was depressing and bad for my self-esteem. The last place I lived was damp, the wall next to the bed was wet and the back of the bed was black with mould. I was worried about becoming homeless if I lost the flat – I’ve had my ups and downs with the illness.

A friend used to come for dinner every Sunday. He was coming to Focus Ireland to get a place and he suggested that we speak to people in Focus.

I’m engaged to Jacqui and we’ve been living here in Focus Ireland housing for the last year. It’s transformed my life! I’m happier, healthier and more content than I’ve ever been.

My keyworker from Focus gives me lots of support in everything from chatting about my past and my future right through to helping me manage the flat.

I’ve been seeing a counsellor and I’m much more philosophical about what’s happened in my life. I’m coping with my illness, I have someone to care for and a great place to live. I’ve been getting on great with my family too.

I found working stressful. Jacqui works and I look after the flat. Life couldn’t be better, even going to the supermarket is easier now because I feel so much more grounded.

Focus have been very kind, caring and helpful. The flat has been fantastic. I feel a lot healthier and happier – it has increased my quality of life a lot and my self worth is better. Thanks to Focus I have more pride and confidence in myself. It made life so much easier.
Focus Ireland believes the final stage of development for people who have been homeless is the journey home. We work to make this a reality by providing homes directly to people where they live independently.

**Sustainment Services**

**Long-term Housing** provides many families and individuals with a permanent place to call home. Even though people living in these homes are no longer homeless our work does not stop there.

While some people go on to live independently, others in vulnerable situations or living with issues such as mental health or other health difficulties, would be unable to remain living in their own home without the support provided by our staff. People in these situations were often previously stuck in a vicious circle of leaving homelessness only to become homeless again through losing their tenancy. The value of this support work cannot be underestimated as it sees us work with people to ensure they have a better future and do not become homeless again.

The nature of support provided varies depending on each individual’s needs. For some tenants we are simply a tolerant landlord, observant of when support may be required, while for others we provide the regular contact that ensures the tenant’s capacity to manage their own home. We aim to facilitate safe and self-sustaining communities by providing support to our clients for a three year period on average. This is achieved through our fundraising and our staff ratio of one staff member for every 25 households.

2007 saw the establishment of housing support services in Sligo and Cork. Focus Ireland now provides long-term housing to just under 550 households in Dublin, Limerick, Waterford, Sligo and Cork.

While we are working hard we can never meet the need for housing on our own. The major hurdle in supporting people to move on from being homeless is the lack of access to enough suitable long-term housing. Focus Ireland has been very active in both directly providing homes and working in partnership to deliver homes for families and individuals around Ireland.

Developments in this work and the challenges faced in 2007 are outlined in the next section which reports on the progress of our housing provision strategy during the year. We are also very active in working to improve access to housing through policy development and lobbying for increased provision of social housing and this work is outlined in the later Advocacy section of this report.
Focus Ireland is not alone in believing that better access to housing must be a key foundation stone to any long-term solution to effectively tackle and prevent homelessness.

We have been working hard to achieve this through our current strategy which commits us to increasing our own housing stock to directly supply a greater number of long-term homes to our customers.

The end of 2007 marked the halfway point in our five-year strategy which aims to deliver 800 homes between 2005-2010. We have been working to secure these homes through providing them directly by building or buying, or by managing housing provided by strategic partners.

Our current strategy began in 2005 with delivery of 39 homes. The next year built steadily on this early momentum with delivery of 105 homes. It is fair to say 2007 was another very challenging year that saw 109 homes secured around the country. Dublin remained a difficult place to secure homes and this posed additional challenges as it is where the need is greatest.

However, our hard work and strategic partnerships saw many positive results such as an additional 21 apartments in the south inner city brought on stream in conjunction with Dublin City Council and a private developer under the Rental Accommodation Scheme. Meanwhile, a total of 10 homes over two different projects were realised in partnership with Dun Laoghaire-Rathdown County Council also under the Rental Accommodation Scheme. Five of these apartments were secured with the assistance of a very dedicated team from Savill Hamilton Osborne King’s Graduate Excellence Programme. This brings the total number of homes secured to date for our customers in Dublin under the current strategy to 113.

Responding to Housing Needs at a Local Level
Focus Ireland has a track record of responding to needs at a local level and this is a key development strand of our strategy. In 2007 we purchased 3 additional apartments in Limerick City with the support of Limerick City Council and the Department of Environment Heritage & Local Government. A further 25 homes also came on stream across the city in conjunction with the City Council and private developers under the Rental Accommodation Scheme. This shows what is achievable through partnership and it brings the total number of homes secured to date in Limerick under the current strategy to 46.

The year also saw the purchase of 8 apartments in Waterford City Centre with the support of Waterford City Council and the Department of Environment who also approved funding for the purchase of a housing scheme in the Ferrybank area. The first phase of 18 units in this development were completed by the end of the year. This brings the total number of homes secured to date in Waterford and the South East region under our current strategy to 70.

Elsewhere our partnership work with Sligo Borough Council saw us take on the management of a scheme of 23 apartments in Sligo and we also secured our first home for customers in Cork in conjunction with Cork County Council.

Halfway Point - Delivery of Homes Between 2005-2007
This brings the total delivery of housing under our current strategy to date to 253 homes which are additional to the almost 300 homes we had across Dublin, Limerick and Waterford before 2005. The good news is that our programme has built up significant momentum at this stage and is geared to deliver 250 additional homes in 2008. However, a word of caution – this is dependant on funding and 2007 did prove ultimately to be a very frustrating year with a marked stall in funding approvals towards the end of the year.

There is a very serious risk that this funding stall will persist into 2008. It therefore has to be cautioned that expected delivery for 2008 will suffer if that is the case and this lost momentum will be very difficult to recover. It will be very disappointing - and highly damaging to many people’s chances of moving on from homelessness - if capital funding restrictions compromise our efforts at the very time that market conditions have at last turned in our favour.

There are a number of schemes in Dublin, Cork, Waterford, Limerick, Sligo and Clare where we are committed to delivery with the support of our partners in the respective local Housing Authorities and the Department of Environment, Heritage & Local Government. Focus Ireland believes it is vital for funding to be secured for these - and other projects - as they represent more than just bricks and mortar. They represent the potential futures and ability of men, women and children from some of the most vulnerable households to move on and live in their new homes.
I got in with the wrong crowd when I was young and started using heroin. It got worse and worse and my ma really had enough of it so she put me out of the house when I was in my teens.

Eventually I got into a youth hostel. In the hostel you had to be gone from 9am to 8pm. You can't explain to people what it's like – having nowhere to go. I'd go to McDonald's for two hours and get a cup of tea just to rest my legs.

I rang around anywhere and everywhere and that's when I got in contact with Focus Ireland. I got a place to stay run by Focus in Stanhope Green. It was semi-independent living so I could come and go as I liked and do my own thing but I also still got the support I needed.

I stayed there until I was 23 and it meant I got away from the stress of living in a hostel. I really enjoyed the independence it gave me and it helped build up my confidence and give me some breathing space.

Then Focus heard of 24 apartments that were going and they helped me with the interview for that. Lots of people were interviewed – I was one of the lucky ones! The apartments are owned by South Dublin County Council but Focus manages them and supports tenants so they don't become homeless again.

I've been in my own apartment for 5 months now and I still have a lot of dealings with Focus staff as I have to get used to living by myself. I get help with everyday tasks like managing my money. I'm working part-time now and I've even booked and paid for a holiday for myself and things are looking good. I feel I have come so far. My mam is really proud of me now.

She was always worried sick about me, wondering if I'd come back – I OD'd a couple of times and nearly died.

I've been in college for the last two years and I'm doing a diploma in journalism. I work as a freelance sports journalist for one of the local papers.

Someday I'd like to work for one of the national papers or even on Match of the Day as I love football! But just as long as I'm happy – that's the main thing for everyone in life.

Paul
Focus Ireland’s vision is that everyone has a right to a place they can call home. The Advocacy Unit works towards helping to ensure that this vision becomes a reality by taking action to ensure an informed, and therefore receptive, political landscape and that the required social supports and services are in place to help people find a way home.

The Advocacy Unit works to raise awareness and understanding of the complex issues of homelessness and housing need in Ireland, and also to inform and influence the development of policy by carrying out evidence-based research to identify emerging trends in homelessness and housing provision.

This work continued during 2007 through research, policy and communications as the unit worked closely with Focus Ireland services and with other NGOs who share our goals. Highlights of this work are outlined below.

**Research and Policy Development**

**Improving Access to Housing**

Focus Ireland believes that better access to safe, secure and affordable housing is critical to help people find a way home. In 2007 our efforts to improve access to housing included the following:

- We believe access to housing can be improved by reforming the operation and financing of the rental sector – both public and private. With this aim in mind Focus Ireland held a series of policy think tanks in partnership with the Centre for Urban Studies in Trinity College Dublin to explore the issue. The workshops explored the potential for movement towards a unitary rental model in an Irish context and included contributions from a range of policy analysts, practitioners and academics. In 2007 a report, Rental Systems in Ireland: The Case for Change, which emerged from the workshops was developed and disseminated.

- Publication of our annual Pre-Budget Submission, Support...the Key to a Home, in 2007. This document aims to inform, influence and highlight solutions to homelessness.

Focus Ireland believes that it is essential to identify the reasons individuals and households become and remain out of home, in order to provide effective responses to tackle and prevent homelessness through the provision of housing, targeted services and policy.

With this in mind we completed the research study *Homeless Pathways: Developing effective strategies to address pathways into, through and out of homelessness* (2007). This study aims to provide an improved understanding of individual pathways into, through and out of homelessness. The report examined the homeless pathways of seventeen Focus Ireland customers who participated in in-depth research on ‘what works’ in enabling people to find successful pathways out of homelessness.

The research takes a “life course approach” to understanding homelessness, and looks at how people’s life events, experiences and barriers that they encounter impact on their homeless pathways. The report makes suggestions for national policy and recommendations for service provision so that there can be further progress in supporting people’s pathways out of homelessness.

In the last decade or so, the demographic mix of the Irish population has undergone many changes. These include an increase in returning Irish emigrants and also new community members coming to Ireland for economic, social and educational reasons. It is important to develop a clear picture of migrants’ experiences in terms of “visible” or “hidden” homelessness in Dublin. In 2007 Focus Ireland initiated a joint research project with the Immigrant Council of Ireland which explores the experiences of four migrant communities in Northwest Dublin in relation to accessing housing and their housing ‘careers’.

**Homeless Policy**

Focus Ireland actively sought to influence the development of the new National Homeless Strategy which will be published in 2008. This included contributing to the development of a number of written submissions to the National Homeless Consultative Committee made as part of the MakeRoom Alliance with fellow members St. Vincent de Paul, the Simon Communities of Ireland and Threshold.

Focus Ireland is committed to supporting the development of our services and delivering services of the highest standard. As part of an ongoing programme of evaluations the Advocacy Unit managed the completion of an evaluation of the Step Down Programme in Georges Hill and commenced work on an evaluation of the Waterford Community Preventative Service, as well as supporting the evaluation work of the Homeless Agency in Dublin. The unit also worked closely with services on reviewing the housing situation of tenancy support and settlement customers in Dublin and in developing a customer consultation programme.

**Partnerships**

Focus Ireland works to build effective partnerships with voluntary and statutory bodies in pursuit of common goals and to influence positive change. The Advocacy Unit represents Focus Ireland and the interests of our customers across a wide range of national and international fora including: Dublin City Council Strategic Policy Committee on Housing; the National Housing Consultative Committee; Homeless Agency fora on research, evaluations and data collections; the Irish Council for Social Housing; the Homeless Network; Children’s Rights Alliance; FEANTSA (European Network of National Homelessness Organisations); the European Anti-Poverty Network; and the European Network for Housing Research.

The MakeRoom Alliance between Focus Ireland, the Simon Communities of Ireland, the Society of St Vincent de Paul and Threshold also continued its work throughout 2007. The Alliance launched the MakeRoom campaign in 2007 seeking public and political support for an agreed agenda of reforms central to ending homelessness by 2010. Details of the campaign are available at www.makeroom.ie.

The needs of the most marginalised young people remain a core focus of the work of the agency and the Advocacy Unit. During 2007 we continued to campaign for reforms to enhance children’s rights, child protection and to reduce child poverty through activities including participation in the End Child Poverty Coalition, which is a cross-agency initiative that seeks to end child poverty.
Public Awareness
The public awareness programme for 2007 was based on the theme “Without Your Home Your Life Develops Differently” and built on our 2006 theme of “Without Your Home You’re Lost”. The campaign sought to breakdown stereotypes and develop public, political and policy understanding of the causes and impacts of homelessness. The campaign also sought to show that homelessness can be solved when the required services and housing options are in place.

Media Campaign
Focus Ireland launched a national TV and radio campaign in November 2007. The “Without Your Home Your Life Develops Differently” campaign, in conjunction with our fundraising programme, supported our efforts to generate greater public and political support for long-term solutions and to develop and resource effective innovations to combat and prevent homelessness. It also aimed to raise awareness and help breakdown stereotypes around homelessness. The campaign received a very positive response and can be viewed at www.focusireland.ie.

Communications through the Media
Communications through the media play a key role for Focus Ireland in terms of our work to advocate on behalf of people who are homeless and to lobby to influence policy on key issues relating to homelessness. Focus Ireland works continuously through a range of media to raise awareness and understanding of the many complex issues surrounding homelessness and to keep the issue on the national agenda. This work continued in 2007 through significant engagement with the media resulting in prominent coverage across national/regional print and broadcast media.

Driving policy through Communications
Focus Ireland is continuously working hard to advance policy positions which will help to tackle and prevent homelessness. We do this through our research, policy and communications work. A key starting point can often be demonstrating and communicating the value of a particular policy across key audiences such as the Oireachtas, statutory and other voluntary bodies.

Focus Ireland’s experiences prove that many people can live in their own homes if given the necessary support. Without this support people with issues, such as mental health difficulties, can get trapped in a cycle of homelessness. To advance this work 2007 saw the publication of our Supported Housing - Supported Home magazine and we also held a seminar of the same name in Croke Park as part of our on going efforts to secure a recognised funding stream for the provision of supported housing which will help some of the most vulnerable to sustain their own home.

Education and Training
A central part of our public awareness work is the development of education and training programmes to promote improved understanding and responses to homelessness. Our education work in 2007 focused on the following:

Schools Based Resources
Focus Ireland works to inform and educate young people around the issue of homelessness.

- In 2007 we worked with the Curriculum Development Unit to update and develop a new resource on homelessness and related issues for use in secondary schools, which is aimed at Civic, Social and Political Education (CSPE). This will be launched in 2008.
- We produced a new DVD to supplement our school education programmes and also for use in professional development. The DVD is in keeping with our value of empowerment as it features some of our customers telling their own stories.
- We also developed and launched a primary school module on homelessness in partnership with the Curriculum Development Unit at Mary Immaculate College in Limerick. This resource and the DVD are available by contacting the Advocacy Unit at 01 881 5900.

Professional Training
Professional training was also a central part of our education and training work throughout 2007 and included:

- Providing a training programme on homelessness to over 1,000 Garda Trainees in Templemore Garda Training College. Gardai have a high level of interaction with people experiencing homelessness and the training provides a platform to develop professional understanding of the nature of homelessness, the role of Focus Ireland and the benefits of positive policing responses.
- Providing information to college students, school students, professionals working in the area and the general public, enabled us to further raise awareness around the issues of homelessness in Ireland. In 2007 we responded to approximately 300 requests for information.
- Our Communications team developed a crisis communications resource to compliment our policy in this area and training was delivered across all Focus Ireland projects during 2007.
I want to go into social care because I’m good at solving problems and I know the problems someone faces when they are homeless as I’ve been through it myself.’

Mark

We blamed being homeless on Da’s drink problem but it wasn’t all his fault. Our door got kicked in and we got attacked so often my mother couldn’t wait for the council to transfer us. We just handed the keys back. Ma started going to the Focus Ireland Coffee Shop when I was eight.

I went to work at 16 and got bullied there too and had to call Child Line. Eventually, I got a room in a place where people were doing drugs but Focus kept an eye on me.

I started Focus Ireland’s Spokes Education Programme and they got me into the after school programme in Ballymun. I organise trips for the kids. Helping people has really helped me. I can see that I’m not the worst out there.

I pestered the council for two years for rented accommodation but when they offered a council flat I took it. Everyone is new here so there isn’t a community to kick me out – it’s like a second chance. It’s great but it’s difficult. Once you’re up the ladder, the idea of falling off again is even worse because you know what it’s like.

I’ve been accepted to college and I have an interview for another course as well. Hopefully I’ll get accepted to both so I can choose. It’s lonely sometimes not having people to ask for advice and stuff. In bed I worry about going back on the streets. I want to go into social care because I’m good at solving problems and I know the problems people face when they are homeless as I’ve been through it myself.

I have a Tenancy Support and Settlement worker from Focus who visits once weekly in my home. The support has helped me to settle into my accommodation and develop coping skills with living alone. I have more confidence with making phone calls and sticking up for myself. I have also increased my awareness about budgeting and have quit smoking as a result!
Fundraising

Our Appreciation
Thank you to:
• The 7,100 supporters in 2007 who made a monthly, annual or other regular donation to support our work.
• 3,400 people in 2007 who donated to one of our appeals.
• 338 companies in 2007 who donated or sponsored our projects.
• 1,000 plus people who participated in any of the Focus Ireland fundraising events or organized their own fundraising events in aid of Focus Ireland.
• Trusts and Foundations who supported our services.
• Thousands of staff within the hundreds of companies who raised money to support our work.
• Many companies who donated products or supported us with their time.
• Supporters who sadly passed away in 2007 and remembered us in their will.

In 2007 the supporters of Focus Ireland, who with us are committed to preventing men, women and children from becoming, remaining or returning to homelessness raised a fantastic €6.2 Million to deliver our services and housing projects throughout Ireland. Without this support we would not have been able to deliver all our services, provide homes, influence homelessness policy or advocate on behalf of people who are homeless.

Thank you.

Individual Fundraising
The support we receive from the general public through their donations, direct debits and standing orders has become the mainstay of our fundraising support each year. In 2007 our appeals highlighted our work with children of families who are homeless; women who have been driven to homelessness through domestic violence; our work supporting young people who are homeless; and our supported housing projects. They generated over €700,000 in donations, with our Christmas Campaign entitled “Without your home your life develops differently” generating over €500,000 in donations alone.

In 2007 7,100 people made a regular direct debit or standing order donation generating over €1.5 Million. This regular support has become a vital part of our ability to deliver the long term planning and project development necessary to make a sustainable impact on tackling homelessness. Projects like our long term supported housing in Dublin city and county, Limerick, Sligo and Waterford city and county and our Tenancy Support and Settlement teams in Dublin city and county, Limerick, Kilkenny and Waterford.

Company Fundraising
Our value of partnership is particularly evident in the many partnerships we have with companies throughout Ireland who support us to provide our services and housing projects. In 2007 companies and their staff generated over €1.2 Million through sponsorship of individual projects.

• AIB Better Ireland partnership has supported our Schoolmate programme since 2002 helping ensure that children’s educational needs do not suffer during periods of homelessness and resettlement. AIB Better Ireland also donated two 15 seater minibuses to the Schoolmate Programme providing much needed transport for these and other Focus Ireland projects in Dublin.
• Dublin Bus also partnered our services for children of families who are homeless through their sponsorship of the Summer Programme for children at our Dublin projects.
• Marks & Spencer’s partnership through donations for every Christmas Card and Food to Go range item they sell provided much needed funds for our projects and helped build awareness and understanding of our work with people who are homeless and in housing need.
• Companies brought their skill and expertise in the many course sponsorships within our Spokes educational and training project.
  – Coca Cola Bottlers continued their sponsorship of our Summer Programme at Spokes
  – Blackrock Clinic sponsored our new Health programmes
  – State Street sponsored our Ready to Work and Horticultural courses held at Spokes in 2007 and into 2008
  – Irish Life sponsored the Spokes Literacy courses during 2007

• Brown Thomas’s BT2 Stores and Art to Order raised almost €30,000 for our Extension drop in centre and Outreach services through their ArtDublin 07 art sale of works by over 300 up and coming artists which was displayed in BT2 stores on Grafton Street and Dundrum in Dublin.
• Vodafone Ireland Foundation chose to partner our Youth Services in 2007 with funding for a new aftercare project for young people in Tallaght, Dublin.
• Bright Horizons, the child care providers, brought their expertise in child care to their partnership with our Alyward Green housing project in Finglas, Dublin where they sponsored and developed a new Bright Space playground for the children at this emergency and long term housing project.
• ESB Electric Aid sponsored the fit out of our long term apartments in Tallaght, Dublin.

Companies also chose to support us with unrestricted funding which in addition to supporting existing projects gives us the ability to develop and test new and innovative strategies to prevent homelessness and move people out of homelessness to independent living.

• Anglo Irish Bank is a long term supporter with very generous donations of unrestricted funds for our work.
• Hewlett Packard through their recycling of their printer cartridges and a company donation with Kilardson Ltd donated €9,875 to support our work.
• Budget Travel who has being supporting Focus Ireland since we were founded in 1985 made a donation of €20,000 to support our work during 2007.

Many other companies supported us in this way which we have listed at the end of this report; of particular note are Anthony Donnelly and Sons Fruit who donated €15,000.

We continue to receive invaluable support from Today FM, whose free advertising and promotions help us attract participants for our Four Peaks Challenge each year and are instrumental in making it such a great fundraising success.

Spin 1038, for the third year supported our schools fundraising event for 12 – 16 year olds, The Schoolmate Sleepover which raises much needed funds for our child care centres and services for children and young people.
Our Christmas Tree for People who are Homeless, a campaign that asks businesses to support our work by offering them the opportunity to purchase a star on the Christmas Tree at the top of Grafton Street, raised over €365,000 in 2007. We would like to thank the Irish Independent for providing free advertising and the McGrath Group and QK Living for sponsoring Platinum Stars.

**Fundraising Events**
The level of support from event fundraisers in 2007 demonstrated the sheer determination and spirit that exists in the community to help those who are less well off. Over 1000 event fundraisers of all ages participated in Focus Ireland fundraising events or took time to organize and fundraise through their own events. Their enthusiasm, energy and good will generated over €780,000 throughout 2007.

The 2007 Four Peaks Challenge took place from June 8th-10th; it was launched by the style icon and Focus Ireland supporter Caroline Morahan and supported by Today FM. Over 500 ‘Four Peakers’ completed a round trip of 800 miles and conquered the four highest peaks in Ireland totaling 11,937 ft. The four mountains conquered were Carrauntoohil in Kerry, Mweelrea in Mayo, Slieve Donard in Down and Lugnaquilla in Wicklow. The event raised almost €380,000 in 2007.

The Annual Focus Ireland Triathlon kindly supported by Q102 took place on July 21st despite the very wet and muddy conditions. Golden Falls Lake in Blessington was the location for the event which attracted 270 participants who raised almost €100,000 in participant sponsorship. Each participant swam 750m, cycled 20k and ran 5k in aid of Focus Ireland.

The November Schoolmates Sleepover supported by Spin FM, Spin South West and Red FM saw over 400 secondary school students take part in a sponsored sleepover in their school or home on November 16th. The students motivated teams to participate, organised the sleepovers and collected sponsorship of €16,000.

The Focus Ireland Annual Golf Classic Tournament was held at Carton House Golf Club in Wicklow during July and is firmly established in the corporate entertainment calendar. Forty corporate teams took part in the 2007 event and successfully raised almost €80,000.

The GAFF Committee had a great year of comedy and successfully raised €12,000 through two comedy nights in Dublin’s ‘Laughter Lounge’ and ‘The Sugar Club’. Artists included David Mc Savage, Kevin Gildea, Jarleth Reagan, Keith Farnan, Damien Clarke, Willa White and Eric Lalor. GAFF is a group of young professionals who organize fun events to support Focus Ireland.

Many individuals, community groups, schools and sporting clubs held innovative and imaginative fundraising events to support our work throughout 2007. A race day at Punchestown helped to fundraise €36,000 while a Tall Bike Tour around Ireland raised over €2,500. There was no shortage of enthusiasm and energy as people of all ages ran in marathons, bungee or parachute jumped, held sleep outs, auctioned art works or held talent shows to name just a few of the many different ways people dreamed up to raise funds to support our work.

To all groups and individuals sincere thanks and particularly to the pupils and past pupils of Belvedere College who spent the night on the streets to fundraise for Focus Ireland.

**Fundraising Trusts**
Along with the Trusts listed at the end of this report, the John Paul Charitable Trust donated over €19,000 to support the work of our Tenancy Support and Settlement teams through Ireland.
Supporting Staff in a Changing Environment

Focus Ireland believes Human Resources plays a vital role in our organisation as we strive to ensure our customers are best served by staff and management who are among the leading professionals working in their field. High employment standards are set and all staff must be fully qualified for their role.

The HR team is committed to providing a professional service throughout the organisation. The commitment of our staff, linked to the excellent processes and procedures in place, means we are always working to deliver quality services and successful outcomes for our customers. With the planned further growth of the organisation, the HR team will continue to support staff and management throughout the regions to ensure best practice procedures are maintained.

This was the third year of our five-year strategy and 2007 saw the expansion of our services throughout the regions to meet growing needs by opening new projects in Sligo, Cork, Kilkenny and Waterford. Twenty-seven new positions were essential to deliver services and homes across these regions. At year’s end of 2007 the total headcount across Focus Ireland was 328. The breakdown of staff can be seen in the chart above.

Our staff are committed to their work and the fact that 34% have five or more years service in Focus Ireland shows the loyalty our employees have towards the organisation and the dedication brought to supporting our customers.

Developments in 2007 saw our Befriending Programme continue with a further 6 volunteers joining the programme. We now have 13 Befrienders in the volunteering programme with the purpose of addressing the problem of isolation by bringing people together for positive, supportive relationships. This programme will help reduce the isolation often felt by those who have experienced homelessness and are now living independently in the community.

Our staff development programmes demonstrate we believe in investing in the recruitment, training and career development of all staff so they can work in a well-resourced and skilled role in an ever-changing environment. We endeavour to continually enhance the professionalism of all our staff by developing their expertise and by providing internal promotional opportunities. This means our customers always get the benefit of having highly skilled and experienced people working hard to deliver effective services.

Our training and development programme continued to ensure that training needs throughout our organisation are met with a view to encouraging and supporting continuous learning and to add value. All our Project Leaders participated in a management development programme in 2007 which was facilitated in house. This training focuses on capturing the on-the-job practice of line managers and developing them to new levels of capability in the area of people management and HR practice.

Part of the Health and Safety remit for 2007 was to ensure that the organisation’s Safety Statement was revised to incorporate changes in legislation and the Health and Safety Officer provides support and advice to line management and their teams in relation to best practice and legislative compliance. Additional Fire Marshal training took place in all projects to ensure that, in the event of a fire, there would always be competently trained staff present. The Therapeutic Crisis Intervention Training Programme continued in 2007 providing staff with the skills, knowledge and confidence to prevent, de-escalate and manage potential crisis situations.

All our staff are encouraged and supported to up skill themselves by seeking further qualifications and to apply continuous learning and growth in their areas of expertise through Focus Ireland’s Education Assistance Policy. Through this policy, educational support was provided to 32 staff who applied for assistance in 2007.

Moving forward the HR Team will continue to work in partnership with all our customers and staff to ensure a professional level of service is provided and to support the achievement of Focus Ireland’s objectives and strategy in line with the core values of our organisation.
2008 will prove to be a time of positive development and expansion for Focus Ireland. We will continue to develop and streamline services to respond to the changing needs of our customers.

- Supported housing – We will increase our housing in Waterford, Limerick, Dublin, Cork and Sligo. Waterford, in particular, will see growth with three large schemes coming to fruition in Dungarvan and Waterford City.
- Our Tenancy Support and Settlement services will achieve a new direction in prevention and tenancy sustainment with our involvement in the regeneration of Cranmore on behalf of Sligo Borough Council.
- The Cork team will increase Tenancy Support and Settlement and Housing Support in the city and county as part of our national strategy to prevent and address homelessness.
- Focus Ireland in Limerick will extend housing support services to Clare with a new development consisting of six apartments in Ennis.
- New activities in Limerick County will involve the provision of Tenancy Support to six families and the piloting of Tenancy Support and Settlement in partnership with Newcastle West Mental Health Services.
- Stanhope Green pre-settlement programme in Dublin will provide five units of accommodation for men coming out of prison who are at risk of homelessness, which will support the Prison-In-Reach service to Cloverhill Prison.
- Increasing Case Management capacity is a priority for the Dublin day services in line with the Homeless Agency’s Action Plan on Homelessness in Dublin in order to help people find a route out of homelessness.
  – Our Youth Services in Dublin will reorganise the street outreach and day services to respond to changing needs and will move to increase the Case Management capacity of the team to assist young people to find a pathway out of homelessness.
  – Our Open Access services in the Housing Advice Centre in Eustace Street will also reorganise to prioritise case management for families in B&Bs.
- Family Services in Dublin will reorganise to provide a dedicated assessment and care and case management service to families in private emergency accommodation. While households living in emergency hostels have a wide range of services on offer, the families temporarily resident in private emergency accommodation or B&Bs have limited services directed to them. Focus Ireland will respond to this need in agreement with the Homeless Agency, and will redirect staff from the Tenancy Support and Settlement team, the Child Care Centre and Schoolmate team to provide this service.
- Spokes will be evaluated this year by Focus Ireland. This education, training and preparation for work programme is funded by the City of Dublin Youth Service Board and Focus Ireland fundraising. Education is key to both preventing homelessness and helping people to find a path out of homelessness.
- Aftercare – 2008 will see the formal opening of Chéid Chéim aftercare service provided on behalf of the HSE Dublin North East and will see the development of a similar service in South Dublin on behalf of the HSE Mid Leinster and South Dublin County Council in order to ensure young people settle successfully in a home of their own after leaving state care.
- A new professional practice programme will integrate standards, training and service practice to maintain the delivery of quality services to our customers.
## Service List and Details

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<th>Service Group</th>
<th>Service Objectives</th>
<th>Projects</th>
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</table>
| **Case management and advocacy** | To provide advice, information and advocacy regarding accessing services and accommodation for families and adults who are homeless or at risk of homelessness  
To assist customers in identifying and addressing contributory causes of their homelessness and obstacles to settlement and to assist them in finding appropriate routes out of homelessness  
To provide crisis intervention to customers by offering assessment, support and appropriate action in response to their immediate circumstances. | Prison-In-Reach, Dublin  
Crisis Team, Housing Advice Centre, Eustace St, Dublin  
Youth Services Case Management Team (18 – 25yrs), Dublin | Information and advice service provided to empower customer  
A case management service ensuring continuity of support while accessing other services  
Crisis management and support  
Referral and advocacy to access accommodation, services and housing | Emergency accommodation accessed  
Services accessed  
Long term housing secured  
Settlement  
Improved personal wellbeing and sense of personal empowerment |
| **Outreach and day services** | To provide easy access to personal care facilities and food 365 days a year for people who are homeless and sleeping rough, dossing or accessing emergency accommodation  
To provide a comfortable, welcoming and safe place to be away from the streets with access to social activities  
To encourage street contacts and rough sleepers to engage with services and avail of support and assistance, at any stage from crisis to settlement  
To work with the HSE in engaging young people (12-18 yrs) who are out of home, supporting access to services and care. | Coffee shop, Eustace St, Dublin  
Youth Services Extension day centre (16-25 yrs)  
Street Outreach (12-25 yrs)  
John’s Lane West, Dublin | Advice and information service  
Referral to services and accommodation  
Nutritious meals and washing facilities  
Child protection  
Behaviour management  
Day and night street outreach  
Emergency clothing and sleeping kits  
Social activities | Social inclusion  
Emergency support  
Food  
Shelter  
Safety  
Social contact  
Professional advice  
Information on services  
Gateway to services |
| **Under 18’s day service**     | To support young people out of home to re-settle either in the family home or in a suitable and safe environment  
To support young people out of home to engage with education services | Crisis Intervention Service Partnership (partnership with HSE) | One to one support  
Structured support working within guidelines of HSE care plan  
Safety and respite from street culture | Settlement into home or care  
Safety  
Nutrition  
Re-engagement with school or Youthreach |
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| Emergency hostel accommodation        | To provide emergency overnight accommodation for young people aged 16-21 yrs who are homeless, actively drug using and have a history of care.  
To meet the primary care needs of the young people.  
To support the young people in accessing appropriate services to assist in their personal development, healthcare and well-being. | Caretakers, Dublin – a partnership project with the Society of St Vincent de Paul | Supervised living space  
Emergency accommodation in individual bedrooms  
Behaviour management  
Case management with one to one support and advocacy  
HSE care plan for young people (16-18 yrs)  
Provision of nutritious meals and washing facilities | Improved health and inclusion  
Safety  
Positive social contact  
Respite from street culture in a safe place  
Primary needs met  
Access to health services and drug treatment  
Care or settlement plan |
| Childcare                             | To provide quality, developmentally led and professional childcare within a custom designed environment  
To support parents and children in engaging with health and other appropriate services  
To promote the development of parenting skills | Childcare Centre, John’s Lane West, Dublin  
Childcare Centre, Waterford  
Childcare Centre, Finglas, Dublin | Child development programme  
Parenting skills training  
Individual care plans for each child  
Nutrition  
Child welfare and protection | Cared for child  
Improved health and development  
Child engaged with health and education services  
Parents with improved care skills |
| Education, training, employment       | To engage children and adults in education and training to support personal development, social and community integration  
To support access and continued engagement into primary, secondary and tertiary education, vocational training and work  
To promote education as a preventative factor in reducing the risk of homelessness | AIB Schoolmate, Stanhope Green, Dublin  
AIB Schoolmate, Finglas, Dublin  
SPOKES, Georges Hill, Dublin | Life skills training  
CV and work preparation programmes (16+ yrs)  
FETAC modular education programmes (16+ yrs)  
One to one tutoring  
Nutrition  
Child welfare and protection  
After school programme  
Family and school liaison | Social integration and educational sustainment  
Accreditation in adult education  
Improved employment and education opportunities  
Improved social skills  
Child welfare  
School sustainment and progression |
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<td>Short term accommodation</td>
<td>To enable families and individuals to experience homeliness within quality short term accommodation. To support and facilitate families and individuals in making positive move-on from short term accommodation to appropriate secure accommodation. To support families and individuals in personal and family development, attainment of independent living skills and social integration</td>
<td>Chéad Chéim Aftercare (18-21 yrs), North East Dublin Step-Down project, George’s Hill, Dublin Young Peoples Programme, Stanhope Green (18-21 yrs), Dublin Aylward Green Emergency accommodation (families), Dublin Transitional accommodation (single adults), George’s Hill, Dublin Transitional accommodation (single adults), Limerick Transitional accommodation (single adults), Waterford Transitional accommodation (families), Waterford Off-the-Streets, (Residential care for 16-18 yrs), Dublin</td>
<td>Short term home with professional accommodation management Identification of customer’s short term support needs and developmental goals One-to-one support in achieving goals Social and personal skills development Age appropriate duty of care</td>
<td>Age appropriate independent living Safety Improved social integration Increased capacity for responsibility</td>
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| Tenancy Support and Settlement (TSS)               | To enable families and individuals to sustain their tenancy and settle in their home and community  
To support families and individuals in gaining skills and confidence to manage their own home and relationships  
To assist families and individuals to establish and maintain a safe and functional home environment  
To facilitate families and individuals access to and integration into their local community facilities and services                                                                                                                   | Aftercare Support and Settlement Service (17-21 yrs), North Dublin  
Aftercare Support and Settlement Service (17-21 yrs), South Dublin  
Tenancy Support and Settlement (Preventative service), Waterford  
Intensive Family Settlement, Dublin  
Tenancy Support and Settlement, South Dublin  
Tenancy Support and Settlement, North Dublin  
Tenancy Support and Settlement, Limerick  
Tenancy Support and Settlement, Waterford  
Tenancy Support and Settlement, Kilkenny                                                                 | Establishing/re-establishing a home  
Acquisition of basic household requirements  
One to one support in the home working to agreed goals  
Referrals to specialist services  
Support to access education, training and employment  
Social support to access social networks and facilities  
Life skills training and guidance  
Home management training  
One to one child support  
Parenting skills support  
Volunteer befriending service                                                                                                 | Settlement  
Community integration  
Personal wellbeing  
Family wellbeing  
Secure home                                                                                                           |
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<td><strong>Long term housing</strong></td>
<td>To provide homes which are safe, secure and affordable for adults and families who have experienced homelessness or are at risk of homelessness&lt;br&gt;To provide a professional housing management service&lt;br&gt;To offer optimum support to tenants in the achievement of independent living and personal wellbeing</td>
<td>Stanhope Green, Dublin (including Basin Lane, Buckingham Street, Thomas Court)&lt;br&gt;George’s Hill, Dublin (including apartments in James’ Street and RAS, North Richmond Street)&lt;br&gt;Limerick (including Parnell Place, Corbrac House, Edward Street Mews, Hillcroft)&lt;br&gt;Grange Cohen, Waterford (including Carrigeen Park, La Palais Apt., Strand Street, Tramore, Meeting House Lane, St. Johns Avenue)&lt;br&gt;Alyward Green, Finglas, Dublin&lt;br&gt;Sligo (City Gate)</td>
<td>Self contained apartment or house&lt;br&gt;Permanent home with tenancy agreement&lt;br&gt;Professional housing management&lt;br&gt;Ongoing one to one support as required&lt;br&gt;Estate management with community development</td>
<td>Social integration and citizenship&lt;br&gt;Community integration&lt;br&gt;Tenancy sustainment&lt;br&gt;Safety&lt;br&gt;Secure home</td>
</tr>
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Finance Director’s Report

2007, was a year in which we significantly increased our services to our customers in line with our strategic plan 2005-2010. We continued the programme of housing expansion to meet the growing need of people experiencing homelessness. A further 109 homes were completed this year. We expanded some of our existing services in Dublin, Limerick and Waterford and opened new regional services in Sligo, Cork and Kilkenny. This expansion of services is reflected in the 12% increase of costs over 2006. We kept cost increases on existing services within inflation level. Our income did not cover all our costs as we had projected last year and we had an Operating Loss of €564k which was funded from our Reserves. Our exposure to financial risk is constantly being reviewed. We will need to build up our Reserves to the SORP recommended level.

We are grateful to our donors for their generosity in fundraising which generated €6.2M, representing an increase of 14% on 2006.

We continued our cost control programme and looked at ways of increasing efficiencies. Despite the expansion of services we held our administration costs to inflation level through improved technology which enhanced productivity. We commenced the design of a procurement system which will enable on-line purchasing and on-line payment of suppliers and will also bring savings in staffing costs.

On an ongoing basis we remain committed to looking for efficiencies and streamlining in our costs and to ensuring that most of our expenditure is on direct services to our customers. The nature of our work is labour intensive and 70% of our costs are staffing. This is an ongoing challenge for us as statutory grants do not keep pace with wage inflation. Over the last six years we have succeeded in bringing administration costs down from 7% to 3% of our expenditure. We remain committed to providing best practise professional services to our customers which requires ongoing investment in recruiting, training and retaining good calibre staff. We are pleased to report that our direct service costs in 2007 were 89% of our total costs (88% in 2006) and 82% of our Fundraising income went directly to the cause.

Our paid VAT costs for the year were €842K which we are unable to reclaim as charities are VAT exempt. This is an ongoing problem for us and other charities and we are part of a lobby group working for change in the legislation.

Our Accounts for 2007 fully comply with the required Company Law, Accounting Standards and are in compliance with the Charities SORP 2005 (Charities Statement of Recommended Practice). As recommended by the Charities SORP, we are showing both Grant and Fundraising income by source throughout our project groups.

2008, will continue to see growth in services planned for Cork, Sligo, Kilkenny and continuing delivery of our housing programme to reach 2010 units by 2010. It will be a difficult year for us with a downturn in the economy. Focus Ireland aims to ensure that its ongoing and future activities are reasonably protected from unexpected variances in income and expenditure. We will endeavour to increase reserve levels to mitigate the increasing risks of a growing business and to ensure sustainability of our services. We will strive to grow Operating Surpluses in future years in order to build up our Reserves to the SORP recommended level of three months running costs.

Evelyn Fitzpatrick
Director of Finance and Administration
Directors’ Report

The directors present their annual report together with the audited financial statements of the Company and of the Group for the year ended December 31, 2007.

Principal activities
The Company is a registered charity and hence the report and results are presented in a form which complies with the requirements of the Companies Acts, 1963 to 2006 and although not obliged to comply with the Statement of Recommended Practice (SORP) as issued by the Charity Commissioners for England and Wales in October 2005 the Group has implemented its recommendations where relevant in these accounts. The main activities of the Group are charitable.

Legal status
Focus Ireland Limited is a company limited by guarantee, not having a share capital, incorporated in Ireland on March 7, 1985 under the Companies Acts, 1963 to 1983, registered number 106149.

The objectives of the Company and of the Group are charitable in nature with established charitable status (Registered Charity No. CHY 7220). All income is applied solely towards the promotion of the charitable objectives of the Group.

Results for the year and review of operations
The results for the year are considered satisfactory by the Board.

Statutory funding represents 60% of our total income. We had a very successful year in Fundraising with donations and contributions, which include a donation of Mini Buses valued at €66k, up 14% on 2006 representing 33% of our total income.

Focus Ireland had designated €400k of the 2006 surplus to fund staff costs to provide support services to tenants in our new housing properties. We used €150k of this in 2007 in our new housing units in Dublin, Limerick and Waterford, the remaining designated fund of €250k will be spent in 2008 and 2009. We delivered an additional 109 homes in 2007 and a further 40 will be completed in early 2008, this is on target to deliver the additional 800 homes by 2010, as laid out in our strategy.

We have developed housing and Tenancy Support projects in Sligo, Kilkenny and Cork and have expanded our Tenancy Support and Settlement Services in South Dublin and Dun Laoghaire Rathdown.

In 2007 Focus Ireland continued to provide services to our clients, we have settled a further 200 customers in their own home, with new services in Cork and Sligo. We have expanded our services to young people leaving care. With the support of the HSE, DOE and the Irish Youth Foundation we opened an Aftercare Service with 10 apartments in north Dublin.

In planning for our future developments we refurbished a site in Dublin city centre to enable us to continue to provide Youth and Outreach services while our current Youth Service hub in Johns Lane West is being rebuilt.

The Advice and Information service formalised a partnership with Comhairle to provide advice on housing and homelessness to people inquiring to the Citizens Information Centres in Dublin city centre.

Housing Properties
The board is conscious of the continuing need for accommodation for the homeless and is fully committed to playing our part in meeting these needs. We have a strategic plan to deliver 800 new homes by 2010.

This represents a significant expansion of our housing stock through the acquisition and development of suitable accommodation. We are on target to achieving this and have delivered 253 homes to date.

Future developments
In 2008, Focus Ireland plan to continue with the strategic plan and deliver an additional 250 homes and put in place housing support staff accordingly. We also plan to develop our Tenancy Sustainment services, across the regions, Aftercare services in south Dublin and to pilot a prison In-Reach service in Dublin to prevent homelessness.

Upkeep of housing properties
The Group’s policy is to maintain its housing properties (mostly listed buildings) in a state of good repair. In order to provide for this expenditure, which is not grant-assisted, we have set up a designated fund for the structured upkeep of housing properties. This fund is shown in our reserves and is based on condition audits carried out by the Group’s architects.

Based on these reports there is a rolling programme in place to carry out structural repairs on our buildings.

During the year €22k of this fund has been utilised for upkeep and major structural repair of certain properties (2006: €38k utilised). As at December 31, 2007, the aggregate designated fund amounted to €1,383k (2006: €1,405k)

Pensions
The Group operates a defined benefit pension scheme, of which the Company provides two-thirds of the contribution and the employees contribute one-third. The pension scheme assets and liabilities are administered and held independently of the agency under an approved trust.

FRS17 Retirement Benefits
The Accounting Standards Board (ASB) issued Financial Reporting Standard 17 (FRS 17) Retirement Benefits on 30 November 2000. FRS 17 deals with the treatment of pensions and other retirement benefits in an employer’s accounts and abandons the use of long term actuarial values for assets in a pension scheme in favour of a market based approach for valuing both assets and liabilities.

On an FRS 17 basis the scheme disclosed a deficit of 0.7M as at December 31, 2007. However at the date of the last ongoing actuarial valuation, 31 December 2005, on the basis of the funding programme recommended by the scheme’s actuaries, Watson Wyatt (Ireland) Limited, the Scheme disclosed a surplus of 0.4M. In placing a cost on the liabilities, FRS 17 dictates that the discount rate/investment return should be a corporate bond yield (4.75%) whereas the actuaries use a rate determined by the actual investment strategy being pursued by the fund (5.9%). All other key assumptions used in determining the financial commitment of the company in respect of retirement benefits are identical under the FRS 17 and actuarial funding determination.
The deficit as at December 31, 2005 under FRS 17 amounted to €1.1M. The improvement in the FRS17 funding position over the two years was due to both a rise in corporate bond yields over 2007 and also the out performance of the assets compared with the expected returns at the start of the year. The pension expense for the year amounted to €0.49M.

The scheme met the statutory minimum Funding Standard as at 31 December 2007.

**Corporate governance**

The Directors are committed to maintaining the highest standard of Corporate Governance and they believe that this is a key element in ensuring the proper operation of the Company's activities. Although the Company is not a listed company and therefore not subject to the “Principles of Good Governance and Code of Best Practice” (as adopted by the Irish Stock Exchange), the Board nevertheless has determined that the Group should, at the very least comply with the basic principles of Corporate Governance as outlined in this code. As part of this policy an effective Board and a competent Executive team head the company.

The Board is responsible for providing leadership, setting strategy and ensuring control. It comprises of nine non-executive directors including one employee director. The Board's non-executive directors are drawn from diverse backgrounds in business and professions, who bring to Board deliberations, their significant business and decision-making skills achieved in their respective fields together with a broad range of experience and views.

There is clear division of responsibility at the company with the Board retaining control of major decisions under a formal schedule of matters reserved to the Board for decision, with the Chief Executive responsible for devising strategy and policy within the authorities delegated to him by the Board.

The Company has a comprehensive process for reporting management information to the Board. The Board is provided with regular information, which includes key performance and risk indicators for all aspects of the organisation. The Board meets regularly as required and met six times during 2007 (six in 2006).

On appointment, directors receive briefing sessions and comprehensive briefing documents designed to familiarise them with the company's operations, management and governance structures. All non-executive directors are appointed for an initial three year term, which may be renewed for one further three year period, giving a maximum of six continuous years for any director. The employee director is appointed for a term of three years following a nomination and election process among the staff.

One-third of directors are required to retire annually by rotation and if eligible may offer themselves for re-election. During the year Mr William Nowlan, Mr Paul Finnerty and Mr David Martin retired from the board and were re-elected. The role of Chairman and Chief Executive are separate and all directors are independent of the management of the company.

**Board committees**

Committees of the Board are established for good governance under the code of practice as follows:

1. **Audit committee**
   The function of the audit committee is to review internal financial controls and risk management processes. It liaises with external and internal auditors and reports directly to the Board. The Committee has met three times in 2007 (three in 2006).

2. **Nominations committee**
   Assists the Board in ensuring that the composition of the Board and its Committees have the appropriate skills, knowledge and experience. It also ensures that there is effective succession planning. The Committee met five times in 2007 (five in 2006).

3. **Remuneration committee**
   Established in 2004, it determines and approves remuneration for the executive management of the organisation. The Committee met three times during 2007 (three in 2006).

Sub-committees established for good governance including but not confined to Board members are:

1. **Finance committee**
   Monitors and reviews the financial performance of the group. It provides an independent review of the annual budgets, monthly management and financial accounts and makes recommendations to the Board where relevant. The Committee met six times during 2007 (six in 2006).

2. **Property committee**
   This Committee is charged with considering key policy decisions relating to the acquisition, holding and use of property by the Group. The Committee met six times during 2007 (eight in 2006).

**Internal controls**

The Directors acknowledge their overall responsibility for the Group's systems of internal control and for reviewing its effectiveness. They have delegated responsibility for the implementation of this system to the Executive Management. This system includes financial controls, which enable the Board to meet its responsibilities for the integrity and accuracy of the Group's accounting records.

The Board has also established a process of compliance which addresses the Board's wider responsibility to maintain, review and report on all internal controls, including financial, operation and compliance risk management.

**The key elements of internal control systems**

1. The Group has strict policies and procedures in place for the receipt, recording and control of Donations received from private individuals and the corporate sector. These procedures are regularly reviewed and independently audited.

2. The Organisational Risk Management programme was established by the Board a number of years ago and is subject to regular review and reporting to the Board. We benefited from the assistance of external advisors. The Organisational Risk Management Programme was comprehensively reviewed during 2007 in line with the Board’s commitment. Whilst we proactively consider and address the most serious risks, the Risk Management Programme should also inform and add value to the
Group’s work. We are committed to embedding Risk Management within the organisation and so continue to enhance our risk management methodology as well as reviewing the content of the programme. The prioritised risks reflect our commitment to proactively and successfully navigate a more challenging and complex environment in terms of resources and stewardship as well as service delivery.

3) An independent internal audit is conducted annually to evaluate the internal financial controls and assessment of business risk. This year we had two independent, unannounced internal audits concentrating mainly on our capital expansion programme, and the control and capture of fundraising income and expenditure. These reports were submitted to the Audit Committee. The findings of both audit reports were positive, stating that the internal controls of the organisation were well documented and sufficiently robust to safeguard the assets of the company.

4) An Audit Committee reports independently to the Board on all aspects of controls and risks.

5) Procedures and control systems are formally documented in a series of Service Level Agreements, within all departments of the group. These were implemented in 2003 and reviewed and reissued in 2006.

6) There is a formal organisational structure in place with clearly defined lines of responsibility, division of duties and delegation of authority.

7) Detailed budgets are prepared annually, in line with the strategic plan. These are reviewed by the finance sub-committee and further reviewed and approved by the Board. Actual results and service outcomes are compared regularly against these Budgets to ensure, alignment with plan; tight budgetary control and value for money.

Organisational structure
The Group includes the Holding Company, its wholly owned Subsidiary – Focus Housing Association Limited, and its joint venture undertaking – The Caretakers Project Limited. The Holding Company is principally concerned with the provision of support with services to homeless people and the conduct of research and advocacy. The Subsidiary Company provides accommodation in Dublin, Limerick, Cork, Sligo and Waterford and the joint venture undertaking provides overnight accommodation and support to young people in Dublin.

The Board of directors who meet approximately six times annually retains overall responsibility for the strategic development of the charity in close liaison with the executive officers.

Mr. Declan Jones, Chief Executive, managed the operation of the charity with delegated divisional responsibility to the following:

- **Services**: Orla Barry
- **Finance, Human Resources and Administration**: Evelyn Fitzpatrick
- **Fundraising and Marketing**: Mark Mellett
- **Advocacy**: Christina McTaggart

Following the resignation of Declan Jones in January 2008, Evelyn Fitzpatrick and Orla Barry carried the role and responsibilities of the Chief Executive in the interim period. Joyce Loughnan was appointed to the role of Chief Executive in March 2008.

Services provided
Support services

1. **Drop-In Coffee Shop and Housing Advice Centre** – this open access service is often the first port of call for people in crisis. In addition to providing a Case Management service it is also our central referral point and refers customers to either Focus Ireland or other Agencies’ services. The coffee shop is a popular social meeting place for people who are homeless and serves high quality hot nutritious meals 365 days a year.

2. **The Extension & Street Outreach Service** – the day service for young people aged between 16-25 years who are out-of-home. It provides practical facilities including showers, laundry and cooking facilities 365 days a year. Each person is assigned a key worker who helps them to identify their needs, provides them with support and also acts as advocate with organisations on their behalf. The team also provides a day and night street outreach service making contact with young people who are sleeping rough or begging in Dublin city.

3. **Day Service for young people under 18 years of age** – A partnership project with the HSE aiming to link young people to community services, as part of the network of Crisis Intervention Services for young people out of home or at risk of becoming homeless.

4. **Child Care Centres** – in Dublin and Waterford provide a safe, developmental learning environment for babies, toddlers and pre-school children. Support is also offered to their parents. Children’s nutritional and health needs are provided for and families have access to Health professionals, including GP’s, Public Health nurses and Speech and Language Therapists. In 2007 we expanded the Leapfrog childcare centre in Waterford providing for children in the local community.

5. **Education** – The education programme brings together the existing Spokes and Schoolmate programmes and promotes the benefit of education in breaking cycles of homelessness. The Spokes programme offers FETAC qualifications and preparation for work and training for adults who are experiencing homelessness. Schoolmate, supported by the AIB Better Ireland programme, provides after school programmes, one to one tuition and advocacy with schools for the children of families who are homeless.
6. Tenancy Support and Settlement services – in Dublin, Waterford and Limerick provide a preventative tenancy support to single adults and families who are at risk of becoming homeless and post settlement support to those who have recently acquired a home following a period of being homeless. The service is delivered in the customer’s home. The customer is given practical assistance and support in managing their home and in accessing local services and facilities.

7. Pilot Intensive Family Settlement service – provides a high level of support to families with multiple needs, who are settling into a new home.

8. Aftercare Support – on behalf of the HSE Dublin North-east and HSE Mid Leinster provides aftercare support to young people leaving residential care and foster care, enabling them to settle in their first home and to access education; employment; health and community facilities.

Accommodation and Housing

1. Emergency accommodation – The Aylward Green project provides 13 units of emergency accommodation for families with high support needs. Families are supported to stabilise their lives and enable them to move on to long-term housing. The childcare facility and after-school club provides for the individual needs of the children.

2. The Caretakers project – provides overnight accommodation and daily support services to young people (16 -21 years of age) who are drug using and homeless in Dublin City.

3. Off the Streets – operating as part of the network of HSE Crisis Intervention Services provides a short-term residential programme for young people aged 16 -18 who are out of home. The young people are supported to stabilise their lives; engage in education, training or work and to move on to more stable accommodation.

4. Transitional accommodation – in Dublin, Waterford and Limerick assists participants to make decisions about their future; address personal issues that have contributed to their homeless status and provide them with skills to sustain a home. A Stepdown Programme for people leaving drug rehabilitation is provided in Dublin.

5. Residential Aftercare – A new facility, which trebled the capacity of the service commenced in 2007 providing an Aftercare programme for young people who have been homeless or are leaving the care of the HSE. Each young person has their own apartment and is supported to gain the skills and confidence to live independently.

6. Long-term accommodation – in Dublin, Waterford, Sligo and Limerick provides good quality, secure and supported accommodation. The level of support required by single people and families varies depending on individual needs.

7. The Rental Accommodation Scheme (RAS) allows local housing authorities secure rental housing from other providers for households who have a long-term housing need. Focus Ireland offer Local Authority and private housing providers, housing management and support services in return for access to good quality stable homes for vulnerable households.

Advocacy

The Advocacy Unit within Focus Ireland contributes to the work of the organisation through the following activities;
- Campaigning and lobbying for the achievement of Focus Ireland’s vision through the coordinated use of research, policy analysis and public awareness. In particular research and policy work focuses on:
  - Improving access to housing for those at risk of, or experiencing homelessness
  - Investigating and developing policy responses which improve access to supported housing
  - Blocking established pathways to homelessness
  - Investigating emerging trends which may impact on future homelessness
- Carrying out research, providing information and policy input that will assist in the development of quality services provided by Focus Ireland
- Preventing homelessness through education, training and public awareness programmes.

The Caretakers Project Limited

The Caretakers Project Limited was incorporated on April 3, 2003 (Company No. 369456 CHY 15489) as a company limited by guarantee, for the purposes of operating short term emergency accommodation and social services to young people (16 -21 years of age) from a property made available to the Company by the Society of St. Vincent de Paul. All operational and financial activities are administered by Focus Ireland Limited. The Company is controlled jointly by the Group and the Society of St. Vincent de Paul to reflect their joint participation in the project. The Company prepares separate statutory audited financial statements, which are filed at the Companies Registration Office as required by law.

Relationships with other charities

The Group has entered into a joint venture with the Society of St. Vincent de Paul, known as The Caretakers Project Limited, as disclosed above.

Focus Ireland actively promotes partnership working with statutory bodies and other charitable organisations in the provision of services and the pursuit of its advocacy goals. Examples of this work includes participation in the Homeless Agency in Dublin and partnership work with Local Authorities and Health Services around the country. In addition Focus Ireland has progressed its objectives through partnerships with other voluntary organisations, including the ‘MakeRoom’ Alliance (a joint initiative between Focus Ireland, the Society of St Vincent de Paul, Threshold and the Simon Communities of Ireland), Focus Ireland is also a member of the ICSSH (Irish Council for Social Housing), NHCC (National Homeless Consultative Committee), ECPC (End Child Poverty Coalition), the Irish Charities Tax Reform Group and FEANTSA (European network of organisations working with homeless people).
**Management and staff**
We acknowledge with appreciation the committed work of our staff and volunteers. Our success and achievements of our work is due to their dedication and tremendous contribution. We are committed to the development of our staff and we allocate resources annually towards their training and development. We have a programme of care and counselling for our employees and are planning to further expand this in 2008. Focus Ireland is an equal opportunities employer and recognises the need to attract the best staff and volunteers to achieve our vision and objectives.

Our Volunteer programme expanded in 2007 with the expansion of our volunteer befriending for the Tenancy Support and Settlement services and our use of volunteers in our fundraising activities/events. The work of these volunteers greatly enhances the work of the projects. Focus Ireland also benefits from voluntary work under corporate social responsibility from Hibernian Insurance and Savills Hamilton Osborne King. Whilst we do not recognise the monetary value of this volunteer work (under SORP 2005 guidelines) we greatly appreciate the breadth of experience this brings to the organisation.

**Health and safety**
It is the policy of the group to ensure the health and welfare of its employees and clients by maintaining a safe place and systems within which to work. This policy is based on the requirements of the Safety, Health and Welfare at Work Act 2000. In 2006 we appointed a Health and Safety officer for the company, who works with the safety officers at each location in implementing a full programme of staff training in Health and Safety in regard to all aspects of their duties and responsibilities. The Health and Safety officer role is appointed to ensure that the agency is fully compliant with legislation and best practice principles in its management of health and safety. A general statement of Health and Safety policy and an internal auditing system was rolled out to all staff during the year.

**Environment**
The Group has a proactive approach to assisting all personnel conduct our business in a manner that protects the environment of our customers, employees and the community.

During 2007 the Group looked at new ways of reducing its impact on the environment. Volume of office waste that was recycled increased in 2007 against previous years. In addition to office waste recovery according to Repak regulations, the Group is now recycling its domestic waste through DCC. In 2007 an audit was concluded on total waste production. This identified other potentially recoverable materials used by the Group and we developed a more comprehensive waste management plan in 2007.

The Group is compliant with relevant environmental legislation.

**Dividends and retention**
The Company is precluded by its Memorandum of Association from paying dividends either as part of normal operations or on a distribution of its assets in the event of a winding-up.

**Post balance sheet events**
There were no significant events affecting the Company or the group since the year-end.

**Companies (Amendment) Act, 1986**
The reporting requirements of the Companies (Amendment) Act, 1986 relating to financial statements do not apply to the Company, as it is a company limited by guarantee not having a share capital.

**Statement of directors’ responsibilities**
The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable Irish law and Generally Accepted Accounting Practice in Ireland including the accounting standards issued by the Accounting Standards Board and published by The Institute of Chartered Accountants in Ireland.

Irish company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:-
- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors confirm that they have complied with the above requirements in preparing the financial statements.

The directors are responsible for preparing books of accounts which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements are prepared in accordance with accounting standards generally accepted in Ireland and comply with the Irish Companies Acts, 1963 to 1983 and 1990 to 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

**Books of account**
The measures taken by the directors to secure compliance with the company’s obligation to keep proper books of account are the use of appropriate systems and procedures and employment of competent persons. The books of account are kept at 9/12 High Street, Dublin 8.

**Auditors**
The auditors, PricewaterhouseCoopers will continue in office in accordance with the provisions of Section 160 (2) of the Companies Act, 1963.

**On behalf of the board**

Des Byrne  Paul Finnerty
Independent auditors’ report to the members of Focus Ireland Limited and Subsidiaries

We have audited the group and parent company financial statements (the “financial statements” on pages 48 - 63). These financial statements have been prepared under the accounting policies set out in the statement of accounting policies on pages 53 and 54.

Respective responsibilities of directors and auditors

The directors’ responsibilities for preparing the Annual Report and the financial statements in accordance with applicable Irish law and the accounting standards issued by the Accounting Standards Board and published by the Institute of Chartered Accountants in Ireland (Generally Accepted Accounting Practice in Ireland) are set out in the Statement of Directors’ Responsibilities on page 45.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland). This report, including the opinion, has been prepared for and only for the company’s members as a body in accordance with Section 193 of the Companies Act, 1990 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

We report to you our opinion as to whether the financial statements give a true and fair view, in accordance with Generally Accepted Accounting Practice in Ireland, of the state of the group’s and the company’s affairs as at 31 December 2007 and of the group’s surplus and cash flows for the year then ended; and

• whether the company has kept proper books of account;
• whether the directors’ report is consistent with the financial statements; and

We also report to you if, in our opinion, any information specified by law regarding directors’ remuneration and directors’ transactions is not disclosed and, where practicable, include such information in our report.

Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the group’s and company’s circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements:

• give a true and fair view, in accordance with Generally Accepted Accounting Practice in Ireland, of the state of the group’s and the company’s affairs as at 31 December 2007 and of the group’s surplus and cash flows for the year then ended; and
• have been properly prepared in accordance with the requirements of the Companies Acts, 1963 to 1983 and 1990 to 2006 and the European Communities (Companies: Group Accounts) Regulations 1992.

We have obtained all the information and explanations which we consider necessary for the purposes of our audit. In our opinion proper books of account have been kept by the company. The company’s balance sheet is in agreement with the books of account.

In our opinion the information given in the directors’ report is consistent with the financial statements.

PricewaterhouseCoopers
Chartered Accountants and Registered Auditors
Dublin 1
Breakdown of Income and Expenditure

How revenue is spent
- Services: 89%
- Fundraising: 6%
- Support costs: 5%

Split of income received
- Fundraising: 33%
- Government & statutory: 60%
- Other: 3%
- Rental income: 4%

Split of government & statutory income
- CDYSB: 7%
- Dept. of Environment: 1%
- Dept. of Community, Rural and Gaeltacht Affairs: 1%
- FAS: 4%
- HSE: 33%
- Homeless Agency: 47%
- Local Authorities: 5%
- Pobal: 2%

Service costs by category
- Advocacy: 6%
- Case management: 5%
- Childcare: 6%
- Education training employment – under 16s: 2%
- Educational support – over 16s: 4%
- Emergency hostel accommodation: 5%
- Young people care services: 10%
- Outreach & day services: 18%
- Under 18s day service: 2%
- Short term accommodation: 13%
- Tenancy support & settlement: 9%
- Long term accommodation: 20%
## Consolidated Statement of Financial Activities for the year ended 31 December 2007

<table>
<thead>
<tr>
<th>Notes</th>
<th>2007 Restricted Funds €’000</th>
<th>2007 Unrestricted Funds €’000</th>
<th>2007 Designated Funds €’000</th>
<th>2007 Total €’000</th>
<th>2006 Total €’000</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Incoming resources</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Voluntary Income</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Donations and fundraising income</td>
<td>2</td>
<td>623</td>
<td>5,463</td>
<td>-</td>
<td>6,086</td>
</tr>
<tr>
<td>Gifts in Kind</td>
<td></td>
<td>66</td>
<td>-</td>
<td>-</td>
<td>66</td>
</tr>
<tr>
<td><strong>Incoming Resources from Charitable Activities</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Revenue based grants</td>
<td>7</td>
<td>11,356</td>
<td>-</td>
<td>-</td>
<td>11,356</td>
</tr>
<tr>
<td>Rents and charges to residents</td>
<td></td>
<td>-</td>
<td>772</td>
<td>-</td>
<td>772</td>
</tr>
<tr>
<td>Restaurant sales</td>
<td></td>
<td>-</td>
<td>118</td>
<td>-</td>
<td>118</td>
</tr>
<tr>
<td>Other income</td>
<td></td>
<td>-</td>
<td>172</td>
<td>-</td>
<td>172</td>
</tr>
<tr>
<td><strong>Activities for generating funds</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Investment Income</td>
<td></td>
<td>-</td>
<td>113</td>
<td>-</td>
<td>113</td>
</tr>
<tr>
<td><strong>Total incoming resources</strong></td>
<td></td>
<td>12,045</td>
<td>6,638</td>
<td>-</td>
<td>18,683</td>
</tr>
<tr>
<td><strong>Resources expended</strong></td>
<td></td>
<td></td>
<td>4,7</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Charitable Activities</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Crisis intervention, needs assessment and care management for people who are homeless</td>
<td></td>
<td>6,813</td>
<td>2,674</td>
<td>-</td>
<td>9,487</td>
</tr>
<tr>
<td>Supported housing and resettlement services</td>
<td></td>
<td>5,152</td>
<td>2,349</td>
<td>172</td>
<td>7,673</td>
</tr>
<tr>
<td>Advocacy</td>
<td></td>
<td>77</td>
<td>994</td>
<td>-</td>
<td>1,071</td>
</tr>
<tr>
<td><strong>Costs of generating funds</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Fundraising and events costs</td>
<td>2</td>
<td>-</td>
<td>1,126</td>
<td>-</td>
<td>1,126</td>
</tr>
<tr>
<td><strong>Governance Costs</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Governance Costs</td>
<td></td>
<td>-</td>
<td>48</td>
<td>-</td>
<td>48</td>
</tr>
<tr>
<td><strong>Total resources expended</strong></td>
<td>3, 7</td>
<td>12,042</td>
<td>7,191</td>
<td>172</td>
<td>19,405</td>
</tr>
<tr>
<td><strong>NET MOVEMENT IN FUNDS</strong></td>
<td>5, 7</td>
<td>3</td>
<td>-553</td>
<td>-172</td>
<td>-722</td>
</tr>
</tbody>
</table>
Statement of Total Recognised Gains and Losses for the year ended 31 December 2007

<table>
<thead>
<tr>
<th>Notes</th>
<th>2007 Restricted Funds €'000</th>
<th>2007 Unrestricted Funds €'000</th>
<th>2007 Designated Funds €'000</th>
<th>2007 Total €'000</th>
<th>2006 Total €'000</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net incoming resources for year</td>
<td>3</td>
<td>-553</td>
<td>-172</td>
<td>-722</td>
<td>444</td>
</tr>
<tr>
<td>Actuarial gain in respect of pension scheme</td>
<td>20</td>
<td>-</td>
<td>158</td>
<td>-</td>
<td>158</td>
</tr>
<tr>
<td><strong>Total recognised gains and losses relating to the year</strong></td>
<td>3</td>
<td><strong>-395</strong></td>
<td><strong>-172</strong></td>
<td><strong>-564</strong></td>
<td><strong>1,096</strong></td>
</tr>
</tbody>
</table>

There is no difference between the deficit for the period and the deficit retained for the period and their historical cost equivalents.

Incoming resources and net incoming resources arose solely from continuing operations.

On behalf of the board

Des Byrne  Paul Finnerty
## Consolidated Balance Sheet as at 31 December 2007

<table>
<thead>
<tr>
<th></th>
<th>Notes</th>
<th>2007</th>
<th>2006</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>€’000</td>
<td>€’000</td>
</tr>
<tr>
<td><strong>Fixed assets</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Properties</td>
<td>9</td>
<td>32,492</td>
<td>27,614</td>
</tr>
<tr>
<td>Less Capital assistance scheme loans</td>
<td>9</td>
<td>28,679</td>
<td>22,597</td>
</tr>
<tr>
<td></td>
<td></td>
<td>3,813</td>
<td>5,017</td>
</tr>
<tr>
<td>Other tangible assets</td>
<td>10</td>
<td>479</td>
<td>472</td>
</tr>
<tr>
<td></td>
<td></td>
<td><strong>4,292</strong></td>
<td><strong>5,489</strong></td>
</tr>
<tr>
<td><strong>Current assets</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash in bank and at hand</td>
<td>11</td>
<td>4,372</td>
<td>4,165</td>
</tr>
<tr>
<td>Debtors</td>
<td>12</td>
<td>325</td>
<td>46</td>
</tr>
<tr>
<td>Grants receivable</td>
<td></td>
<td>839</td>
<td>1,060</td>
</tr>
<tr>
<td></td>
<td></td>
<td><strong>5,536</strong></td>
<td><strong>5,271</strong></td>
</tr>
<tr>
<td><strong>Creditors - amounts due within one year</strong></td>
<td>13</td>
<td>2,021</td>
<td>2,544</td>
</tr>
<tr>
<td>Creditors, accruals and deferred income</td>
<td></td>
<td>223</td>
<td>199</td>
</tr>
<tr>
<td>Grants received in advance</td>
<td></td>
<td><strong>2,244</strong></td>
<td><strong>2,743</strong></td>
</tr>
<tr>
<td><strong>Net current assets</strong></td>
<td></td>
<td><strong>3,292</strong></td>
<td><strong>2,528</strong></td>
</tr>
<tr>
<td><strong>Total assets less current liabilities</strong></td>
<td></td>
<td><strong>7,584</strong></td>
<td><strong>8,017</strong></td>
</tr>
<tr>
<td><strong>Long term liabilities</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Bank loan</td>
<td>14</td>
<td>153</td>
<td>204</td>
</tr>
<tr>
<td><strong>Net assets excluding Pension Liability</strong></td>
<td></td>
<td><strong>7,431</strong></td>
<td><strong>7,813</strong></td>
</tr>
<tr>
<td>Pension liability</td>
<td>20</td>
<td>722</td>
<td>694</td>
</tr>
<tr>
<td><strong>Net assets including pension liability</strong></td>
<td></td>
<td><strong>6,709</strong></td>
<td><strong>7,119</strong></td>
</tr>
<tr>
<td><strong>Capital and reserves</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Capital grants and donations</td>
<td>15</td>
<td>2,852</td>
<td>2,698</td>
</tr>
<tr>
<td>Accumulated funds - restricted</td>
<td>18</td>
<td>137</td>
<td>134</td>
</tr>
<tr>
<td>Accumulated funds - unrestricted</td>
<td>18</td>
<td>1,218</td>
<td>1,613</td>
</tr>
<tr>
<td>Designated funds</td>
<td>18</td>
<td>2,502</td>
<td>2,674</td>
</tr>
<tr>
<td></td>
<td></td>
<td><strong>6,709</strong></td>
<td><strong>7,119</strong></td>
</tr>
</tbody>
</table>

On behalf of the board

Des Byrne
Paul Finnerty
## Cash Flow Statement for the year ended 31 December 2007

<table>
<thead>
<tr>
<th>Notes</th>
<th>2007 €'000</th>
<th>2006 €'000</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Net cash inflow from charitable activities</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>16</td>
<td>-1,056</td>
</tr>
<tr>
<td><strong>Capital expenditure and financial investment</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Payments to acquire tangible fixed assets</td>
<td>9,10</td>
<td>1,138</td>
</tr>
<tr>
<td><strong>Financing</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Capital donation received</td>
<td>15</td>
<td>177</td>
</tr>
<tr>
<td>Capital element of term loan repaid</td>
<td>-51</td>
<td>492</td>
</tr>
<tr>
<td></td>
<td></td>
<td>125</td>
</tr>
<tr>
<td><strong>Decrease(-)/Increase in cash</strong></td>
<td>208</td>
<td>-1,173</td>
</tr>
<tr>
<td><strong>Reconciliation of net cashflow to movement in net funds</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Decrease(-)/increase in cash in the year</td>
<td>17</td>
<td>208</td>
</tr>
<tr>
<td>Cashflow from changes in borrowings</td>
<td>17</td>
<td>51</td>
</tr>
<tr>
<td>Movement in net funds in the year</td>
<td>269</td>
<td>-1,123</td>
</tr>
<tr>
<td>Net funds at 1 January 2007</td>
<td>3,910</td>
<td>5,033</td>
</tr>
<tr>
<td><strong>Net funds at 31 December 2007</strong></td>
<td>4,169</td>
<td>3,910</td>
</tr>
</tbody>
</table>
### Reconciliation of Movement in Funds to Net Cash Inflow from Financial Activities

<table>
<thead>
<tr>
<th>Notes</th>
<th>2007 €’000</th>
<th>2006 €’000</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash as at 1st Jan 2007</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash in bank</td>
<td>4,165</td>
<td>5,338</td>
</tr>
<tr>
<td>Amts due within 1 year (incl in creditors)</td>
<td>51</td>
<td>51</td>
</tr>
<tr>
<td>Amounts due over 1 year</td>
<td>204</td>
<td>254</td>
</tr>
<tr>
<td>Opening Cash Balance</td>
<td>3,910</td>
<td>5,033</td>
</tr>
<tr>
<td>Movement in Funds in the year</td>
<td>16</td>
<td>-722</td>
</tr>
<tr>
<td>Add back Depreciation less Amortisation</td>
<td>16</td>
<td>37</td>
</tr>
<tr>
<td>Less Fixed Asset Additions</td>
<td>10</td>
<td>-66</td>
</tr>
<tr>
<td>Movement in Provisions</td>
<td>16</td>
<td>186</td>
</tr>
<tr>
<td>Less Capital Expansion during year</td>
<td>9</td>
<td>-4,878</td>
</tr>
<tr>
<td>Add back Grants received for Capital Expansion during year</td>
<td>9</td>
<td>6,082</td>
</tr>
<tr>
<td>Less Change in Debtors</td>
<td>16</td>
<td>-58</td>
</tr>
<tr>
<td>Less Change in Creditors</td>
<td>16</td>
<td>-499</td>
</tr>
<tr>
<td>Add Capital Donations received during year excluding Amortisation</td>
<td>15</td>
<td>177</td>
</tr>
<tr>
<td><strong>Cash as at 31st December 2007</strong></td>
<td><strong>4,169</strong></td>
<td><strong>3,910</strong></td>
</tr>
</tbody>
</table>

On behalf of the board

Des Byrne

Paul Finnerty
Accounting Policies

The significant accounting policies and estimation techniques adopted by the company are as follows.

Accounting convention
The financial statements are presented in Euro (€) under the historical cost convention. The Group, in common with many similar charitable organisations, derives a small proportion of its income from voluntary donations and fund raising activities held by individuals/parties outside the control of the Company. The income from these sources are necessarily accounted when received.

Basis of consolidation
Focus Housing Association Limited became a Subsidiary by alteration of its Memorandum and Articles of Association on March 5, 1998. These Articles provide that Focus Ireland Limited shall at all times hold voting control of the Subsidiary Company.

The Caretakers Project Limited is treated as a subsidiary and the full financial results of the Company are incorporated in the Group accounts as the Group has control of the management and administration of all the financial activities of the entity.

The financial statements are prepared under the Irish GAAP and the Charities SORP 2005. The financial statements do however depart from the Charities SORP 2005 in regard to the accounting for Capital Assistance Scheme Loans (‘loans’).

The departure arises as a result of the financial statements of Focus Housing Association Limited, a subsidiary of Focus Ireland Limited, being prepared in accordance with the Statement of Recommended Practice (SORP) for registered social landlords – updated 2005. The loans have been accounted for using the registered landlords SORP as the Directors of Focus Ireland believe it to be the most appropriate method of accounting for the Loans.

By adopting the registered landlords SORP, instead of the Charities SORP, the loans are recognised as a deduction from the properties in the Balance Sheet rather than as incoming resources in the Statements of Financial Activity (SOFA).

The financial impact on the accounts if Focus Ireland were to adopt the Charities SORP to account for the loans would result in the cumulative restricted reserves and net assets of the Charity increasing by the loans recognised in note 9 of the accounts.

Fixed assets
Fixed assets are stated at cost less accumulated depreciation. Depreciation is provided on a straight line basis to write off the cost of the assets over their estimated useful lives at the following annual rates:

- Housing properties (refer below)  nil
- Leasehold improvements  5%
- Office furniture and equipment  25%
- Housing furniture and equipment  10%
- Motor vehicles  20%

Assets are eliminated from the balance sheet when fully depreciated.

Housing properties
Depreciation is not provided on housing properties on the basis that these properties have been financed by way of capital assistance loans which are repayable in full for twenty years (purchases prior to 2002) or thirty years (purchases post 2002). Expenditure on these properties is capitalised as incurred.

Capital Assistance Scheme loans (C.A.S)
Loans under capital assistance schemes have not been amortised on the basis that they remain repayable in full for period as noted above from the date of advance. On completion of the loan period, provided certain conditions are met, the loans and interest, if applicable, are relieved in full and will be released to reserves.
Recognition of income and capital contributions
Items of income, principally revenue based grants and rents, are recorded on an accruals basis. Restricted contributions and donations are recorded in or deferred to the period in which the related expenditure is charged.

In accordance with best practice, Fundraising Income is shown gross without deduction of any overhead costs involved in raising such funds. Fundraising and Event costs, shown separately in the financial statements, include staff, direct and indirect overheads and Event costs.

Contributions received towards capital projects are taken directly to Capital Reserves.

Grants
Grants received to fund housing properties are deferred and not amortised to income. Grants received to fund other capital expenditure are deferred and amortised to income over the estimated useful lives of the related fixed assets. Grants and assistance to fund non-capital expenditure are credited to income and expenditure in the period in which the related expenditure is incurred. Grants and assistance due but not yet received are included as “Grants receivable” in the balance sheet. Grants and assistance received which relate to the funding of expenditure not yet incurred are deferred and included under “Grants received in advance” in the balance sheet.

Leases
All operating lease rentals are charged to the profit and loss account on a straight line basis.

Income
All unrestricted income and donations are included in the financial statements on the basis of amounts received and receivable.

Retirement benefits
We comply fully with FRS 17 basis of calculation of pension liability in the accounts.

On this basis, defined benefit pension scheme assets are measured at fair value. Defined benefit pension scheme liabilities are measured on an actuarial basis using the projected unit credit method and discounted at the current rate of return on a high quality corporate bond of equivalent term and currency to the liability. The excess of scheme liabilities over scheme assets is presented on the balance sheet as a liability.

The defined benefit pension charge to operating profit comprises the current service cost and past service costs. The excess of the expected return on scheme assets over the interest cost on the scheme liabilities is presented in the profit and loss account as other finance income. Actuarial gains and losses arising from changes in actuarial assumptions and from experience surpluses and deficits are recognised in the statement of total recognised gains and losses for the year in which they occur.

Prior to 2005, the defined benefit pension charge to the profit and loss account comprised the regular cost calculated by the actuary, as adjusted by the effect of allocating any variations from that regular cost over the expected remaining service lives of employees in the scheme. Such variations from regular cost arose from changes in actuarial assumptions and from experience surpluses and deficits.
Notes to the Financial Statements

1 Ownership and operations
The Company is limited by guarantee and does not have a share capital.

The Company is precluded by its Memorandum of Association from paying a dividend either as part of normal operations or on distribution of the Company’s assets in the event of it being wound up. All income must be applied solely towards the promotion of the charitable objectives of the Company.

2 Fundraising income and costs
Fundraising income represents the gross money raised including all gross income from events held. Fundraising costs cover all costs incurred in raising funds including staff and event costs. These costs are 18.3% of funds raised.

3 Breakdown of Costs of Charitable Activity
The resources expended on charitable activities have been reclassified in 2006 to comply with SORP 2005. Such costs include the direct costs of the charitable activities together with those Support costs (Finance and Administration cost) incurred that enable these activities to be undertaken. These have been allocated across the activities based on headcount and floor space occupied. Total support costs for 2007 were 4.9% (2006 4.9%) of total costs. This presentation format is a requirement of SORP 2005 paragraph 164/165.

These costs totaling €952,580 and comprising Headcount and Administration costs of €672,580 and Premises costs of €280,000 are reflected in the Statement of Financial Activity as follows:

<table>
<thead>
<tr>
<th>Activity</th>
<th>2007 €'000</th>
<th>2006 €'000</th>
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<tbody>
<tr>
<td>Wages and salaries - Direct Services</td>
<td>10,676</td>
<td>9,555</td>
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<tr>
<td>Wages and salaries - Administration</td>
<td>509</td>
<td>497</td>
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<tr>
<td>Wages and salaries - Fundraising</td>
<td>253</td>
<td>207</td>
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<tr>
<td>Social welfare costs</td>
<td>1,131</td>
<td>1,009</td>
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<tr>
<td>Pension costs</td>
<td>321</td>
<td>262</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>12,890</strong></td>
<td><strong>11,530</strong></td>
</tr>
</tbody>
</table>

The average number of persons employed by the Group during the year was 293 (2006 - 284). In addition to this we have relief staff which equate to 15 full time equivalents (2006 -15).

The Group operates a contributory pension scheme which provides defined benefits for its employees. The assets of the Scheme are held separately from those of the Company under a Trust.

Amounts outstanding at year end were €61k (2005: €36k) and were paid within thirty days of the year end.

No salaries or fees are payable to the directors of the Company. An employees’ representative to the Board is remunerated for employment only.

4 Resources expended

Included in resources expended are wages, salaries and pension costs comprising:

- Wages and salaries - Direct Services: 2007 €10,676, 2006 €9,555
- Wages and salaries - Administration: 2007 €509, 2006 €497
- Wages and salaries - Fundraising: 2007 €253, 2006 €207
- Social welfare costs: 2007 €1,131, 2006 €1,009
- Pension costs: 2007 €321, 2006 €262

5 Net incoming resources

The net incoming resources for the year is stated after charging:

- Audit fees: 2007 €20, 2006 €16
- Depreciation, net of capital grant amortisation: 2007 €37, 2006 €42

6 Taxation

The charitable status of the Holding Company and its Subsidiaries has been approved by the Revenue Commissioners.
## 7 Revenue Based Grants

<table>
<thead>
<tr>
<th>£’000</th>
<th>Case Management</th>
<th>Childcare</th>
<th>Education Training</th>
<th>Employment - over 16’s</th>
<th>Educational support - under 16’s</th>
<th>Long Term Accommodation</th>
<th>Outreach and Day Services</th>
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</thead>
<tbody>
<tr>
<td><strong>Grant Income</strong></td>
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<td>Dept. of Community, Rural and Gaeltacht Affairs</td>
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<tr>
<td>Dublin City Council - Through Homeless Agency</td>
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<tr>
<td>- Through Homeless Agency</td>
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<td>125</td>
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<td>Drug Treatment Centre Board</td>
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</tr>
<tr>
<td><strong>Total Grant Income</strong></td>
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<td><strong>Non Grant Income</strong></td>
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<td>Direct Resources Expended</td>
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<td><strong>Total Resources Expended</strong></td>
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<td><strong>Net Movement in Funds</strong></td>
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</tbody>
</table>

The resources expended on charitable activities have been reclassified since 2006 to comply with SORP 2005. Such costs include the direct costs of the charitable activities together with those Support costs (Finance and Administration cost) incurred that enable these activities to be undertaken. These have been allocated across the activities based on headcount and floor space occupied. Total support costs for 2007 were 4.9% (2006 4.9%) of total costs. This presentation format is a requirement of SORP 2005 paragraph 164/165.
<table>
<thead>
<tr>
<th>Short Term Accommodation</th>
<th>Tenancy Support and settlement</th>
<th>Under 18's Day Service</th>
<th>Young people Care services</th>
<th>Caretakers Project for under 18's</th>
<th>Advocacy</th>
<th>Fundraising</th>
<th>Admin - including Governance</th>
<th>Total</th>
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<td>1,701</td>
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<td>1,042</td>
<td>1,126</td>
<td>1,001</td>
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</table>
8 Financial assets

The Caretakers Project Limited was established as a joint venture to manage a project under which Focus Ireland Limited would provide all the administrative and financial input into the Company and the Society of St. Vincent de Paul would make available the property from which the Company would operate.

The effect of the results of this joint venture (which is treated as a subsidiary) on the Group are summarised as follows:

<table>
<thead>
<tr>
<th>Statement of financial activities</th>
<th>2007 €’000</th>
<th>2006 €’000</th>
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</thead>
<tbody>
<tr>
<td>Grants received</td>
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<td>Restricted donation</td>
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<tr>
<td></td>
<td><strong>980</strong></td>
<td><strong>903</strong></td>
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<table>
<thead>
<tr>
<th>Less:</th>
<th></th>
<th></th>
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</thead>
<tbody>
<tr>
<td>Support and advocacy services</td>
<td>-984</td>
<td>-882</td>
</tr>
<tr>
<td><strong>Surplus/Deficit (-)</strong></td>
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<td><strong>21</strong></td>
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</table>

<table>
<thead>
<tr>
<th>Balance sheet</th>
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</thead>
<tbody>
<tr>
<td>Cash at bank and in hand</td>
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<td>102</td>
</tr>
<tr>
<td>Creditors, accruals and deferred income</td>
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</tr>
<tr>
<td><strong>Net Liabilities (-) / Assets</strong></td>
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<td><strong>3</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Capital and Reserves</th>
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</tr>
</thead>
<tbody>
<tr>
<td>Reserves brought forward</td>
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<td>-18</td>
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<tr>
<td>Reserves for the year</td>
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<tr>
<td><strong>Accumulated (Deficit)/ Reserves</strong></td>
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<td><strong>3</strong></td>
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</table>
Housing Properties and capital assistance scheme loans

<table>
<thead>
<tr>
<th>Housing Properties</th>
<th>Properties</th>
<th>Capital Assistance Scheme Loans</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2007 €'000</td>
<td>2006 €'000</td>
</tr>
<tr>
<td>Stanhope Green</td>
<td>3,022</td>
<td>3,022</td>
</tr>
<tr>
<td>George's Hill</td>
<td>3,907</td>
<td>3,907</td>
</tr>
<tr>
<td>Buckingham Street</td>
<td>93</td>
<td>93</td>
</tr>
<tr>
<td>Ballybough</td>
<td>171</td>
<td>171</td>
</tr>
<tr>
<td>Finglas</td>
<td>4,895</td>
<td>4,895</td>
</tr>
<tr>
<td>Basin Lane</td>
<td>1,132</td>
<td>1,132</td>
</tr>
<tr>
<td>Parnell Street, Limerick</td>
<td>878</td>
<td>878</td>
</tr>
<tr>
<td>Ballytruckle, Waterford</td>
<td>5,678</td>
<td>5,667</td>
</tr>
<tr>
<td>Corback House, Limerick</td>
<td>1,087</td>
<td>1,064</td>
</tr>
<tr>
<td>Waterford units</td>
<td>5,684</td>
<td>4,420</td>
</tr>
<tr>
<td>Dublin units</td>
<td>220</td>
<td>220</td>
</tr>
<tr>
<td>Limerick units</td>
<td>1,312</td>
<td>26</td>
</tr>
<tr>
<td><strong>Sub Total Housing properties</strong></td>
<td><strong>28,079</strong></td>
<td><strong>25,495</strong></td>
</tr>
<tr>
<td>Assets In the course of construction</td>
<td>1,889</td>
<td>-</td>
</tr>
<tr>
<td><strong>29,968</strong></td>
<td><strong>25,495</strong></td>
<td><strong>26,486</strong></td>
</tr>
<tr>
<td>Services Properties</td>
<td>2,524</td>
<td>2,119</td>
</tr>
<tr>
<td><strong>32,492</strong></td>
<td><strong>27,614</strong></td>
<td><strong>28,679</strong></td>
</tr>
</tbody>
</table>

The title deeds of the properties at Stanhope Green, George's Hill, Buckingham Street, Ballybough, Finglas and Basin Lane are held by Dublin City Council. The title deeds of the properties at Parnell Street, Limerick and Ballytruckle, Waterford, are held by Limerick City Council and Waterford City Council respectively. In regard to certain properties legal charges are registered against the properties by the local authorities. The property Young Women’s / Aftercare is held by the Holding company, all other properties are held by the Subsidiary company, Focus Housing Association Limited.

Loans advanced by municipal (housing) authorities to the Subsidiary company have a twenty year repayment period for those advances prior to 2002, and a thirty year repayment period for those advanced post 2002. However, the Subsidiary company will be relieved in full of repayments of capital and interest so long as the housing authority is satisfied that the accommodation continues to be properly maintained and to be let to eligible categories of persons at reasonable rent levels.

In the event of the accommodation not continuing to be let in accordance with the terms of the scheme, the Subsidiary company will become liable for repaying the outstanding balance of the loan together with any accrued interest. In the event of default of repayments, the housing authorities may take appropriate steps to secure redemption of the loan. The Subsidiary company may not, if there is any balance outstanding on the loans, dispose of the accommodation without the consent of the housing authorities.

### Movement on Properties acquired during the year

<table>
<thead>
<tr>
<th>Capital Assistance Scheme loans (CAS) received During the year</th>
<th>€'000</th>
</tr>
</thead>
<tbody>
<tr>
<td>Balance at 31st December 2007</td>
<td>28,679</td>
</tr>
<tr>
<td>Balance at 31st December 2006</td>
<td>22,597</td>
</tr>
<tr>
<td>Received during year</td>
<td>6,082</td>
</tr>
<tr>
<td>Costs of properties acquired during the year</td>
<td></td>
</tr>
<tr>
<td>Balance at 31st December 2007</td>
<td>32,492</td>
</tr>
<tr>
<td>Balance at 31st December 2006</td>
<td>27,614</td>
</tr>
<tr>
<td>Cost during year</td>
<td>4,878</td>
</tr>
<tr>
<td>Cashflow movement on Properties acquired during the year</td>
<td>-1,204</td>
</tr>
</tbody>
</table>
### 10 Other fixed assets

<table>
<thead>
<tr>
<th></th>
<th>Freehold buildings</th>
<th>Leasehold improvements</th>
<th>Office furniture and equipment</th>
<th>Housing furniture and equipment</th>
<th>Motor vehicles</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>€’000</td>
<td>€’000</td>
<td>€’000</td>
<td>€’000</td>
<td>€’000</td>
<td>€’000</td>
</tr>
<tr>
<td>Cost</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>At beginning of year</td>
<td>32</td>
<td>754</td>
<td>216</td>
<td>610</td>
<td>-</td>
<td>1,612</td>
</tr>
<tr>
<td>Additions</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>66</td>
<td>66</td>
</tr>
<tr>
<td>At end of year</td>
<td>32</td>
<td>754</td>
<td>216</td>
<td>610</td>
<td>66</td>
<td>1,678</td>
</tr>
<tr>
<td>Depreciation</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>At beginning of year</td>
<td>-</td>
<td>351</td>
<td>216</td>
<td>573</td>
<td>-</td>
<td>1,140</td>
</tr>
<tr>
<td>Charge for year</td>
<td>-</td>
<td>37</td>
<td>-</td>
<td>12</td>
<td>10</td>
<td>59</td>
</tr>
<tr>
<td>At end of year</td>
<td>-</td>
<td>388</td>
<td>216</td>
<td>585</td>
<td>10</td>
<td>1,199</td>
</tr>
<tr>
<td>Net book value</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>At 31 Dec 2007</td>
<td>32</td>
<td>366</td>
<td>-</td>
<td>25</td>
<td>56</td>
<td>479</td>
</tr>
<tr>
<td>At 31 Dec 2006</td>
<td>32</td>
<td>403</td>
<td>-</td>
<td>37</td>
<td>-</td>
<td>472</td>
</tr>
</tbody>
</table>

**Holding company**

All of the other fixed assets above, with the exception of housing furniture and equipment, are held within the holding company, Focus Ireland Limited. The housing furniture and equipment is held in the subsidiary company, Focus Housing Association Limited. The NBV of other assets in the holding company at 31 December 2006 and 2007 was €435k and €454k respectively.
### 11 Cash at bank and in hand

<table>
<thead>
<tr>
<th></th>
<th>2007</th>
<th>2006</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted</td>
<td>1,955</td>
<td>1,726</td>
</tr>
<tr>
<td>Designated</td>
<td>1,316</td>
<td>1,488</td>
</tr>
<tr>
<td>Restricted</td>
<td>1,101</td>
<td>951</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>4,372</td>
<td>4,165</td>
</tr>
</tbody>
</table>

Restricted cash represents unspent monies received from donors who have specified certain conditions for use. Designated cash represents monies fundraised in advance for future specific purposes as identified by the Board.

### 12 Debtors

<table>
<thead>
<tr>
<th></th>
<th>2007</th>
<th>2006</th>
</tr>
</thead>
<tbody>
<tr>
<td>Amounts falling due within one year:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other debtors</td>
<td>286</td>
<td>32</td>
</tr>
<tr>
<td>Prepayments and accrued income</td>
<td>39</td>
<td>14</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>325</td>
<td>46</td>
</tr>
</tbody>
</table>

### 13 Creditors, accruals and deferred income

<table>
<thead>
<tr>
<th></th>
<th>2007</th>
<th>2006</th>
</tr>
</thead>
<tbody>
<tr>
<td>Amounts falling due within one year:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Term loan*</td>
<td>51</td>
<td>51</td>
</tr>
<tr>
<td>Trade creditors</td>
<td>169</td>
<td>679</td>
</tr>
<tr>
<td>Accruals and other creditors</td>
<td>1,408</td>
<td>773</td>
</tr>
<tr>
<td>Deferred income</td>
<td>151</td>
<td>778</td>
</tr>
<tr>
<td>PAYE/PRSI</td>
<td>242</td>
<td>263</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>2,021</td>
<td>2,544</td>
</tr>
</tbody>
</table>

### 14 Bank loan

<table>
<thead>
<tr>
<th></th>
<th>2007</th>
<th>2006</th>
</tr>
</thead>
<tbody>
<tr>
<td>Amounts falling due after more than one year</td>
<td>153</td>
<td>204</td>
</tr>
</tbody>
</table>

* The term loan from permanent tsb, which is repayable by annual instalments over a period not exceeding ten years on a non-interest bearing basis, is secured by a guarantee from the HSE. The HSE agreed to fund the repayments by a grant amount equal to each annual loan repayment.

### 15 Capital grants and donations

<table>
<thead>
<tr>
<th></th>
<th>2007</th>
<th>2006</th>
</tr>
</thead>
<tbody>
<tr>
<td>Received and receivable</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Balance at beginning of year</td>
<td>2,900</td>
<td>2,358</td>
</tr>
<tr>
<td>Amounts received during the year</td>
<td>177</td>
<td>542</td>
</tr>
<tr>
<td><strong>Balance at end of year</strong></td>
<td>3,077</td>
<td>2,900</td>
</tr>
<tr>
<td>Amortisation</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Balance at beginning of year</td>
<td>202</td>
<td>173</td>
</tr>
<tr>
<td>Released during year</td>
<td>23</td>
<td>29</td>
</tr>
<tr>
<td><strong>Balance at end of year</strong></td>
<td>225</td>
<td>202</td>
</tr>
<tr>
<td><strong>Net book amount</strong></td>
<td>2,852</td>
<td>2,698</td>
</tr>
</tbody>
</table>

### 16 Reconciliation of net incoming resources to net cash inflow from charitable activities

<table>
<thead>
<tr>
<th></th>
<th>2007</th>
<th>2006</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net incoming resources</td>
<td>-722</td>
<td>444</td>
</tr>
<tr>
<td>Depreciation, net of amortisation</td>
<td>37</td>
<td>34</td>
</tr>
<tr>
<td>Decrease(-)/increase in provisions</td>
<td>186</td>
<td>243</td>
</tr>
<tr>
<td>Increase(-)/decrease in debtors</td>
<td>-58</td>
<td>-242</td>
</tr>
<tr>
<td>Decrease(-)/increase in creditors</td>
<td>-499</td>
<td>724</td>
</tr>
<tr>
<td><strong>Net cash inflow from charitable activities</strong></td>
<td>-1,056</td>
<td>1,203</td>
</tr>
</tbody>
</table>

### 17 Analysis of net funds

<table>
<thead>
<tr>
<th></th>
<th>At 01-Jan 2007</th>
<th>Cashflow</th>
<th>Non Cash Changes</th>
<th>At 31-Dec 2007</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>€’000</td>
<td>€’000</td>
<td>€’000</td>
<td>€’000</td>
</tr>
<tr>
<td>Cash in hand and at bank</td>
<td>4,164</td>
<td>208</td>
<td>-</td>
<td>4,373</td>
</tr>
<tr>
<td>Total cash on demand</td>
<td>4,164</td>
<td>208</td>
<td>-</td>
<td>4,373</td>
</tr>
<tr>
<td>Debt due within one year</td>
<td>-51</td>
<td>51</td>
<td>-51</td>
<td>-51</td>
</tr>
<tr>
<td>Debt due after one year</td>
<td>-204</td>
<td>-</td>
<td>51</td>
<td>-153</td>
</tr>
<tr>
<td><strong>Total term finance</strong></td>
<td>-255</td>
<td>51</td>
<td>-</td>
<td>-204</td>
</tr>
<tr>
<td><strong>Net funds</strong></td>
<td>3,910</td>
<td>259</td>
<td>-</td>
<td>4,169</td>
</tr>
</tbody>
</table>
### 18 Reserves

<table>
<thead>
<tr>
<th></th>
<th>Accumulated Funds</th>
<th></th>
<th>Accrued Funds</th>
<th></th>
<th>Unrestricted</th>
<th></th>
<th>Total</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Restricted</td>
<td>€’000</td>
<td>Unrestricted</td>
<td>€’000</td>
<td>Designated Funds</td>
<td>€’000</td>
<td></td>
<td>€’000</td>
</tr>
<tr>
<td>1 January 2007</td>
<td>134</td>
<td>1,613</td>
<td>2,674</td>
<td>4,421</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Net incoming resources</td>
<td>3</td>
<td>-553</td>
<td>-172</td>
<td>-722</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Actual gain in respect of pension scheme</td>
<td>-</td>
<td>158</td>
<td>-</td>
<td>158</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total recognised gains and losses relating to the year</td>
<td>3</td>
<td>-395</td>
<td>-172</td>
<td>-564</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>At 31 December 2007</td>
<td>137</td>
<td>1,218</td>
<td>2,502</td>
<td>3,857</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Designated Funds**

The Net designated funding in the year of €172k is broken down as follows:

- €150k of previous years designation has been spent on the provision of staff costs to provide support services to tenants in our new housing properties.
- €22k of previous years designations for structural upkeep of housing properties was spent in 2007.
19 Capital commitments and contingent liabilities

a) Capital commitments
The Board have approved a strategy of a housing expansion to be carried out over the next five years to meet the growing needs of people who are homeless. Company capital commitments approved by the Board at December 31, 2007 in respect of a proposed development of houses amounted to €6,820k.

b) Leasing commitments
The Company occupies a leasehold premises at 9/12 High Street, Dublin 8 for 15 years from August 1, 2003, subject to five yearly reviews at a current rent of €260k per annum.

The Company also occupies a leasehold premises as 131-133 Francis Street, Dublin 8 for 4 years 9 months from August 2007, at a rent of €121k per annum.

c) Contingent liabilities
There were no contingent liabilities at December 31, 2007 (2006: Nil).

20 Pensions
This year full disclosures on the Focus Ireland Pension Scheme (the Scheme) were provided by Watson Wyatt (Ireland) Limited for inclusion in the Agency accounts. The Accounting Standards Board (ASB) issued Financial Reporting Standard 17 (FRS17) Retirement Benefits on 30 November 2000. The Standard deals with the treatment of pensions and other retirement benefits in an employer’s accounts. The Standard has replaced SSAP24 Accounting for pension costs and is now implemented in full for all accounting periods commencing on or after 1 January 2005.

FRS17 abandons the use of long term actuarial values for assets in a pension scheme in favour of a market based approach for valuing both assets and liabilities. This is consistent with global practice under both International and Financial Accounting Standards IAS19 and FAS87. The Standard also seeks to ensure that the operating cost of providing pension scheme benefits to employees are recognised in the accounting period in which the benefits are earned by the employees. The related finance costs and any other changes in the value of the assets and liabilities are also recognised in the accounting periods in which they arise.

On an FRS17 basis the scheme disclosed a deficit of €722k as at 31 December 2007. This compares with a deficit of €694k as at 31 December 2006. In placing a cost on the liabilities, FRS17 dictates that the discount rate should be a corporate bond yield. The deterioration in the FRS17 funding position over the year was due wholly to a fall in these bond yields over 2005. The pension expense for the year was €449k. The scheme met the statutory minimum Funding Standard as at 31 December 2007.

The full detailed disclosure of FRS17 is disclosed in the Statutory Accounts 2007.

21 Reconciliation of movements in capital and reserves

<table>
<thead>
<tr>
<th></th>
<th>2007</th>
<th>2006</th>
</tr>
</thead>
<tbody>
<tr>
<td>Opening shareholders funds as previously reported</td>
<td>7,119</td>
<td>5,510</td>
</tr>
<tr>
<td>Total recognised gains and losses for the year</td>
<td>-564</td>
<td>1,096</td>
</tr>
<tr>
<td>Movement on capital grants and donations</td>
<td>154</td>
<td>513</td>
</tr>
<tr>
<td>Closing shareholders funds</td>
<td>6,709</td>
<td>7,119</td>
</tr>
</tbody>
</table>

22 Approval of financial statements

The financial statements were approved by the directors on 2nd April 2008.
# Appendix

## 5 Year Financial Summary €’000

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Income</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Statutory Grants</td>
<td>11,356</td>
<td>10,518</td>
<td>9,894</td>
<td>10,463</td>
<td>10,126</td>
</tr>
<tr>
<td>Fundraising &amp; Donations</td>
<td>6,086</td>
<td>5,217</td>
<td>4,732</td>
<td>3,859</td>
<td>3,210</td>
</tr>
<tr>
<td>Rents &amp; Tenant Income</td>
<td>772</td>
<td>661</td>
<td>467</td>
<td>480</td>
<td>474</td>
</tr>
<tr>
<td>Gifts in Kind</td>
<td>66</td>
<td>165</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Other Income</td>
<td>403</td>
<td>428</td>
<td>286</td>
<td>354</td>
<td>268</td>
</tr>
<tr>
<td><strong>Total Income</strong></td>
<td>18,683</td>
<td>16,989</td>
<td>15,379</td>
<td>15,156</td>
<td>14,078</td>
</tr>
<tr>
<td><strong>Expenditure</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Staffing - Housing &amp; Homeless services</td>
<td>11,902</td>
<td>10,534</td>
<td>9,505</td>
<td>9,172</td>
<td>8,407</td>
</tr>
<tr>
<td>Staffing - Service supports &amp; fundraising</td>
<td>809</td>
<td>760</td>
<td>697</td>
<td>729</td>
<td>691</td>
</tr>
<tr>
<td>FRS17 Provision</td>
<td>179</td>
<td>236</td>
<td>213</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Contribution to Pension Deficit</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>200</td>
<td>120</td>
</tr>
<tr>
<td>Customer Activities</td>
<td>888</td>
<td>732</td>
<td>562</td>
<td>579</td>
<td>558</td>
</tr>
<tr>
<td>Research &amp; Advocacy</td>
<td>320</td>
<td>399</td>
<td>155</td>
<td>136</td>
<td>169</td>
</tr>
<tr>
<td>Conferences</td>
<td>59</td>
<td>97</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Curriculum Development</td>
<td>19</td>
<td>94</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>Administration</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Post, Print &amp; Stationery</td>
<td>111</td>
<td>104</td>
<td>106</td>
<td>116</td>
<td>109</td>
</tr>
<tr>
<td>Telephone</td>
<td>219</td>
<td>199</td>
<td>195</td>
<td>188</td>
<td>235</td>
</tr>
<tr>
<td>Insurance</td>
<td>255</td>
<td>121</td>
<td>102</td>
<td>212</td>
<td>203</td>
</tr>
<tr>
<td>Interest / Financial charges</td>
<td>16</td>
<td>9</td>
<td>2</td>
<td>9</td>
<td>4</td>
</tr>
<tr>
<td>Depreciation / Amortisation</td>
<td>37</td>
<td>34</td>
<td>42</td>
<td>136</td>
<td>175</td>
</tr>
<tr>
<td>Fundraising costs</td>
<td>966</td>
<td>901</td>
<td>677</td>
<td>682</td>
<td>543</td>
</tr>
<tr>
<td>Audit Fees</td>
<td>20</td>
<td>16</td>
<td>16</td>
<td>18</td>
<td>18</td>
</tr>
<tr>
<td>IT &amp; Systems Development</td>
<td>201</td>
<td>89</td>
<td>60</td>
<td>320</td>
<td>15</td>
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<tr>
<td>Professional fees</td>
<td>498</td>
<td>313</td>
<td>214</td>
<td>246</td>
<td>183</td>
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<td>Subscriptions</td>
<td>22</td>
<td>11</td>
<td>33</td>
<td>15</td>
<td>11</td>
</tr>
<tr>
<td>Recruitment Training &amp; staff development</td>
<td>445</td>
<td>278</td>
<td>171</td>
<td>312</td>
<td>211</td>
</tr>
<tr>
<td><strong>Premises Costs</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rent</td>
<td>362</td>
<td>297</td>
<td>298</td>
<td>189</td>
<td>74</td>
</tr>
<tr>
<td>Repair / Maintenance / Security / Cleaning</td>
<td>1,888</td>
<td>1,158</td>
<td>1,125</td>
<td>1,251</td>
<td>1,664</td>
</tr>
<tr>
<td>Energy</td>
<td>189</td>
<td>163</td>
<td>159</td>
<td>101</td>
<td>124</td>
</tr>
<tr>
<td>Provision for planned housing expansion programme</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>300</td>
<td>300</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>19,405</td>
<td>16,545</td>
<td>14,332</td>
<td>14,911</td>
<td>13,814</td>
</tr>
<tr>
<td><strong>Surplus / Deficit (-)</strong></td>
<td>-722</td>
<td>444</td>
<td>1,047</td>
<td>245</td>
<td>264</td>
</tr>
</tbody>
</table>
## Our supporters

### Company Fundraising

- A & L Goodbody
- A. Birthistle & Co. Ltd
- Abhann Productions Ltd
- ACCA Ireland
- Accord
- Action Security Systems
- Activant Solutions Irl Limited
- Actons Solicitors
- Ada Lewis (Winter Distress) Fund
- Adams Blackrock
- Aerial Platform Hire Ltd
- Aermak Ltd
- AFC Security Ltd
- AIB (Better Ireland Programme)
- AIB Private Banking
- Alburn Management Services
- All Print and Design
- Allied Irish Banks, p.l.c.,
- Andrew Lane Architects
- Anglo Irish Bank
- Anthony Donnelly & Sons Fruit Ltd.
- Anthony F. O’Gorman & Co.
- Anthony Reddy Associates
- Apple Computer
- Araic Bookkeeping Services Ltd.
- Aries Mechanical Contractors
- Arkady Feed Ltd.
- Arthurstown Construction
- Arup Consulting Engineers
- Ascon Ltd.
- Ashbourne Timber & Builders Providers
- Ashby Food Safety Association Ltd
- Ashfield Publications
- ASTI
- Avis Fleet Services
- Avoca Capital Holdings
- Axo Insurance
- B Lynch Office Supplies
- Babcock Networks Ireland Ltd
- Ballymun Regeneration Ltd.
- Bambury
- Bank of Ireland
- Bank of Ireland Life
- Bank of Ireland Operations Centre
- Bank of New York Mellon Ireland
- Bank of Scotland Ireland
- Bannon Commercial
- Barrettstown House
- BDO Simpson Xavier
- Beauchamps Solicitors
- Benchmark Underwriting Ltd
- Bewley’s Hotel
- BH Consulting
- Blackrock Clinic
- Bloxham Stockbrokers
- Blue Wave Technology
- BMG Leisure Products Ltd.
- Bon Secours Hospital
- Bord Gais
- Bord na Mona
- Brady Shipman Martin
- Brendan Merry & Partners
- Brinks Allied Ltd.
- Broadcast Video Services Ltd
- Broadcasting Commission of Ireland
- Brogan Jordan Homestyle Limited
- Brohoon & Associates
- Brown Thomas
- Bruce Shaw Partnership
- Budget Travel
- Building Surveying Solutions
- Burleigh Accountancy Group
- Business Support Systems
- C.J. Falconer & Associates
- Astech Ireland
- Calor Gas
- Campbell & Whelan
- Capel Developments
- Capitacorp Investments
- Capital Glass Company
- Catr Ireland
- Carlisle Security Plus Ltd.
- Carmody Smith PR
- Casino Enterprises Ltd
- Castletown
- Cavan General Hospital
- CB Richard Ellis Gunne
- Chanel Printers Ltd
- Charlestown Finglas
- Children Direct
- Christies Estates
- Cill Dara Heating Services Ltd
- CITI
- Citrus Design
- City Analysts Limited
- City and County Finance
- CL Assurance Ireland
- Clarion
- Cleaning & Maintenance Services
- Club Travel
- Coca Cola Bottlers Ireland
- Colen Construction Ltd
- Communicorp Group Ltd
- Compucount
- Computers Made Friendly
- Conference Partners Limited
- Connect Couriers
- Conor Holdings Limited
- Construction Industry Federation
- Contract and General Warehousing Ltd.
- Controlnet Ltd.
- Country Manor Bricks
- County Dublin Vocational Education Committee
- Cowley Corporate
- CPI Ltd/MFP Plastics Ltd.
- Creedon Group
- Cross Vetpharm Group Ltd
- Currach Consulting
- CWU
- Daintree Ltd
- Dalton + O’Donnell Architects Interior Designers
- Damovo Ltd
- Davies Plumbing Distributors Ireland
- Davis Langdon PKS
- DBFL Consulting Engineers
- Decision Support Systems Ltd
- Declan Brassil & Co. Ltd
- Dell Direct
- Deloitte & Touche
- Dental surgeon
- Department of Communications
- Dept. Epidemiology & Public Health Medicine
- Dervan Engineering Consultants
- Design Interiors
- Design Strategies Ltd
- Diageo Ireland
- Display Contracts Ltd.
- Distrupol Ireland
- DLP Freight LTD
- Doherty Finegan Kelly
- Doramics Tiles
- Dorville Homes Ltd
- Double L Concrete & Granite Supplies
- Douglas Newman Good
- Dublin Bus
- Dublin Providers Ltd
- Dublin Stevedores Limited
- Dublin Transportation Office
- Duffy Gaffney Partnership
- Dunmore Holiday Villas
- Dunnes Stores
- Earthwood Limited
Community and School Fundraising

Dorothy Brady
Belvedere College
The High School
Castleknock Community College
St. Joseph of Cluny Secondary School
St Aidan’s Community School
Senior Sunday School Class
Riverside Community College
Muff School
Scoil na Mainistreach
Cianog Naofa National School
St. Thomas’ Community College
Scoil Chiarain Naofa
Park Singers
St. Raphaea’s Secondary School
Tarny Reilly
Rathdown School
St. Michael’s House
Scoil Naomh Padraig
Mrs Bernie Cullen
St. Vincents Secondary School
New Court School
Holy Family Senior NS
Collinstown Park Comm. College
Griffith Barracks Multidenominational School
Barbara Keogh
Scoil Phadraic Cailini
Loreto College Swords
Glengageary Killiney National School
Loreto College Junior School
Youthreach Transition Centre
Irish Girl Guides
Manor House School
The Irish Catholic
Young Construction Ltd
Victory Bridge Club
The Pachebel String Quartet
Poster Management Limited
Gartlan Purey Solicitors
Integral
Stillorgan Medical Centre
Anne Marie Taylor
Jacquelin Barry
Newtown Choral Group
Rita Costello
Saturday Signets Golf Society
College of Amenity Horticulture
Mary Marsh
Griffith College
New Island
Mary Tuohy

Ann McCann
Templeogue & District Active Retirement Association
Hollywood Lakes Ladies Club
Ms Maura Flannery
Milltown/Clonskeagh Credit Union Ltd.
Susan Adams
Cormac Murphy
Ms Louise Quill
St. Anne’s Golf Club
Hugh Guidera
Rev Fr Brendan O’Ceallaigh
Sisters of Our Lady of Charity
Nursing Staff, HSE
Derek Nally
Bridie Bowe
Mary Ryan
Martin Kelly
Cora Hanley
Therese Lankester
Fr Donal; Roche
John McTighe
Seafied Singers
Carol Group
Irish Medicines Board
ICA, Balbriggan Guild
Dorothy Kelly
Damien Guilfoyle
RTE
Elizabeth Hurley
National Learning Network
James Haughey
Ms Teresa O’Brien
Boylesports Head Office
Qualtec
Mairead Price
Mr Maurice Bracken
Brushstrokes Art School
Killester College of Further Education
St. Brigid’s Home
Community Technical Aid
Women’s World Day of Prayer
Harry Brooker
National Youth Council of Ireland
Seamus Fleming
Cycle for Life 2
Noreen Curry
Claire Lawlor
Jill McKane
Gabrielle Barrett
Emily Egan
National College of Art & Design
Joan McKevitt

Ann Kelly
Patricia McGrath
Grainne Byrne
Eimear Boyle
Marian Melinn
Liz Shannon
Collette Fox
Aine Brennan
Aisling Kelly
Paula Brady
Rachel Jones
Philip Daniels
Liz Hayden
Josephine Brien
Kate Canty
Jump Cork
Curtis
Levine BDSC
Jump Galway
Slowey
Guinness Store House
Copeland
Culwick Choral Society
Customer Services Financial Services Centre
seamus Kearney
Colm Brenn
Haskins
Castle Golf Club Limited
Liberty Films
Irish Province - Manresa House
Wexford Area Partnership
The Community Foundation for Ireland
Perrystown Manor Estate Active Retirement Association
Council of Our Lady of Dublin
Templeogue Tennis Club
Terryglass Community Jumble Sale
Peninsula Society
Blackrock Bowling and Tennis Club

Trusts and Foundations
Buckley Foundation Ltd
John Paul Charitable Foundation
Jefferson Smurfit Foundation
Aontas
'It's all the little things you miss, that other people take for granted'

Fintan, Focus Ireland customer
Everyone has a right to a place they can call home